

To
My beloved wife Elisabeth
and
My lovely son Daniel

PREFACE

This feasibility study on the establishment of a fatty acids factory is submitted to the Indonesian European University (IEU) - Institute of Management at Jakarta as a final paper project to obtain a MBA Degree in Agribusiness.

This study has been prepared through data collection from a number of institutions, which are related to the fatty acids industry such as Department of Agriculture, Department of Industry and Department of Trade. Some data has also been collected from several producers (such as PT. Sumi Asih, Jakarta) as well as the machinery and equipment suppliers.

I take this opportunity to thank to Mr. Ir. Koentadi Hadinoto, the Executive Director of PT. Perkebunan VII (Persero), who has given me the scholarship to attend the MBA program in Agribusiness program at the IEU - Institute of Management, Jakarta.

I also owe a great deal to both promoters Dr. Ir. Ato Suprpto, MS. and Dr. R.M.D Sutisna, MBA, who have spent their valuable time in reviewing this manuscript and have helped to make it clear, and less verbose. Without their guidance, this report would have been impossible.

My appreciation also goes to the management of IEU for providing the academic environment conducive to learning, especially to Ir. Sardjono Reksodimuljo as the Dean of Department of MBA in Agribusiness at IEU, who has motivated me to complete the study in time, for which I am grateful.

Finally, my thanks also goes to Mrs. Saraswathi Kempraj, M.A., M.Ed., who has read the manuscript and offered many valuable suggestions for improvement.

Marulam Angkat