ABSTRACT

Mimin Garminah (NIM: 199901116/Nirm. 993133010160079) The analyses of influenced marketing expensed against the sale volume excalation for the superior potato seed.

This research purposed to knows: (1) How the influenced marketing expensed against the sale volume excalation for the superior potato seed; (2) How great the strength and the weakness of connection between a sold against the sale volume for the superior potato seed.

This research used the descriptive and quantitative method that's centered of gravity for insided the object to know the sold influence of sale against the sale volume excalation, in effected with using the analises of a biggest accounting regression coefficient upon the sold variable marketing against sale volume excalation, effected the hypotizes experiment with using test t and measured the strenght and weakness of connection between a sale marketing against a sale volume axcalation with using test R².

The research result shows t account > t every tabels as huge as 48,074 > 1.753, that's Hipotesa rejected, that's mean there is an positif influence between marketing expense against sale volume excalation.

Measured the strenght and weakness connection between marketing expense against the sale volume axcalation from the account result 0,994, that's mean the influence marketing expense (x) against the sale volume variation (the up down) (y) as huge as 99,4%. While the reminder as huge as 0,6% influenced with the another factor.

From the modal estimation result shows the marketing expense variable (x) positfly influenced against sale volume axcalation variable (y) as huge as 180.094, means for the every excalation 1 (one) rupiah for the marketing axpense variable should caused the excalation marketing volume as huge as Rp. 180.094, with the error standar 3.746.

In order to more excalatered an marketing superior potato seed volume needs additional worked modal, unpretentioused the government wised about this procedure trade ordered the superior potato seed and business manajement improvement.

Esa Unggul

Universita Esa U