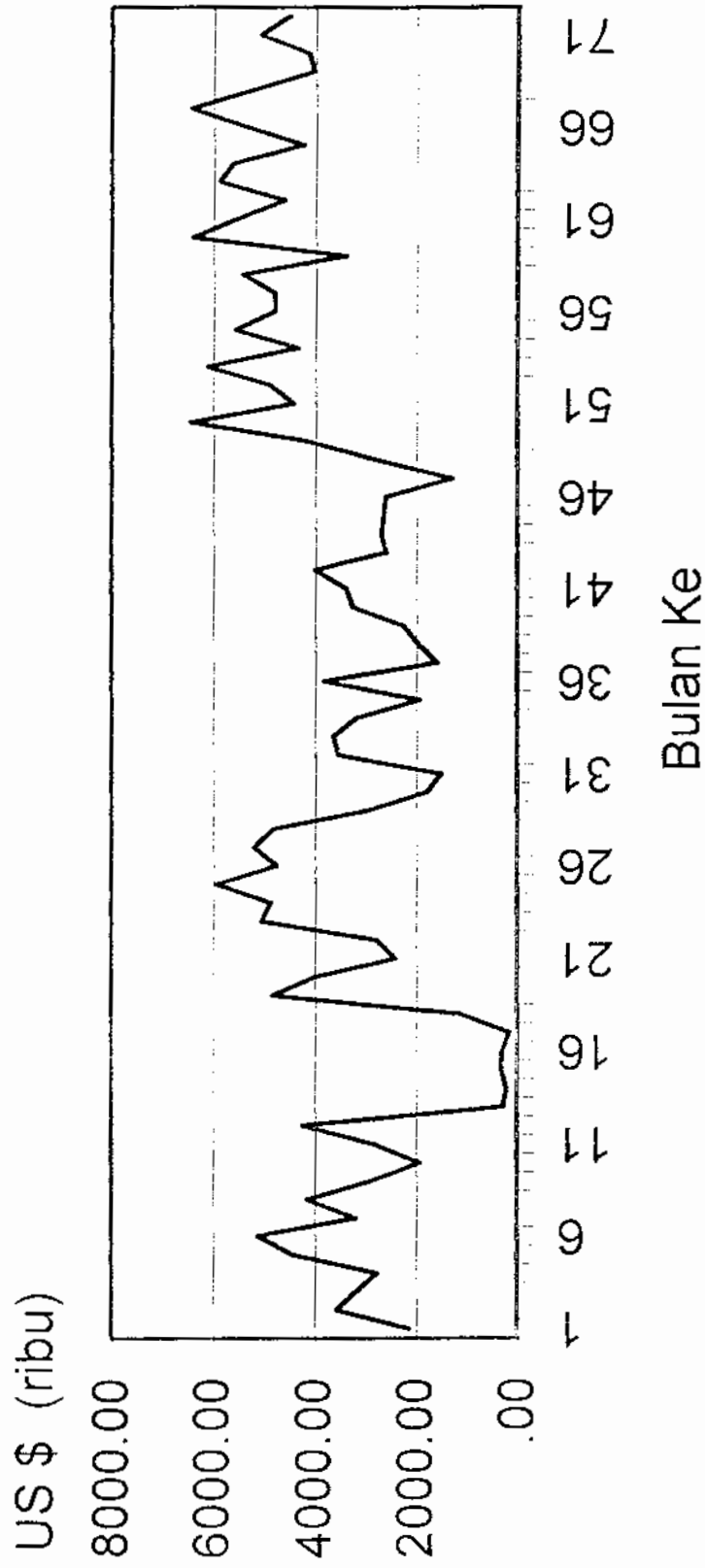


Lampiran 1. Grafik Nilai Penjualan PET (ribuan \$US/bulan) dari 1996 s/d 2001.



**Lampiran 3. Data volume produksi PET (MT) dan
Volume Bahan Baku Impor (MT)**

58

No.	Bulan	Volume Produksi	Bahan Baku Impor
1	Januari 1996	4502.60	4667.00
2	Februari 96	3223.93	3769.00
3	Maret 96	2435.65	3265.00
4	Apr-96	2367.62	47.00
5	Mei 96	1347.96	40.00
6	Juni 96	997.98	586.00
7	Juli 96	7410.17	6797.00
8	Agustus 96	5977.39	7844.00
9	Sep-96	3948.70	3615.00
10	Oktober 96	3508.40	3983.00
11	Nopember 96	2303.00	3683.00
12	Desember 96	3811.80	3712.00
13	Januari 1997	1656.00	1000.00
14	Februari 97	2733.90	20.00
15	Maret 97	2194.95	.00
16	Apr-97	2464.43	.00
17	Mei 97	1374.87	1099.00
18	Juni 97	4783.00	7260.00
19	Juli 97	4127.90	6103.00
20	Agustus 97	2336.00	5219.00
21	Sep-97	2934.30	4395.00
22	Oktober 97	2984.00	3481.00
23	Nopember 97	5261.00	1945.00
24	Desember 97	7050.70	7704.00
25	Januari 1998	7616.00	9163.00
26	Februari 98	4773.90	6162.00
27	Maret 98	6861.40	8758.00
28	Apr-98	6909.00	.00
29	Mei 98	6019.00	13694.00
30	Juni 98	5475.40	7427.00
31	Juli 98	3415.00	3702.00
32	Agustus 98	3401.80	4089.00
33	Sep-98	4589.60	5022.00
34	Oktober 98	2186.20	2709.00
35	Nopember 98	3397.86	4536.00
36	Desember 98	6403.32	8163.00
37	Januari 1999	5279.64	13305.00
38	Februari 99	3161.94	1295.00
39	Maret 99	3790.08	5273.00
40	Apr-99	4850.00	5495.00
41	Mei 99	7217.60	7928.00
42	Juni 99	7248.52	7795.00
43	Juli 99	4504.28	5496.00
44	Agustus 99	4970.70	5298.00
45	Sep-99	2140.40	2631.00
46	Oktober 99	4297.00	4933.00

51	Maret 00	7244.20	8517.00
52	Apr-00	6907.00	8963.00
53	Mei 00	5922.50	7244.00
54	Juni 00	4586.40	5309.00
55	Juli 00	7403.00	8622.00
56	Agustus 00	7343.50	4829.00
57	Sep-00	6407.80	7836.00
58	Oktober 00	6758.20	7625.00
59	Nopember 00	7241.70	7647.00
60	Desember 00	6475.00	8355.00
61	Januari 2001	7245.60	8421.00
62	Februari 01	4971.40	6167.00
63	Maret 01	6745.10	11279.00
64	Apr-01	6777.50	8104.00
65	Mei 01	6634.10	8876.00
66	Juni 01	7294.30	8322.00
67	Juli 01	7262.74	8472.00
68	Agustus 01	7118.60	8777.00
69	Sep-01	7100.88	8861.00
70	Oktober 01	7038.68	9393.00
71	Nopember 01	6856.76	8161.00
72	Desember 01	4027.48	4690.00

ANOVA(b)

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	160345099.464	1	160345099.464	102.899	.000(a)
	Residual	109079048.867	70	1558272.127		
	Total	269424148.330	71			
a Predictors: (Constant), B.BK.IMP						
b Dependent Variable: PROD						

Coefficients(a)

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	2296.220	305.295		7.521	.000
	B.BK.IMP	.474	.047	.771	10.144	.000
a Dependent Variable: PROD						

Casewise Diagnostics(a)

Case Number	Std. Residual	PROD
28	3.695	6909.00
a Dependent Variable: PROD		

Residuals Statistics(a)

	Minimum	Maximum	Mean	Std. Deviation	N
Predicted Value	2296.2200	8792.1104	5009.8379	1502.7913	72
Residual	-3327.9443	4612.7798	1.775E-12	1239.4856	72
Std. Predicted Value	-1.806	2.517	.000	1.000	72
Std. Residual	-2.666	3.695	.000	.993	72
a Dependent Variable: PROD					

ANOVA(b)

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	160345099.464	1	160345099.464	102.899	.000(a)
	Residual	109079048.867	70	1558272.127		
	Total	269424148.330	71			
a Predictors: (Constant), B.BK.IMP						
b Dependent Variable: PROD						

Coefficients(a)

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	2296.220	305.295		7.521	.000
	B.BK.IMP	.474	.047	.771	10.144	.000
a Dependent Variable: PROD						

Casewise Diagnostics(a)

Case Number	Std. Residual	PROD
28	3.695	6909.00
a Dependent Variable: PROD		

Residuals Statistics(a)

	Minimum	Maximum	Mean	Std. Deviation	N
Predicted Value	2296.2200	8792.1104	5009.8379	1502.7913	72
Residual	-3327.9443	4612.7798	1.775E-12	1239.4856	72
Std. Predicted Value	-1.806	2.517	.000	1.000	72
Std. Residual	-2.666	3.695	.000	.993	72
a Dependent Variable: PROD					

NO	Bulan	NILAI	BIAYA	KURS	PROD	WIL
1	Januari 1996	2118.82	1367.36	2311.00	4502.60	5.00
2	Februari 96	3544.38	1458.26	2322.00	3223.93	5.00
3	Maret 96	3158.59	1515.33	2338.00	2435.65	4.00
4	Apr-96	2747.66	1630.00	2342.00	2367.62	5.00
5	Mei 96	4426.91	1095.49	2354.00	1347.96	5.00
6	Juni 96	5114.86	1009.00	2342.00	997.98	5.00
7	Juli 96	3170.25	2499.00	2353.00	7410.17	5.00
8	Agustus 96	4131.19	1096.00	2363.00	5977.39	5.00
9	Sep-96	2871.34	1340.00	2340.00	3948.70	4.00
10	Oktober 96	1915.51	4232.50	2352.00	3508.40	5.00
11	Nopember 96	2803.97	1765.00	2368.00	2303.00	5.00
12	Desember 96	4222.15	1323.00	2383.00	3811.80	5.00
13	Januari 1997	273.86	3940.72	2396.00	1656.00	5.00
14	Februari 97	205.26	2749.50	2406.00	2733.90	4.00
15	Maret 97	308.76	3345.11	2419.00	2194.95	4.00
16	Apr-97	289.34	2465.80	2433.00	2464.43	4.00
17	Mei 97	148.29	2586.00	2440.00	1374.87	4.00
18	Juni 97	1133.11	1002.90	2450.00	4783.00	5.00
19	Juli 97	4826.64	1054.96	2599.00	4127.90	5.00
20	Agustus 97	3967.64	1043.72	3035.00	2336.00	5.00
21	Sep-97	2382.32	1068.94	3275.00	2934.30	2.00
22	Oktober 97	2743.05	1102.33	3670.00	2984.00	5.00
23	Nopember 97	5044.05	883.68	3648.00	5261.00	5.00
24	Desember 97	4851.43	1198.00	4650.00	7050.70	5.00
25	Januari 1998	5916.93	1995.00	10375.00	7616.00	5.00
26	Februari 98	4733.25	2837.31	8750.00	4773.90	5.00
27	Maret 98	5195.41	1735.77	8325.00	6861.40	5.00
28	Apr-98	4793.48	1131.87	7970.00	6909.00	5.00
29	Mei 98	2908.93	593.56	10525.00	6019.00	5.00
30	Juni 98	1768.58	628.20	14900.00	5475.40	5.00
31	Juli 98	1487.37	707.48	13000.00	3415.00	4.00
32	Agustus 98	3519.19	607.33	11075.00	3401.80	5.00
33	Sep-98	3613.04	589.78	10700.00	4589.60	5.00
34	Oktober 98	3164.51	826.38	7550.00	2186.20	4.00
35	Nopember 98	1908.33	610.78	7300.00	3397.86	5.00
36	Desember 98	3814.61	805.00	8025.00	6403.32	5.00
37	Januari 1999	1567.12	551.73	8950.00	5279.64	3.00
38	Februari 99	1930.34	735.41	8730.00	3161.94	5.00
39	Maret 99	2231.10	471.35	8685.00	3790.08	3.00
40	Apr-99	3235.12	555.42	8260.00	4850.00	4.00
41	Mei 99	3347.55	546.60	8105.00	7217.60	4.00
42	Juni 99	3980.03	543.58	6726.00	7248.52	5.00
43	Juli 99	2563.69	606.86	6875.00	4504.28	4.00
44	Agustus 99	2666.15	639.02	6565.00	4970.70	4.00
45	Sep-99	2614.93	661.43	8386.00	2140.40	5.00
46	Oktober 99	2570.24	1322.00	6900.00	4297.00	5.00
47	Nopember 99	1285.12	1751.00	7425.00	6253.80	5.00
48	Desember 99	2788.48	1540.67	7100.00	5211.00	4.00
49	Januari 2000	4172.85	1004.00	7425.00	6577.40	5.00
50	Februari 00	6430.01	753.60	7505.00	7058.80	5.00
51	Maret 00	4408.59	795.48	7590.00	7244.20	4.00

52	Apr-00	4863.02	741.15	7945.00	6907.00	5.00
53	Mei 00	6105.84	881.28	8620.00	5922.50	5.00
54	Juni 00	4318.68	501.52	8735.00	4586.40	5.00
55	Juli 00	5555.54	629.71	9003.00	7403.00	5.00
56	Agustus 00	4772.72	688.83	8290.00	7343.50	5.00
57	Sep-00	4778.04	1211.14	8780.00	6407.80	5.00
58	Oktober 00	5409.15	748.34	9395.00	6758.20	5.00
59	Nopember 00	3361.39	1370.00	9530.00	7241.70	4.00
60	Desember 00	6383.53	721.00	9595.00	6475.00	5.00
61	Januari 2001	5511.62	713.88	9450.00	7245.60	4.00
62	Februari 01	4588.60	773.73	9835.00	4971.40	4.00
63	Maret 01	5869.39	707.03	10400.00	6745.10	4.00
64	Apr-01	5578.67	703.71	11675.00	6777.50	5.00
65	Mei 01	4200.49	897.00	11058.00	6634.10	4.00
66	Juni 01	5380.47	714.00	11440.00	7294.30	4.00
67	Juli 01	6428.17	718.00	9525.00	7262.74	5.00
68	Agustus 01	5200.41	716.00	8865.00	7118.60	4.00
69	Sep-01	4011.01	885.00	9675.00	7100.88	3.00
70	Oktober 01	4119.00	705.51	10435.00	7038.68	4.00
71	Nopember 01	5060.47	672.18	10430.00	6856.76	4.00
72	Desember 01	4497.91	770.59	10400.00	4027.48	3.00

Lampiran 4.

Pengaruh Produksi, Biaya Produksi, Kurs \$US & Wil. Pasar Terhadap Nilai 64 Penjualan PET

Descriptive Statistics

	Mean	Std. Deviation	N
NILAI	3625.1172	1627.91928	72
PROD	5009.8379	1948.00059	72
BIAYA	1177.6224	790.66367	72
KURS	6949.8889	3372.23635	72
WIL	4.5278	.67076	72

Correlations

		NILAI	PROD	BIAYA	KURS	WIL
Pearson Correlation	NILAI	1.000	.603	-.460	.382	.226
	PROD	.603	1.000	-.363	.563	.056
	BIAYA	-.460	-.363	1.000	-.545	.106
	KURS	.382	.563	-.545	1.000	-.123
	WIL	.226	.056	.106	-.123	1.000
Sig. (1-tailed)	NILAI	.	.000	.000	.000	.028
	PROD	.000	.	.001	.000	.319
	BIAYA	.000	.001	.	.000	.188
	KURS	.000	.000	.000	.	.151
	WIL	.028	.319	.188	.151	.
N	NILAI	72	72	72	72	72
	PROD	72	72	72	72	72
	BIAYA	72	72	72	72	72
	KURS	72	72	72	72	72
	WIL	72	72	72	72	72

ANOVA(b)

Model	Sum of Squares	df	Mean Square	F	Sig.
1 Regression	30158426.427	1	30158426.427	8.823	.004(a)
1 Residual	239265721.904	70	3418081.741		
Total	269424148.330	71			

a Predictors: (Constant), IMPOR

b Dependent Variable: PROD

Coefficients(a)

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	6055.083	413.883		14.630	.000
	IMPOR	-1.657	.558	-.335	-2.970	.004

a Dependent Variable: PROD

Residuals Statistics(a)

	Minimum	Maximum	Mean	Std. Deviation	N
Predicted Value	1756.0161	5838.0586	5009.8379	651.74118	72
Residual	-4840.0786	3628.0427	.0000	1835.73956	72
Std. Predicted Value	-4.993	1.271	.000	1.000	72
Std. Residual	-2.618	1.962	.000	.993	72

a Dependent Variable: PROD