

### Lampiran 1. Data Penelitian

#### NILAI PENJUALAN PER TAHUN SEBELUM ACFTA (US\$)

NO	HSCODE	2000	2001	2002	2003	2004	rata-rata
1	841410000	41.713	1.342	462	1.600	57.158	20.455
2	841420000	26.559	61.041	93.534	269.396	103.112	110.728
3	841430000	16.228	25.231	27.356	202.862	208.162	95.968
4	841440000	1.087	28.263	23.930	71.739	219.928	68.989
5	841459900	201.982	24.354	50.216	285.740	186.189	149.696
6	841460000	676	603	12.699	25.826	41.252	16.211
7	841480210	7.898	51.180	11.146	224.715	218.396	102.667
8	841480290	8.435	42.106	42	17.811	17.728	17.224
9	841480900	74.567	82.723	7.959	2.171	1.613	33.807
10	841490100	3.526	7.360	53.646	73.674	174.469	62.535
11	841490900	0	70.849	16.884	151.902	257.608	99.449
12	841510000	7	42.724	26	71.711	103.168	43.527
13	841582000	35.035	45.565	52	32.012	63.390	35.211
14	841583000	7.136	6.340	18.143	175.724	321.454	105.759
15	841590900	28.208	28.831	18.994	108.090	294.921	95.809
16	841690000	1.901	1.268	6.179	8.746	23.301	8.279
17	841810000	0	72.167	1.500	111.389	22.659	41.543
18	841821000	0	660	6.638	183.493	190.415	76.241
19	841829000	72.776	5.948	109.378	43.988	119.204	70.259
20	841830000	36.756	29.343	31.420	699.798	221.794	203.822
21	841850000	0	21.112	9.458	787	931.883	192.648
22	841869000	15.281	14.202	6.898	272	4.200	8.171
23	841899100	57.506	10.902	2.050	748	72.665	28.774
24	841899900	0	70.441	144	18.645	2.850	18.416
25	841919100	33.396	200.969	42.042	29.154	2.513	61.615
26	841931000	16.195	10.320	2.227	10.200	46.221	17.033
27	841950000	4.089	8.550	23.957	24.780	114.969	35.269
28	841989100	720	209.435	19.082	26	766	46.006
29	841989900	0	17	35.526	4.818	194.188	46.910
30	841990000	1.125	40.005	9.980	193.921	2.883	49.583

(lanjutan)

**NILAI PENJUALAN PER TAHUN SESUDAH ACFTA (US\$)**

NO	HSCODE	2005	2006	2007	2008	2009	rata-rata
1	841410000	143.212	21.554	28.267	207.146	11.089	82.254
2	841420000	81.364	40.103	45.928	19	135	33.510
3	841430000	816.836	446.638	648.179	116.702	14.778	408.627
4	841440000	126.222	293.199	486.863	76.590	76.751	211.925
5	841459900	566.854	149.261	244.867	3.573.860	257.179	958.404
6	841460000	154.969	24.781	94.969	1.821.830	742.623	567.834
7	841480210	770	78.352	152.747	636.277	114.039	196.437
8	841480290	16.963	26.346	96.563	28	239.100	75.800
9	841480900	29.045	3.634	17.947	399.189	1.065	90.176
10	841490100	122.991	465.231	311.519	24.775	5.220	185.947
11	841490900	107.767	83.638	87.919	5.989	41.701	65.403
12	841510000	205.141	46.705	34.336	119.532	1.163.621	313.867
13	841582000	600.899	515.546	742.991	202.219	4.488	413.229
14	841583000	1.811.128	1.027.172	877.230	459	5.206	744.239
15	841590900	4.285	18.720	110.473	997.912	5.500	227.378
16	841690000	85.839	450	217.716	3.046	379.020	137.214
17	841810000	150.211	12.852	18.906	21.016	8.122	42.221
18	841821000	232.985	71.543	108.414	70.865	172.238	131.209
19	841829000	112.809	161.034	607.207	1.157.030	782.386	564.093
20	841830000	488.266	156.009	693	38.075	2.111	137.031
21	841850000	102.000	9.000	194.519	187	98.724	80.886
22	841869000	2.220	124.952	30	115.854	103.716	69.354
23	841899100	6.265	29.189	69.076	45.550	550.528	140.122
24	841899900	166.408	30.135	116.046	14.127	12.566	67.856
25	841919100	11	55.410	1.117	453.637	161.119	134.259
26	841931000	588.572	11.250	13.112	30.142	650.037	258.623
27	841950000	16.038	20.001	302.669	1.027.583	24.021	278.062
28	841989100	77.310	14.544	17.389	126.190	9.809	49.048
29	841989900	40.175	348.679	627.810	438.308	43.066	299.608
30	841990000	125.454	2.070	1.297.486	2.029.952	40	691.000

(lanjutan)

**VOLUME PENJUALAN SEBELUM ACFTA PER TAHUN DALAM KG**

NO	HSCODE	2000	2001	2002	2003	2004	rata-rata
1	841410000	5.773	108	36	352	6.112	2.476
2	841420000	110.226	193.091	101.903	396.506	211.429	202.631
3	841430000	67.511	30.742	18.383	109.036	154.166	75.968
4	841440000	1.094	60.668	16.885	60.283	201.487	68.083
5	841459900	321.908	29.245	69.097	292.703	292.873	201.165
6	841460000	1.168	250	25.064	27.780	55.646	21.982
7	841480210	16.446	42.199	6.089	211.778	167.685	88.839
8	841480290	11.721	58.874	38	8.692	8.411	17.547
9	841480900	14.920	69.995	7.518	1.848	661	18.988
10	841490100	5.315	12.281	38.341	49.635	67.722	34.659
11	841490900	0	71.345	3.074	71.624	95.175	48.244
12	841510000	44	19.919	23	51.218	110.404	36.322
13	841582000	14.127	16.078	92	22.566	58.093	22.191
14	841583000	27.017	10.892	14.455	252.924	452.606	151.579
15	841590900	17.256	7.334	28.545	44.591	254.470	70.439
16	841690000	1.138	120	360	11.954	7.412	4.197
17	841810000	0	27.328	3.084	57.044	2.658	18.023
18	841821000	0	540	5.253	109.629	151.192	53.323
19	841829000	20.381	6.065	89.359	36.747	81.864	46.883
20	841830000	28.744	26.972	22.970	252.255	202.570	106.702
21	841850000	0	21.057	5.447	646	530.083	111.447
22	841869000	20.468	12.117	9.236	50	5.700	9.514
23	841899100	8.177	6.451	5.740	392	134.765	31.105
24	841899900	0	14.226	263	4.815	3.059	4.473
25	841919100	73.064	182.751	28.980	18.234	2.261	61.058
26	841931000	13.990	5.625	1.235	7.548	30.629	11.805
27	841950000	16.328	2.700	10.241	14.835	64.343	21.689
28	841989100	1.406	23.955	10.930	21	887	7.440
29	841989900	0	18	31.313	3.929	99.652	26.982
30	841990000	2.088	16.313	3.278	48.018	1.275	14.194

(lanjutan)

**VOLUME PENJUALAN SESUDAH ACFTA PER TAHUN DALAM KG**

NO	HSCODE	2005	2006	2007	2008	2009	rata-rata
1	841410000	49.416	12.404	16.212	23.469	3.397	20.980
2	841420000	192.328	61.668	64.408	4	22	63.686
3	841430000	454.847	330.663	445.126	200.699	21.540	290.575
4	841440000	99.673	212.344	339.760	41.077	28.955	144.362
5	841459900	255.877	107.810	223.026	1.194.066	86.501	373.456
6	841460000	114.981	14.959	58.010	566.082	348.280	220.462
7	841480210	355	17.425	100.177	409.987	51.292	115.847
8	841480290	9.041	11.976	46.001	2	82.093	29.823
9	841480900	13.663	1.813	5.567	258.565	338	55.989
10	841490100	36.883	108.248	63.537	27.841	1.534	47.609
11	841490900	43.219	57.589	50.948	1.985	7.477	32.244
12	841510000	47.579	47.524	27.903	34.497	647.553	161.011
13	841582000	451.517	457.104	846.783	84.424	1.015	368.169
14	841583000	843.498	442.012	462.997	188	5.745	350.888
15	841590900	250	13.406	38.708	206.844	1.200	52.082
16	841690000	37.290	155	60.866	2.581	65.768	33.332
17	841810000	72.555	3.886	8.868	10.499	6.949	20.551
18	841821000	68.279	64.161	91.806	21.647	52.867	59.752
19	841829000	138.769	280.738	312.264	205.082	64.708	200.312
20	841830000	435.836	164.556	681	18.269	13.850	126.638
21	841850000	39.705	7.164	171.225	100	66.539	56.947
22	841869000	1.853	251.231	33	58.440	24.635	67.238
23	841899100	2.452	35.142	42.418	7.399	369.873	91.457
24	841899900	103.069	13.131	29.109	9.978	2.451	31.548
25	841919100	11	22.030	1.116	143.118	121.235	57.502
26	841931000	174.231	4.310	7.000	8.734	219.636	82.782
27	841950000	6.559	17.755	137.707	642.970	17.109	164.420
28	841989100	29.060	3.918	10.695	104.319	7.378	31.074
29	841989900	44.226	154.371	355.785	145.940	9.272	141.919
30	841990000	126.162	834	357.399	566.019	3	210.083

## Lampiran 2. Hasil Uji Statistik Deskriptif

**Descriptive Statistics**

	N	Range	Minimum	Maximum	Sum	Mean	Std. Deviation
Volume_2000	30	321908.00	.00	321908.00	800310.00	26677.00	61149.89
Volume_2001	30	193073.00	18.00	193091.00	969259.00	32308.63	47082.82
Volume_2002	30	101880.00	23.00	101903.00	557232.00	18574.40	25871.90
Volume_2003	30	396485.00	21.00	396506.00	2167653.00	72255.10	102978.00
Volume_2004	30	529422.00	661.00	530083.00	3455290.00	115176.33	132857.00
Volume_2005	30	843487.00	11.00	843498.00	3893184.00	129772.80	188706.00
Volume_2006	30	456949.00	155.00	457104.00	2920327.00	97344.23	132283.00
Volume_2007	30	846750.00	33.00	846783.00	4376135.00	145871.17	194792.00
Volume_2008	30	1194064.00	2.00	1194066.00	4994825.00	166494.17	267624.00
Volume_2009	30	647550.00	3.00	647553.00	2329215.00	77640.50	143215.00
Valid N (listwise)	30						

**Descriptive Statistics**

	N	Range	Minimum	Maximum	Sum	Mean	Std. Deviation
Nilai_2000	30	201982.00	.00	201982.00	692802.00	23093.40	40204.51
Nilai_2001	30	209418.00	17.00	209435.00	1213851.00	40461.70	51054.59
Nilai_2002	30	109352.00	26.00	109378.00	641568.00	21385.60	26471.63
Nilai_2003	30	699772.00	26.00	699798.00	3045738.00	101524.60	143524.00
Nilai_2004	30	931117.00	766.00	931883.00	4219059.00	140635.30	178684.00
Nilai_2005	30	1811117.00	11.00	1811128.00	6983009.00	232766.97	366010.00
Nilai_2006	30	1026722.00	450.00	1027172.00	4287998.00	142933.27	223576.00
Nilai_2007	30	1297456.00	30.00	1297486.00	7572988.00	252432.93	318622.00
Nilai_2008	30	3573841.00	19.00	3573860.00	13754089.00	458469.63	796905.00
Nilai_2009	30	1163581.00	40.00	1163621.00	5679998.00	189333.27	295645.00
Valid N (listwise)	30						

### Lampiran 3. Hasil Uji Normalitas

#### NILAI PENJUALAN

##### One-Sample Kolmogorov-Smirnov Test

		Sebelum ACFTA	Sesudah ACFTA
N		30	30
Normal Parameters <sup>a</sup>	Mean	65420.1200	255187.2000
	Std. Deviation	50768.56062	2.36030E5
Most Extreme Differences	Absolute	.156	.187
	Positive	.156	.187
	Negative	-.130	-.174
Kolmogorov-Smirnov Z		.853	1.025
Asymp. Sig. (2-tailed)		.460	.245

a. Test distribution is Normal.

#### VOLUME PENJUALAN

##### One-Sample Kolmogorov-Smirnov Test

		Sebelum ACFTA	Sesudah ACFTA
N		30	30
Normal Parameters <sup>a</sup>	Mean	52998.2933	123424.6000
	Std. Deviation	54325.75242	1.06628E5
Most Extreme Differences	Absolute	.187	.201
	Positive	.187	.201
	Negative	-.176	-.167
Kolmogorov-Smirnov Z		1.026	1.100
Asymp. Sig. (2-tailed)		.244	.178

a. Test distribution is Normal.

## Lampiran 4. Hasil Uji T

## NILAI PENJUALAN

## Paired Samples Statistics

		Mean	N	Std. Deviation	Std. Error Mean
Pair 1	Sebelum ACFTA	65420.1200	30	50768.56062	9269.02862
	Sesudah ACFTA	255187.2000	30	236030.00	43092.97989

## Paired Samples Correlations

		N	Correlation	Sig.
Pair 1	Sebelum ACFTA & Sesudah ACFTA	30	.165	.383

## Paired Samples Test

	Paired Differences					t	df	Sig. (2-tailed)
	Mean	Std. Deviation	Std. Error Mean	95% Confidence Interval of the Difference				
				Lower	Upper			
Pair 1 Sebelum ACFTA - Sesudah ACFTA	-189767.000	233089.000	42556.066	-276804.000	102730.000	-4.459	29.000	0.000

(lanjutan)

**VOLUME PENJUALAN****Paired Samples Statistics**

		Mean	N	Std. Deviation	Std. Error Mean
Pair 1	Sebelum ACFTA	52998.2933	30	54325.75242	9918.48002
	Sesudah ACFTA	123424.6000	30	106628.00	19467.54263

**Paired Samples Correlations**

		N	Correlation	Sig.
Pair 1	Sebelum ACFTA & Sesudah ACFTA	30	.394	.031

**Paired Samples Test**

		Paired Differences				t	df	Sig. (2-tailed)	
		Mean	Std. Deviation	Std. Error Mean	95% Confidence Interval of the Difference				
					Lower				Upper
Pair 1	Sebelum ACFTA - Sesudah ACFTA	70426.30667	98761.88341	18031.37046	-107305.00	-33548.01332	-3.906	29	.001