



JURNAL KEGIATAN PROSES PEMBELAJARAN (JKPP)

Semester Genap 2019 - 2020

Mata kuliah : Customer Relations Management (3 sks) Ruang : R604
 Kode : HMS405 Kelas : KJ01 Dosen : HALOMOAN HARAHAP
 Prodi : Hubungan Masyarakat Semester : 8

NO	Rencana perkuliahan			Pelaksanaan perkuliahan			Keaktifan Mahasiswa		Paraf	
	Hari/tgl	Jam ke	Materi / Kegiatan	Hari/tgl	Jam ke	Materi / Kegiatan	Kesan Dosen	Jml Mhs	Dosen	Mhs
1	Kamis 5-3-20	13:00- 15:30		Kamis 5-3-20	13:00- 15:30	Pengenalan Mk dan Kontrak Perkuliahan		41		
2	Kamis 12-3-20	13:00- 15:30		Kamis 12-3-20	13:00- 15:30	Pengertian CRM	ok	45		
3	Kamis 19-3-20	13:00- 15:30		Kamis 19-3-20	13:00- 15:30	Materi : . . . ?		44		
4	Kamis 26-3-20	13:00- 15:30		Kamis 26-3-20	13:00- 15:30	Materi : Customer Aquisition		44		
5	Kamis 2-4-20	13:00- 15:30		Kamis 2-4-20	13:00- 15:30	Materi : Customer Retention		43		
6	Kamis 9-4-20	13:00- 15:30		Kamis 9-4-20	13:00- 15:30	Materi : Portofolio Pelanggan		40		
7	Kamis 16-4-20	13:00- 15:30		Kamis 16-4-20	13:00- 15:30	Materi : Membangun Nilai Pelanggan		44		



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NO	Rencana perkuliahan			Pelaksanaan perkuliahan			Keaktifan Mahasiswa		Paraf	
	Hari/tgl	Jam ke	Materi / Kegiatan	Hari/tgl	Jam ke	Materi / Kegiatan	Kesan Dosen	Jml Mhs	Dosen	Mhs
8	Kamis 7-5-20	13:00- 15:30		Kamis 7-5-20	13:00- 15:30	Materi?		46		
9	Kamis 14-5-20	13:00- 15:30		Kamis 14-5-20	13:00- 15:30	Materi : Customers Experience		41		
10	Kamis 4-6-20	13:00- 15:30		Kamis 4-6-20	13:00- 15:30	Materi : Sales Force Automation		42		
11	Kamis 11-6-20	13:00- 15:30		Kamis 11-6-20	13:00- 15:30	Materi : Marketing Automation		33		
12	Kamis 18-6-20	13:00- 15:30		Kamis 18-6-20	13:00- 15:30	Materi : Service Automation		43		
13	Kamis 25-6-20	13:00- 15:30		Kamis 25-6-20	13:00- 15:30	Materi : Implementing CRM		44		
14	Kamis 2-7-20	13:00- 15:30		Kamis 2-7-20	13:00- 15:30	Materi : Customers Network		44		

Nama Mata Kuliah : Customer Relations Management **Dosen** : HALOMOAN HARAHAP (5398)
Kode MK dan Kelas : HMS 405 (K01)
Jadwal dan Ruang : Kamis, 13:00 - 15:30 (R604)
Jumlah Mahasiswa : 50
Semester : SEMESTER GENAP 2019 - 2020

Untuk mengisi absensi, diharuskan mengisi jurnal pada pertemuan yang diinginkan. Untuk mengisi jurnal perkuliahan klik [di sini](#).

Upload File Scan Absensi Sebagai Bukti Absen Manual

Upload :

Pengisian Absensi Kuliah Kelompok 1

No.	NIM	Nama	Perkuliahan Ke													
			05 Mar	12 Mar	19 Mar	26 Mar	02 Apr	09 Apr	16 Apr	07 Mei	14 Mei	04 Jun	11 Jun	18 Jun	25 Jun	02 Jul
1.	201452029	RONALD HASBIUAN	A	H	H	H	H	A	A	H	A	A	H	H	A	
2.	201452140	KING FERRY WANTANA	H	A	A	A	A	A	A	A	A	A	A	A	A	
3.	201453032	MUHAMMAD RAIHANSYAH	A	A	H	H	H	H	H	H	H	H	H	H	H	
4.	201552015	INDRIYANI	H	H	H	H	H	H	H	A	A	H	H	A	H	
5.	201552120	ALDO REYNALDI	A	H	A	A	A	A	A	H	H	H	H	H	A	
6.	201552197	VEREN VIRANIA	S	S	H	H	H	H	H	H	A	A	H	H	H	
7.	20160502001	ADITYA ALIKO PERDANA	H	H	H	H	H	H	H	H	H	H	H	H	H	
8.	20160502008	ILMA WILUENG	H	H	H	A	H	H	H	H	H	A	H	H	H	
9.	20160502025	RANTY EKA FRILLIA	H	H	H	A	H	H	H	H	H	A	H	H	H	
10.	20160502031	WINDY KATHARINE MAILANGKAY	S	H	H	H	A	H	H	H	H	A	H	H	H	
11.	20160502032	RAYNALDO ICHSAN PURBA	H	H	H	H	H	H	H	H	H	H	H	H	H	
12.	20160502036	MAULINDA	H	H	A	H	H	H	H	H	A	H	H	H	H	
13.	20160502046	PERDANA BAGASKARA	H	H	H	H	H	A	H	H	H	H	H	H	H	
14.	20160502098	INDRA ALAMSYAH	A	A	H	H	H	H	H	H	A	I	H	I	H	
15.	20160502107	PATAR BONAR CHRISMON	H	H	H	H	A	A	H	H	H	H	H	H	H	
16.	20160502108	IFTAH NOOR KHAIROTUL FITRAH	A	H	A	A	A	A	A	A	A	A	A	A	A	
17.	20160502119	MUHAMMAD ALDY APRIANSYAH KAMAL	H	H	H	H	H	H	H	A	H	H	A	H	H	
18.	20160502145	DENYA HANISYA	A	H	H	H	H	A	H	H	H	H	A	H	H	
19.	20160502167	ARNIN TRIARDYA DEASYTA	H	H	A	A	A	H	A	A	A	A	A	A	A	
20.	20160502168	AMELIA AVIV LUTJAY	H	H	H	H	H	H	H	H	H	H	H	H	H	
21.	20170502004	ANNISA CAHYA DEWANTI	H	H	H	H	H	H	H	H	H	H	H	H	H	
22.	20170502005	TALIA INDAH	H	H	H	H	H	H	H	H	H	H	H	H	H	
23.	20170502006	ZONI PRIANTO	A	H	H	H	H	H	H	H	H	H	H	H	H	
24.	20170502017	AGNES RIAMA VALENTINE SISHTE	H	H	H	H	H	H	H	H	H	H	H	H	H	
25.	20170502020	SESILIA DEBY PERMATASARI	H	H	H	H	H	H	H	H	H	H	H	H	H	
26.	20170502023	DINDA FAZRIANA	H	H	H	H	H	H	H	H	H	H	H	H	H	
27.	20170502024	SHERRY GUNAWAN	H	H	H	H	H	H	H	H	H	H	H	H	H	
28.	20170502025	ZULFIA ADELLA	H	H	H	H	H	H	H	H	H	A	H	H	H	
29.	20170502026	MUHAMMAD BAHARUDDIN	H	H	H	H	H	H	H	H	H	H	H	H	H	
30.	20170502036	SHINTA ARIYAPUTRI	H	H	H	H	H	H	H	H	H	A	H	H	H	
31.	20170502038	NADHYAH AZAR RAMANDANI	H	H	H	H	H	H	H	H	H	H	H	H	H	
32.	20170502055	RIVA MELINDA GUNAWAN	H	H	H	H	H	H	H	H	H	A	H	H	H	
33.	20170502056	ZAHRA AFDILLAH	H	H	H	H	H	H	H	H	A	A	A	A	H	
34.	20170502057	SEPTI DWI HANIDYANI	H	H	H	H	H	H	H	H	H	H	H	H	H	
35.	20170502062	MUTHIA ADRIANA SILVI	H	H	H	H	H	H	H	H	H	H	H	H	A	
36.	20170502065	ECHA SAGITA FITRI	H	H	H	H	H	H	H	H	H	H	H	H	H	
37.	20170502069	M BAKASTIHAGA P	H	H	H	H	H	H	H	H	A	H	H	H	H	
38.	20170502087	ERICK PENTURY	H	H	H	H	H	H	H	H	H	A	H	H	H	
39.	20170502088	ADE IVAN RAMDANI	H	H	H	H	H	H	H	H	H	H	H	H	H	
40.	20170502089	DEWI SAFITRI	H	H	A	H	H	A	H	H	H	H	H	H	H	
41.	20170502090	ISHMAH NUR FADZILAH	H	H	H	H	H	H	H	H	H	H	H	H	H	
42.	20170502092	REINHARD DOMINICUS TIWA HANDOJO	A	H	H	H	A	A	H	H	H	I	I	H	H	
43.	20170502095	NURCHOLIS AJI	H	H	H	H	H	H	H	H	H	H	H	H	H	
44.	20170502096	FITA WULANDARI	H	H	H	H	H	H	H	H	H	H	H	A	H	
45.	20170502097	DZAKI ABDURRASYID	H	H	H	H	H	H	A	H	A	H	H	H	H	
46.	20170502099	ILMA AL FAYET	H	H	H	H	H	H	H	H	H	A	H	H	H	
47.	20170502109	MUHAMMAD RIZKY APRILIANSYAH	H	A	H	H	H	A	H	A	H	A	A	H	H	
48.	20170502118	EKI ADI PRAMADIKO	H	H	H	H	H	H	H	H	H	H	H	H	H	
49.	20170502129	NOFITASARI	H	H	H	H	H	H	H	H	H	H	H	H	H	
50.	20170502149	DERY RIADY	H	H	H	H	H	H	H	H	H	H	H	H	H	

Simpan



NILAI AKHIR

Semester Genap 2019 - 2020

Kode : HMS405 Kelas : KJ01 Dosen : HALOMOAN HARAHAP
 Matakuliah : Costumer Relations Management
 Prodi : Hubungan Masyarakat

No	NIM	Nama Mahasiswa	absensi		Tugas	UTS	UAS	NA	Nilai Akhir	
			10 %	30 %					30 %	30 %
1	201452029	Ronald Hasibuan	57,14			80		29,71	0,00	E
2	201452140	King Ferry Wantania	7,14					0,71	0,00	E
3	201453032	Muhammad Raihansyah	85,71	100	85	75		86,57	4,00	A
4	201552015	Indriyani	78,57	80	100	70		82,86	4,00	A
5	201552120	Aldo Reynaldi	50			100		35	0,00	E
6	201552197	Veren Virania	92,86	92	100	85		92,39	4,00	A
7	20160502001	Aditya Aliko Perdana	100	98	75	80		85,9	4,00	A
8	20160502008	Ilma Wilujeng	85,71	66	100	80		82,37	4,00	A
9	20160502025	Ranty Eka Afrillia	85,71	92	100	90		93,17	4,00	A
10	20160502031	Windy Katharine Mailangkay	85,71	100	90	75		88,07	4,00	A
11	20160502032	Raynaldo Ichsan Purba	100	94	100	80		92,2	4,00	A
12	20160502036	Maulinda	85,71	82	100	70		84,17	4,00	A
13	20160502046	Perdana Bagaskara	92,86	92	90	75		86,39	4,00	A
14	20160502098	Indra Alamsyah	78,57	83	100	80		86,76	4,00	A
15	20160502107	Patar Bonar Chrismon	85,71	77	90	75		81,17	4,00	A
16	20160502108	Irfah Noor Khairatul Fitrah	7,14			100		30,71	0,00	E
17	20160502119	Mohammad Aldy Apriansyah Kamal	85,71	81	100	100		92,87	4,00	A
18	20160502145	Dhiya Hanisya	78,57	77		80		54,96	1,00	D
19	20160502167	Arnin Triandya Deasyta	21,43			90		29,14	0,00	E
20	20160502168	Amellia Aviv Lutviyani	100	98	100	80		93,4	4,00	A
21	20170502004	Annisa Cahya Dewanti	100	100	100	85		95,5	4,00	A
22	20170502005	Talia Indah	100	100	90	85		92,5	4,00	A
23	20170502006	Joni Prianto	92,86	100	100	80		93,29	4,00	A
24	20170502017	Agnes Riama Valentine Sihite	100	100	100	80		94	4,00	A
25	20170502020	Sesilia Deby Permatasari	100	100	100	90		97	4,00	A
26	20170502023	Dinda Fazriana	100	100	90	90		94	4,00	A
27	20170502024	Sherry Gunawan	100	92	100	70		88,6	4,00	A
28	20170502025	Zulfa Adella	92,86	100	100	95		97,79	4,00	A
29	20170502026	Muhammad Baharudin	100	100	80	80		88	4,00	A
30	20170502036	Shinta Aryaputri	92,86	98	95	80		91,19	4,00	A
31	20170502038	Nadiyah Azar Ramandani	100	100	90	75		89,5	4,00	A
32	20170502055	Riva Melinda Gunawan	100	100	95	85		94	4,00	A
33	20170502056	Zahra Afidillah	78,57	81	100	75		84,66	4,00	A
34	20170502057	Septi Dwi Handayani	100	100	90	80		91	4,00	A
35	20170502062	Muthia Adriana Sili	92,86	92	100	75		89,39	4,00	A
36	20170502065	Echa Sagita Fitri	100	97	100	80		93,1	4,00	A
37	20170502069	M Bakasthaga P	92,86	90	80	90		87,29	4,00	A
38	20170502087	Erick Pentury	92,86	100	100	90		96,29	4,00	A
39	20170502088	Ade Ivan Ramdani	100	98	100	75		91,9	4,00	A
40	20170502089	Dewi Safitri	85,71	88	100	80		88,97	4,00	A
41	20170502090	Ishmah Nur Fadlillah	100	100	80	85		89,5	4,00	A
42	20170502092	Reinhard Dominicus Tiwa Handojo	78,57	67	80	80		75,96	3,30	B+
43	20170502095	Nurcholis Aji	100	98	90	85		91,9	4,00	A
44	20170502096	Fita Wulandari	92,86	87	90	75		84,89	4,00	A
45	20170502097	Dzaki Abdurasyid	78,57	82	90	70		80,46	4,00	A
46	20170502099	Ilma Al Fayet	92,86	98	80	80		86,69	4,00	A



NILAI AKHIR

Semester Genap 2019 - 2020

Kode : HMS405 Kelas : KJ01 Dosen : HALOMOAN HARAHAP
 Matakuliah : Costumer Relations Management
 Prodi : Hubungan Masyarakat

No	NIM	Nama Mahasiswa	absensi		Tugas	UTS	UAS	NA	Nilai Akhir	
			10 %	30 %					30 %	30 %
47	20170502109	Muhammad Rizky Afriliyansyah	64,29			70		27,43	0,00	E
48	20170502118	Fiki Adi Pramadiko	100	97	75	80		85,6	4,00	A
49	20170502129	Noftasari	100	100	100	75		92,5	4,00	A
50	20170502149	Dery Riady	100	100	80	70		85	4,00	A

Ket. PF = Performance TGS = Tugas

Saya menyatakan bahwa nilai yang tercetak di atas adalah BENAR dan dapat dipertanggungjawabkan. Dengan ini saya menetapkan bahwa nilai tersebut SAH dan merupakan NILAI AKHIR.

Mengetahui,
 Ketua Program Studi

Jakarta,
 Dosen Pembina / Pengawas,

HALOMOAN HARAHAP
 NIP. 5398

NIP.