



Universitas  
**Esa Unggul**

# LAMPIRAN



Universitas  
**Esa Unggul**



Universitas  
**Esa Unggul**

## Lampiran 1 Surat Pengantar Penelitian



No. : 128/Esa Unggul/Pasca-Eks/MM/XI/2016  
Lampiran : --  
Perihal : **Penelitian & Pengumpulan Data**

Kepada, Yth.  
**dr. Senta Lucia, MM ( CEO )**  
Mayapada Hospital  
Jl. Lebak Bulus 1 Kav. 29  
Jakarta - Selatan

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Dengan hormat,

Dengan ini diberitahukan bahwa mahasiswa kami bermaksud melakukan penelitian di Instansi yang Bapak/Ibu pimpin :

Nama : **Fiktorius Kuludong**  
NIM/NIRM : 2014-01-042  
Program Studi : Magister Manajemen

Kami mohon agar mahasiswa tersebut diterima dan diberikan ijin untuk melakukan Penelitian ( Pengumpulan Data ) dan penyebaran kuesioner guna menyusun Tugas Akhir (Tesis) sebagai persyaratan untuk menyelesaikan pendidikan Program Pascasarjana (S-2) Program Studi Magister Manajemen di Universitas Esa Unggul.

Kami mengucapkan terima kasih atas perhatian dan bantuannya.

Jakarta, 22 November 2016  
Program Pascasarjana UEU

A handwritten signature in blue ink, appearing to read 'Tantri', is placed over the official stamp of Universitas Esa Unggul Program Pascasarjana.

**Dr. Tantri Yulihar R. Syah, SE., MSM.**  
Kaprosdi Magister Manajemen



**Lampiran 2**  
**Kuesioner *Pretest***

**SURAT PERNYATAAN**

Saya yang bertanda tangan dibawah ini:

Nama :

Alamat :

Umur :

dengan ini menyatakan bahwa saya bersedia/tidak bersedia\* menjadi responden dalam penelitian penyusunan tesis mahasiswa pascasarjana Program Studi Magister Manajemen, Fakultas Ekonomi Universitas Esa Unggul Jakarta yang berjudul “Pengaruh *Communication Skill* dokter terhadap kepuasan pasien yang dimoderasi oleh *Implicit Self Theorist*.”

Demikian pernyataan ini saya buat. Terima kasih.

Jakarta, .....20...

Yang membuat pernyataan.

Peneliti,

Responden,

(Fiktorius Kuludong)

(.....)  
Nama Jelas & Tanda Tangan

Saksi 1,

Saksi 2,

(.....)  
Nama Jelas & Tanda Tangan

(.....)  
Nama Jelas & Tanda Tangan

\*coret salah satu

## Lampiran 2

### Kuesioner *Pretest*

Pertanyaan Kuesioner

Pilih jawaban sesuai dengan skala sebagai berikut dengan melingkari angka tersebut:

1. Sangat tidak setuju (STS)      4. Antara setuju dan tidak setuju (Netral)      7. Sangat Setuju (SS)  
 2. Tidak setuju (TS)                      5. Agak Setuju (AS)  
 3. Agak tidak setuju (ATS)              6. Setuju (S)

No	Apakah anda setuju dengan pernyataan sebagai berikut:	Jawaban						
		STS	TS	ATS	N	AS	S	SS
	<i>Communication skill</i>							
1	Apakah dokter mendengarkan keluhan anda dengan baik	1	2	3	4	5	6	7
2	Apakah sikap dokter menghargai anda	1	2	3	4	5	6	7
3	Apakah dokter mengerti masalah atau keluhan anda	1	2	3	4	5	6	7
4	Apakah dokter memahami masalah atau keluhan anda	1	2	3	4	5	6	7
5	Apakah dokter menjelaskan pengobatan kepada anda	1	2	3	4	5	6	7
6	Apakah dokter menjelaskan keluhan anda dengan kalimat yang mudah dimengerti	1	2	3	4	5	6	7
7	Apakah dokter memenuhi harapan anda	1	2	3	4	5	6	7
8	Apakah dokter memberikan waktu konsultasi yang cukup kepada anda	1	2	3	4	5	6	7
9	Apakah anda yakin dengan kemampuan dokter yang menangani anda	1	2	3	4	5	6	7
10	Keseluruhan, apakah anda puas dengan komunikasi yang diberikan dokter	1	2	3	4	5	6	7
	<i>Implicit Self Theorist</i>							

No	Apakah anda setuju dengan pernyataan sebagai berikut:	Jawaban						
		STS	TS	ATS	N	AS	S	SS
11	Menurut anda, kualitas paling dasar dari individu dapat berubah	1	2	3	4	5	6	7
12	Menurut anda, karakter dasar seseorang selalu dapat berubah	1	2	3	4	5	6	7
13	Secara substansial, orang-orang dapat merubah sifat mereka sendiri	1	2	3	4	5	6	7
14	Seperti apapun sifat seseorang, dia dapat berubah secara drastis	1	2	3	4	5	6	7
	<b>Kepuasan Pasien</b>							
15	Anda senang dengan hasil pengobatan dokter.	1	2	3	4	5	6	7
16	Anda puas dengan hasil kinerja dokter.	1	2	3	4	5	6	7
17	Secara keseluruhan anda puas dengan pelayanan medis di rumah sakit ini.	1	2	3	4	5	6	7
18	Hubungan yang baik dengan dokter merupakan suatu hal yang penting	1	2	3	4	5	6	7
19	Anda yakin kualitas rumah sakit ini secara keseluruhan tidak akan menurun	1	2	3	4	5	6	7
20	Anda yakin kualitas rumah sakit ini akan meningkat dimasa mendatang.	1	2	3	4	5	6	7
21	Jika Sakit, apakah anda akan terus berlangganan/berobat di rumah sakit ini	1	2	3	4	5	6	7
22	Apakah anda akan merekomendasikan rumah sakit ini kepada orang lain	1	2	3	4	5	6	7

**TABULASI DATA KUESIONER *PRETEST***

**Lampiran 3**

R	Communication Skill										IST				Patient Satisfaction							
	CS1	CS1	CS3	CS4	CS5	CS6	CS7	CS8	CS9	CS10	IST1	IST2	IST3	IST4	PS1	PS2	PS3	PS4	PS5	PS6	PS7	PS8
1	7	7	6	6	7	7	7	7	7	7	7	7	7	6	6	6	6	7	7	7	7	7
2	7	7	7	7	7	7	7	6	7	7	6	6	6	5	7	7	7	7	7	7	7	7
3	7	7	7	7	7	7	7	7	7	7	7	6	7	7	7	7	5	7	6	6	6	6
4	7	7	5	5	4	7	7	7	7	5	7	7	7	5	5	5	6	7	4	4	6	6
5	7	7	7	7	7	7	7	7	7	7	7	6	7	5	7	7	7	7	7	7	6	7
6	7	7	7	7	7	7	7	7	7	7	6	6	6	7	7	7	7	7	7	7	7	7
7	7	6	7	7	7	7	7	7	6	7	7	7	7	7	7	7	7	7	7	7	7	7
8	6	6	6	6	6	6	6	6	6	6	5	5	5	5	6	6	6	6	4	6	6	4
9	7	7	7	7	7	7	7	7	7	7	6	5	6	5	7	7	7	7	7	4	7	7
10	6	6	6	6	6	6	6	5	7	5	5	7	7	7	5	5	6	7	6	6	6	6
11	7	7	7	7	7	7	7	6	7	7	5	5	7	7	7	7	7	7	7	7	7	7
12	6	6	6	6	6	6	6	5	6	6	5	5	5	5	6	6	6	6	6	6	6	6
13	6	6	6	6	6	6	6	6	6	6	5	5	5	5	6	6	6	6	6	6	6	6
14	7	6	7	7	7	7	7	7	6	7	6	6	6	6	7	7	7	7	7	7	7	7
15	6	7	6	7	6	7	6	7	6	7	7	6	7	6	6	7	6	7	6	7	6	6
16	7	7	5	6	4	7	7	7	7	5	7	7	7	5	6	6	6	7	4	4	6	5
17	6	6	6	6	4	4	4	4	4	4	4	2	5	2	5	5	6	6	4	4	5	3
18	6	6	6	6	5	5	6	5	6	4	4	1	4	4	6	6	3	6	3	5	4	4
19	6	6	7	7	5	5	7	7	6	4	3	2	3	2	5	5	4	5	5	5	4	3
20	6	7	7	7	4	5	6	6	6	5	2	2	2	2	5	5	4	5	5	5	5	3
21	6	6	7	7	4	4	7	7	6	4	3	3	4	4	5	5	2	7	3	4	3	2
22	5	5	6	6	5	5	5	6	5	5	4	2	4	4	5	5	5	6	3	3	4	4
23	5	5	6	6	4	4	5	4	4	4	4	2	1	1	6	6	5	4	4	4	4	4
24	6	6	6	6	4	4	5	4	4	4	4	2	5	2	5	5	4	6	4	4	4	3
25	6	5	5	5	4	5	6	6	5	5	2	2	2	2	5	5	4	5	5	5	5	3
26	6	6	5	5	4	4	7	4	5	4	3	3	4	4	5	5	2	7	3	4	3	2
27	5	5	6	6	4	5	5	6	5	5	4	2	4	4	5	5	5	6	3	3	4	4
28	6	6	6	5	4	4	4	4	4	4	3	2	2	2	5	5	6	6	4	4	5	2
29	6	6	5	5	4	4	6	6	6	4	3	3	4	4	5	5	2	5	3	4	3	2
30	5	5	6	6	4	5	5	6	5	5	2	2	4	4	5	5	5	5	3	3	4	3



**Lampiran 4**  
**Hasil Uji Pretest**

**1. Factor Analysis Variabel Communication Skill**

**Tahap 1**

**KMO and Bartlett's Test**

Kaiser-Meyer-Olkin Measure of Sampling Adequacy.	.687
Bartlett's Test of Sphericity	Approx. Chi-Square
	321.645
	df
	45
	Sig.
	.000

**Anti-image Matrices**

		CS1	CS2	CS3	CS4	CS5	CS6	CS7	CS8	CS9	CS10
Anti-image Covariance	CS1	.115	-.100	-.043	.054	-.025	-.040	-.085	-.023	.051	.025
	CS2	-.100	.152	.029	-.052	.045	.026	.063	.071	-.074	-.034
	CS3	-.043	.029	.097	-.080	-.024	.038	.046	-.007	-.018	-.006
	CS4	.054	-.052	-.080	.088	-.001	-.030	-.049	-.028	.031	.011
	CS5	-.025	.045	-.024	-.001	.080	.004	-.001	.076	-.038	-.050
	CS6	-.040	.026	.038	-.030	.004	.063	.039	-.009	-.040	-.039
	CS7	-.085	.063	.046	-.049	-.001	.039	.172	-.031	-.071	-.009
	CS8	-.023	.071	-.007	-.028	.076	-.009	-.031	.225	-.058	-.047
	CS9	.051	-.074	-.018	.031	-.038	-.040	-.071	-.058	.089	.038
	CS10	.025	-.034	-.006	.011	-.050	-.039	-.009	-.047	.038	.064
Anti-image Correlation	CS1	.642 <sup>a</sup>	-.756	-.407	.536	-.257	-.470	-.604	-.141	.504	.287
	CS2	-.756	.618 <sup>a</sup>	.241	-.453	.412	.269	.388	.385	-.639	-.342
	CS3	-.407	.241	.591 <sup>a</sup>	-.870	-.277	.483	.354	-.048	-.191	-.072
	CS4	.536	-.453	-.870	.617 <sup>a</sup>	-.012	-.408	-.400	-.201	.346	.142
	CS5	-.257	.412	-.277	-.012	.747 <sup>a</sup>	.055	-.007	.566	-.448	-.696
	CS6	-.470	.269	.483	-.408	.055	.744 <sup>a</sup>	.379	-.072	-.539	-.616
	CS7	-.604	.388	.354	-.400	-.007	.379	.724 <sup>a</sup>	-.158	-.574	-.090
	CS8	-.141	.385	-.048	-.201	.566	-.072	-.158	.773 <sup>a</sup>	-.411	-.387
	CS9	.504	-.639	-.191	.346	-.448	-.539	-.574	-.411	.665 <sup>a</sup>	.509
	CS10	.287	-.342	-.072	.142	-.696	-.616	-.090	-.387	.509	.728 <sup>a</sup>

a. Measures of Sampling Adequacy(MSA)



**Lampiran 4**  
**Hasil Uji Pretest (lanjutan)**

**Component Matrix<sup>a</sup>**

	Component	
	1	2
CS1	.827	-.313
CS2	.767	-.269
CS3	.595	.747
<b>CS4</b>	<b>.707</b>	<b>.629</b>
CS5	.855	.228
CS6	.907	-.154
CS7	.806	-.300
CS8	.763	-.098
CS9	.875	-.309
CS10	.870	.124

Extraction Method: Principal Component Analysis.

a. 2 components extracted.

**Tahap 2****KMO and Bartlett's Test**

Kaiser-Meyer-Olkin Measure of Sampling Adequacy.		.728
Bartlett's Test of Sphericity	Approx. Chi-Square	264.762
	df	36
	Sig.	.000

**Anti-image Matrices**

		CS1	CS2	CS3	CS5	CS6	CS7	CS8	CS9	CS10
Anti-image	CS1	.162	-.120	.036	-.034	-.036	-.092	-.008	.051	.026
Covariance	CS2	-.120	.191	-.096	.056	.012	.050	.071	-.080	-.035
	CS3	.036	-.096	.397	-.104	.049	.003	-.141	.048	.017
	CS5	-.034	.056	-.104	.080	.004	-.002	.079	-.043	-.051
	CS6	-.036	.012	.049	.004	.076	.032	-.023	-.041	-.043
	CS7	-.092	.050	.003	-.002	.032	.205	-.058	-.073	-.004
	CS8	-.008	.071	-.141	.079	-.023	-.058	.235	-.057	-.046
	CS9	.051	-.080	.048	-.043	-.041	-.073	-.057	.101	.040
	CS10	.026	-.035	.017	-.051	-.043	-.004	-.046	.040	.066

**Lampiran 4**  
**Hasil Uji Pretest (lanjutan)**

**Anti-image Matrices (Lanjutan)**

Anti-image	CS1	.751 <sup>a</sup>	-.682	.142	-.296	-.326	-.504	-.040	.402	.253
Correlation	CS2	-.682	.671 <sup>a</sup>	-.348	.456	.104	.253	.336	-.576	-.314
	CS3	.142	-.348	.606 <sup>a</sup>	-.582	.285	.012	-.461	.238	.105
	CS5	-.296	.456	-.582	.675 <sup>a</sup>	.055	-.013	.576	-.473	-.702
	CS6	-.326	.104	.285	.055	.823 <sup>a</sup>	.258	-.172	-.464	-.617
	CS7	-.504	.253	.012	-.013	.258	.819 <sup>a</sup>	-.266	-.507	-.037
	CS8	-.040	.336	-.461	.576	-.172	-.266	.725 <sup>a</sup>	-.371	-.370
	CS9	.402	-.576	.238	-.473	-.464	-.507	-.371	.706 <sup>a</sup>	.495
	CS10	.253	-.314	.105	-.702	-.617	-.037	-.370	.495	.720 <sup>a</sup>

a. Measures of Sampling Adequacy(MSA)

**Component Matrix<sup>a</sup>**

	Component	
	1	2
CS1	.853	-.228
CS2	.779	-.270
<b>CS3</b>	<b>.525</b>	<b>.686</b>
CS5	.845	.418
CS6	.921	.004
CS7	.821	-.318
CS8	.762	-.120
CS9	.896	-.263
CS10	.868	.319

Extraction Method: Principal Component Analysis.

a. 2 components extracted.

### Tahap 3

**KMO and Bartlett's Test**

Kaiser-Meyer-Olkin Measure of Sampling Adequacy.		.742
Bartlett's Test of Sphericity	Approx. Chi-Square	244.734
	df	28
	Sig.	.000

**Lampiran 4**  
**Hasil Uji *Pretest* (lanjutan)**

***Anti-image Matrices***

		CS1	CS2	CS5	CS6	CS7	CS8	CS9	CS10
Anti-image	CS1	.165	-.129	-.038	-.045	-.094	.006	.051	.025
Covariance	CS2	-.129	.217	.054	.030	.058	.054	-.083	-.036
	CS5	-.038	.054	.121	.028	-.001	.081	-.048	-.071
	CS6	-.045	.030	.028	.082	.034	-.008	-.054	-.050
	CS7	-.094	.058	-.001	.034	.205	-.073	-.078	-.004
	CS8	.006	.054	.081	-.008	-.073	.298	-.054	-.051
	CS9	.051	-.083	-.048	-.054	-.078	-.054	.107	.041
	CS10	.025	-.036	-.071	-.050	-.004	-.051	.041	.066
	Anti-image	CS1	.747 <sup>a</sup>	-.681	-.266	-.387	-.511	.029	.383
Correlation	CS2	-.681	.711 <sup>a</sup>	.333	.226	.274	.211	-.542	-.298
	CS5	-.266	.333	.713 <sup>a</sup>	.283	-.008	.426	-.424	-.791
	CS6	-.387	.226	.283	.779 <sup>a</sup>	.265	-.048	-.571	-.679
	CS7	-.511	.274	-.008	.265	.803 <sup>a</sup>	-.294	-.525	-.038
	CS8	.029	.211	.426	-.048	-.294	.828 <sup>a</sup>	-.304	-.364
	CS9	.383	-.542	-.424	-.571	-.525	-.304	.711 <sup>a</sup>	.487
	CS10	.242	-.298	-.791	-.679	-.038	-.364	.487	.680 <sup>a</sup>

a. Measures of Sampling Adequacy(MSA)

***Component Matrix<sup>a</sup>***

	Component
	1
CS1	.862
CS2	.786
CS5	.824
CS6	.931
CS7	.832
CS8	.764
CS9	.909
CS10	.858

Extraction Method: Principal Component Analysis.

a. 1 components extracted.

**Lampiran 4**  
**Hasil Uji Pretest (lanjutan)**

**2. Factor Analysis Variabel Implicit Self Theorist**

**KMO and Bartlett's Test**

Kaiser-Meyer-Olkin Measure of Sampling Adequacy.		.783
Bartlett's Test of Sphericity	Approx. Chi-Square	112.454
	df	6
	Sig.	.000

**Anti-image Matrices**

		IST1	IST2	IST3	IST4
Anti-image	IST1	.186	-.100	-.080	.059
Covariance	IST2	-.100	.151	-.018	-.083
	IST3	-.080	-.018	.165	-.105
	IST4	.059	-.083	-.105	.238
Anti-image	IST1	.754 <sup>a</sup>	-.596	-.457	.279
Correlation	IST2	-.596	.795 <sup>a</sup>	-.114	-.438
	IST3	-.457	-.114	.810 <sup>a</sup>	-.530
	IST4	.279	-.438	-.530	.772 <sup>a</sup>

a. Measures of Sampling Adequacy(MSA)

**Component Matrix<sup>a</sup>**

	Component
	1
IST1	.919
IST2	.953
IST3	.951
IST4	.901

Extraction Method: Principal Component Analysis.

a. 1 components extracted.

**3. Factor Analysis Variabel Kepuasan Pasien**

**KMO and Bartlett's Test**

Kaiser-Meyer-Olkin Measure of Sampling Adequacy.		.846
Bartlett's Test of Sphericity	Approx. Chi-Square	288.803
	df	28
	Sig.	.000

**Lampiran 4**  
**Hasil Uji *Pretest* (lanjutan)**

***Anti-image Matrices***

		PS1	PS2	PS3	PS4	PS5	PS6	PS7	PS8
Anti-image Covariance	PS1	.039	-.036	.011	.017	-.007	.022	-.008	-.005
	PS2	-.036	.037	-.012	-.018	.005	-.028	.009	-.005
	PS3	.011	-.012	.157	.083	.006	.065	-.077	-.029
	PS4	.017	-.018	.083	.543	.054	.002	-.059	-.084
	PS5	-.007	.005	.006	.054	.128	-.083	-.031	-.032
	PS6	.022	-.028	.065	.002	-.083	.209	-.032	.007
	PS7	-.008	.009	-.077	-.059	-.031	-.032	.075	-.018
	PS8	-.005	-.005	-.029	-.084	-.032	.007	-.018	.127
Anti-image Correlation	PS1	.800 <sup>a</sup>	-.931	.141	.117	-.105	.237	-.142	-.077
	PS2	-.931	.794 <sup>a</sup>	-.154	-.125	.079	-.323	.165	-.072
	PS3	.141	-.154	.805 <sup>a</sup>	.283	.045	.358	-.705	-.206
	PS4	.117	-.125	.283	.844 <sup>a</sup>	.204	.007	-.294	-.321
	PS5	-.105	.079	.045	.204	.896 <sup>a</sup>	-.510	-.318	-.250
	PS6	.237	-.323	.358	.007	-.510	.846 <sup>a</sup>	-.257	.043
	PS7	-.142	.165	-.705	-.294	-.318	-.257	.840 <sup>a</sup>	-.187
	PS8	-.077	-.072	-.206	-.321	-.250	.043	-.187	.945 <sup>a</sup>

a. Measures of Sampling Adequacy(MSA)

***Component Matrix<sup>a</sup>***

	Component
	1
PS1	.899
PS2	.905
PS3	.825
PS4	.636
PS5	.922
PS6	.841
PS7	.939
PS8	.946

Extraction Method: Principal Component Analysis.

a. 1 components extracted.

**Lampiran 4**  
**Hasil Uji Pretest (lanjutan)**

**4. Reliability Variabel Communication Skill**

**Reliability Statistics**

Cronbach's Alpha	Cronbach's Alpha Based on Standardized Items	N of Items
.936	.943	8

**5. Reliability Variabel Implicit Self Theorist**

**Reliability Statistics**

Cronbach's Alpha	Cronbach's Alpha Based on Standardized Items	N of Items
.947	.949	4

**6. Reliability Variabel Kepuasan Pasien**

**Reliability Statistics**

Cronbach's Alpha	Cronbach's Alpha Based on Standardized Items	N of Items
.943	.952	8





**Lampiran 5**  
**Kuesioner Penelitian**

**SURAT PERNYATAAN**

Saya yang bertanda tangan dibawah ini:

Nama :

Alamat :

Umur :

dengan ini menyatakan bahwa saya bersedia/tidak bersedia\* menjadi responden dalam penelitian penyusunan tesis mahasiswa pascasarjana Program Studi Magister Manajemen, Fakultas Ekonomi Universitas Esa Unggul Jakarta yang berjudul “Pengaruh *Communication Skill* dokter terhadap kepuasan pasien yang dimoderasi oleh *Implicit Self Theorist*.”

Demikian pernyataan ini saya buat. Terima kasih.

Jakarta, .....20...

Yang membuat pernyataan.

Peneliti,

Responden,

(Fiktorius Kuludong)

(.....)  
Nama Jelas & Tanda Tangan

Saksi 1,

Saksi 2,

(.....)  
Nama Jelas & Tanda Tangan

(.....)  
Nama Jelas & Tanda Tangan

\*coret salah satu

## Lampiran 5

### Kuesioner Penelitian

#### Pertanyaan Kuesioner

Pilih jawaban sesuai dengan skala sebagai berikut dengan melingkari angka tersebut:

- |                              |  |                       |
|------------------------------|--|-----------------------|
| 1. Sangat tidak setuju (STS) | 4. Antara setuju dan tidak setuju (Netral) | 7. Sangat Setuju (SS) |
| 2. Tidak setuju (TS)         | 5. Agak Setuju (AS)                        |                       |
| 3. Agak tidak setuju (ATS)   | 6. Setuju (S)                              |                       |

No	Apakah anda setuju dengan pernyataan sebagai berikut:	Jawaban						
		STS	TS	ATS	N	AS	S	SS
	<i>Communication skill</i>							
1	Apakah dokter mendengarkan keluhan anda dengan baik	1	2	3	4	5	6	7
2	Apakah sikap dokter menghargai anda	1	2	3	4	5	6	7
3	Apakah dokter menjelaskan pengobatan kepada anda	1	2	3	4	5	6	7
4	Apakah dokter menjelaskan keluhan anda dengan kalimat yang mudah dimengerti	1	2	3	4	5	6	7
5	Apakah dokter memenuhi harapan anda	1	2	3	4	5	6	7
6	Apakah dokter memberikan waktu konsultasi yang cukup kepada anda	1	2	3	4	5	6	7
7	Apakah anda yakin dengan kemampuan dokter yang menangani anda	1	2	3	4	5	6	7
8	Keseluruhan, apakah anda puas dengan komunikasi yang diberikan dokter	1	2	3	4	5	6	7
	<i>Implicit Self Theorist</i>							
9	Menurut anda, kualitas paling dasar dari individu dapat berubah	1	2	3	4	5	6	7
10	Menurut anda, karakter dasar seseorang selalu dapat berubah	1	2	3	4	5	6	7

No	Apakah anda setuju dengan pernyataan sebagai berikut:	Jawaban						
		STS	TS	ATS	N	AS	S	SS
11	Secara substansial, orang-orang dapat merubah sifat mereka sendiri	1	2	3	4	5	6	7
12	Seperti apapun sifat seseorang, dia dapat berubah secara drastis	1	2	3	4	5	6	7
<b>Kepuasan Pasien</b>								
13	Anda senang dengan hasil pengobatan dokter.	1	2	3	4	5	6	7
14	Anda puas dengan hasil kinerja dokter.	1	2	3	4	5	6	7
15	Secara keseluruhan anda puas dengan pelayanan medis di rumah sakit ini.	1	2	3	4	5	6	7
16	Hubungan yang baik dengan dokter merupakan suatu hal yang penting	1	2	3	4	5	6	7
17	Anda yakin kualitas rumah sakit ini secara keseluruhan tidak akan menurun	1	2	3	4	5	6	7
18	Anda yakin kualitas rumah sakit ini akan meningkat dimasa mendatang.	1	2	3	4	5	6	7
19	Jika Sakit, apakah anda akan terus berlangganan/berobat di rumah sakit ini	1	2	3	4	5	6	7
20	Apakah anda akan merekomendasikan rumah sakit ini kepada orang lain	1	2	3	4	5	6	7

**TABULASI DATA KUESIONER PENELITIAN**

**Lampiran 6**

R	Communication Skill								IST				Patient Satisfaction							
	CS1	CS1	CS3	CS4	CS5	CS6	CS7	CS8	IST1	IST2	IST3	IST4	PS1	PS2	PS3	PS4	PS5	PS6	PS7	PS8
1	7	7	7	6	6	7	6	7	6	6	6	6	4	6	6	7	6	7	6	7
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**Lampiran 7**  
**Uji One Way ANOVA**

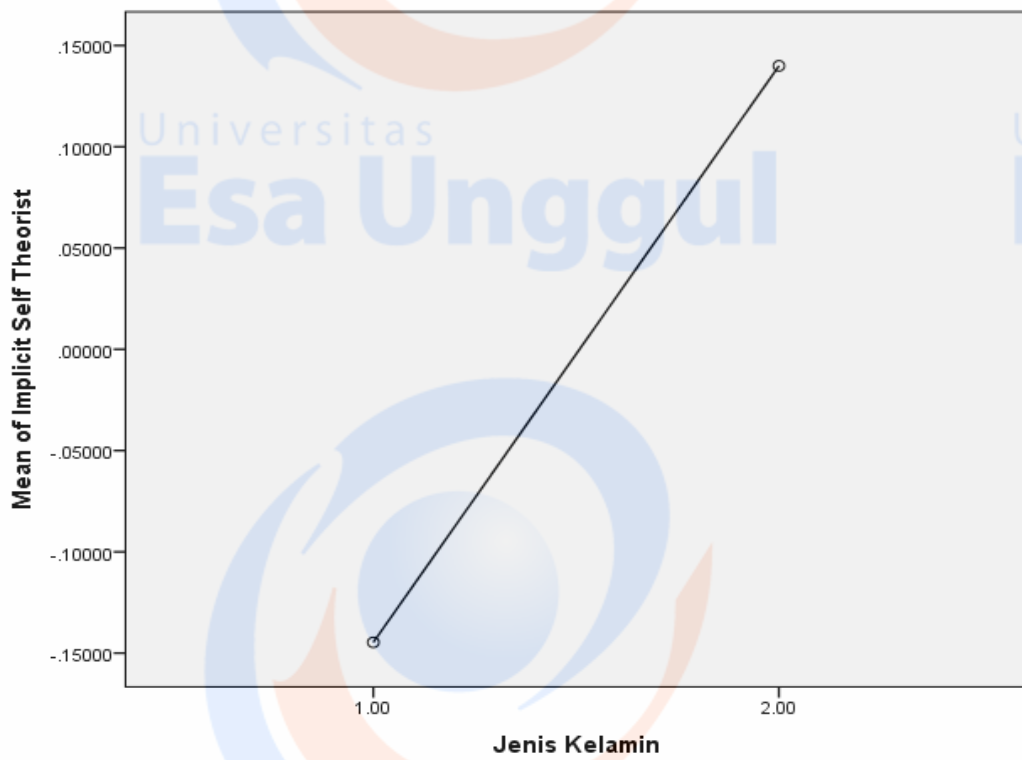
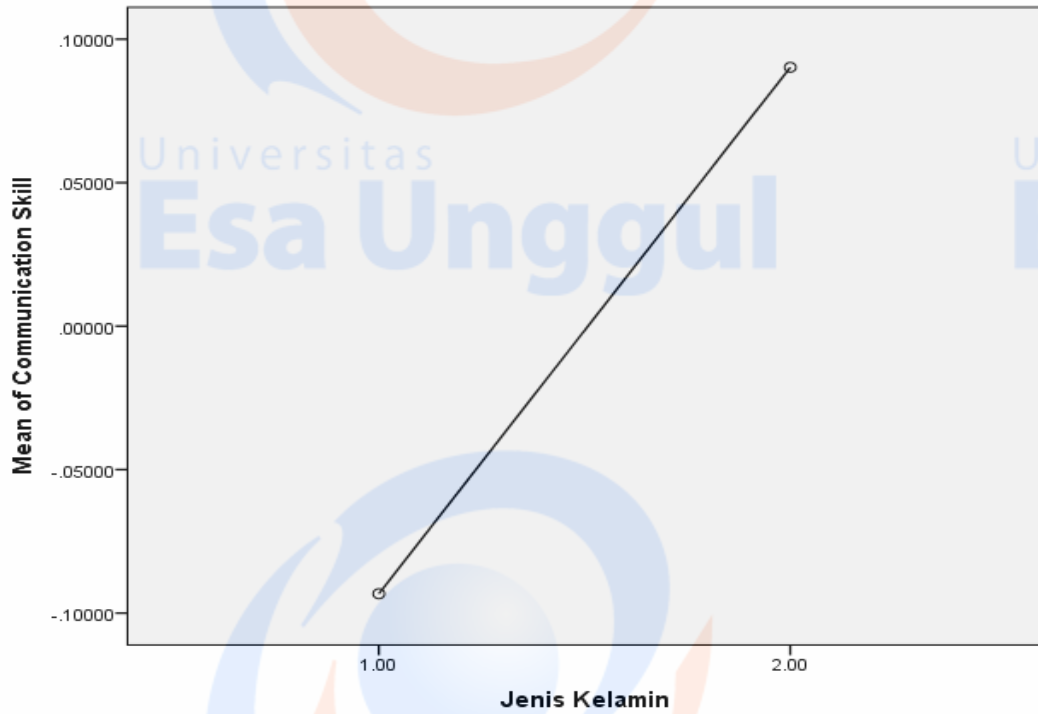
**1. Jenis Kelamin**

<b>Test of Homogeneity of Variances</b>				
	Levene Statistic	df1	df2	Sig.
Communication Skill	.728	1	118	.395
Implicit Self Theorist	.530	1	118	.468
Kepuasan Pasien	1.379	1	118	.243

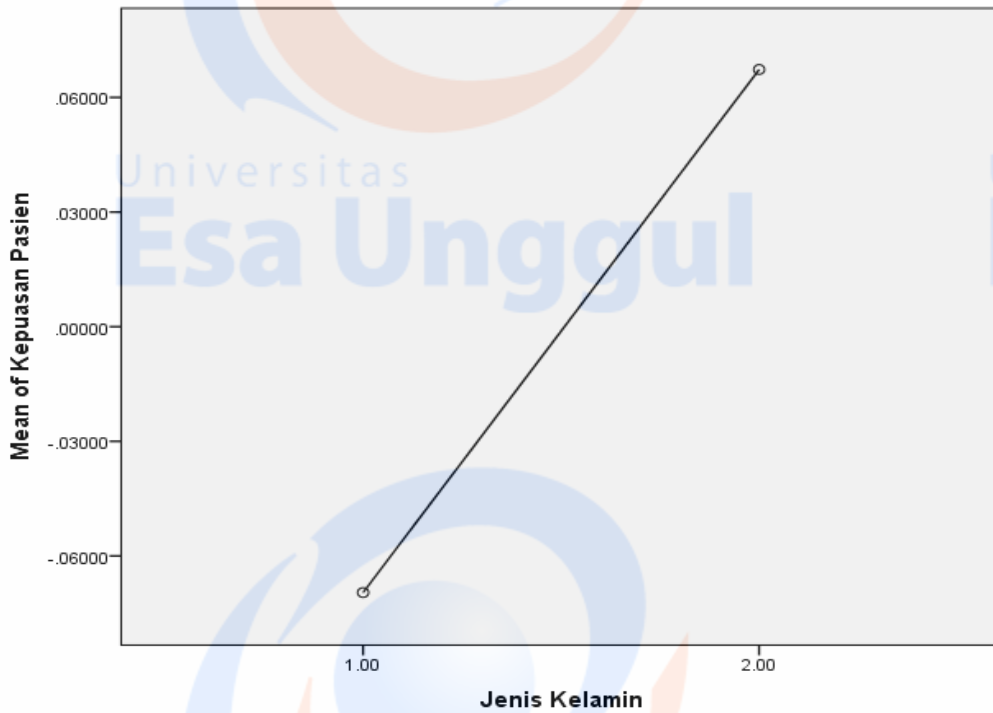
**ANOVA**

			Sum of Squares	df	Mean Square	F	Sig.
Communication Skill	Between Groups	(Combined)	1.009	1	1.009	1.009	.317
		Linear Term Unweighted	1.009	1	1.009	1.009	.317
		Weighted	1.009	1	1.009	1.009	.317
	Within Groups		117.991	118	1.000		
Total		119.000	119				
Implicit Self Theorist	Between Groups	(Combined)	2.430	1	2.430	2.459	.120
		Linear Term Unweighted	2.430	1	2.430	2.459	.120
		Weighted	2.430	1	2.430	2.459	.120
	Within Groups		116.570	118	.988		
Total		119.000	119				
Kepuasan Pasien	Between Groups	(Combined)	.562	1	.562	.560	.456
		Linear Term Unweighted	.562	1	.562	.560	.456
		Weighted	.562	1	.562	.560	.456
	Within Groups		118.438	118	1.004		
Total		119.000	119				

Lampiran 7  
Uji One Way ANOVA



**Lampiran 7**  
**Uji One Way ANOVA**



**2. Umur**

<b>Test of Homogeneity of Variances</b>				
	Levene Statistic	df1	df2	Sig.
Communication Skill	2.915	4	115	.024
Implicit Self Theorist	.570	4	115	.685
Kepuasan Pasien	3.203	4	115	.016

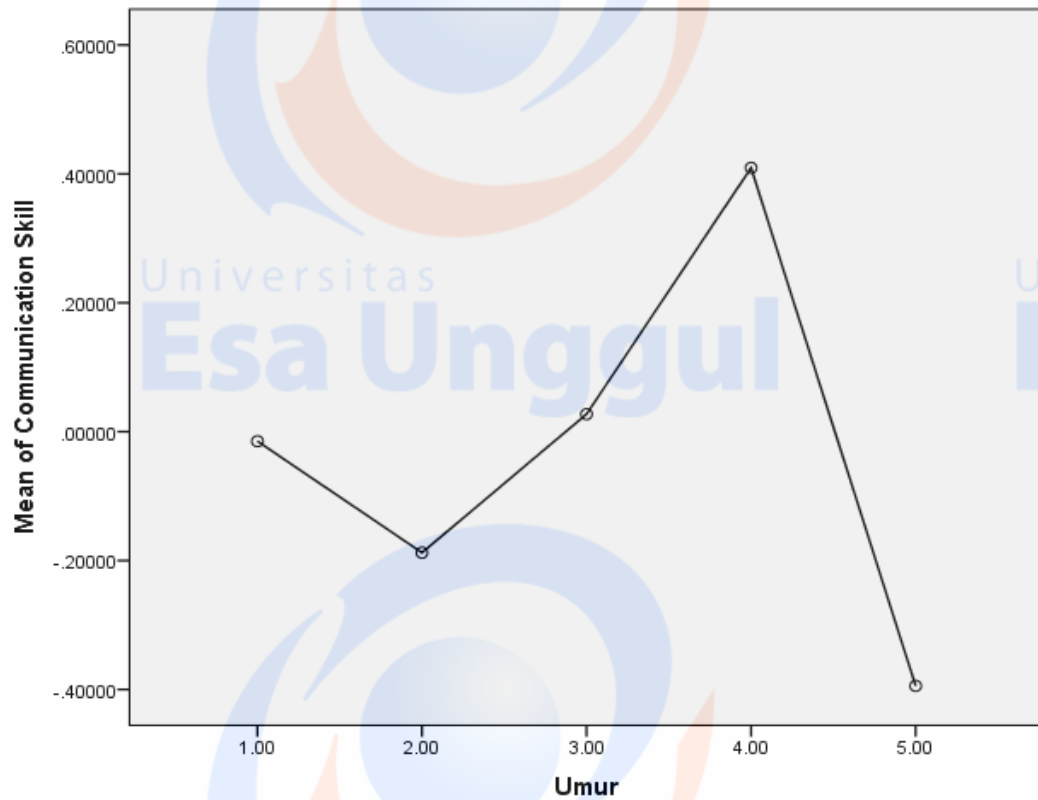
**ANOVA**

			Sum of Squares	df	Mean Square	F	Sig.
Communication Skill	Between Groups	(Combined)	4.661	4	1.165	1.172	.327
		Linear Term	.015	1	.015	.015	.902
		Unweighted	1.359	1	1.359	1.367	.245
		Weighted	3.302	3	1.101	1.107	.349
Within Groups			114.339	115	.994		
Total			119.000	119			
Implicit Self Theorist	Between Groups	(Combined)	5.020	4	1.255	1.266	.287
		Linear Term	.904	1	.904	.912	.341
		Unweighted					

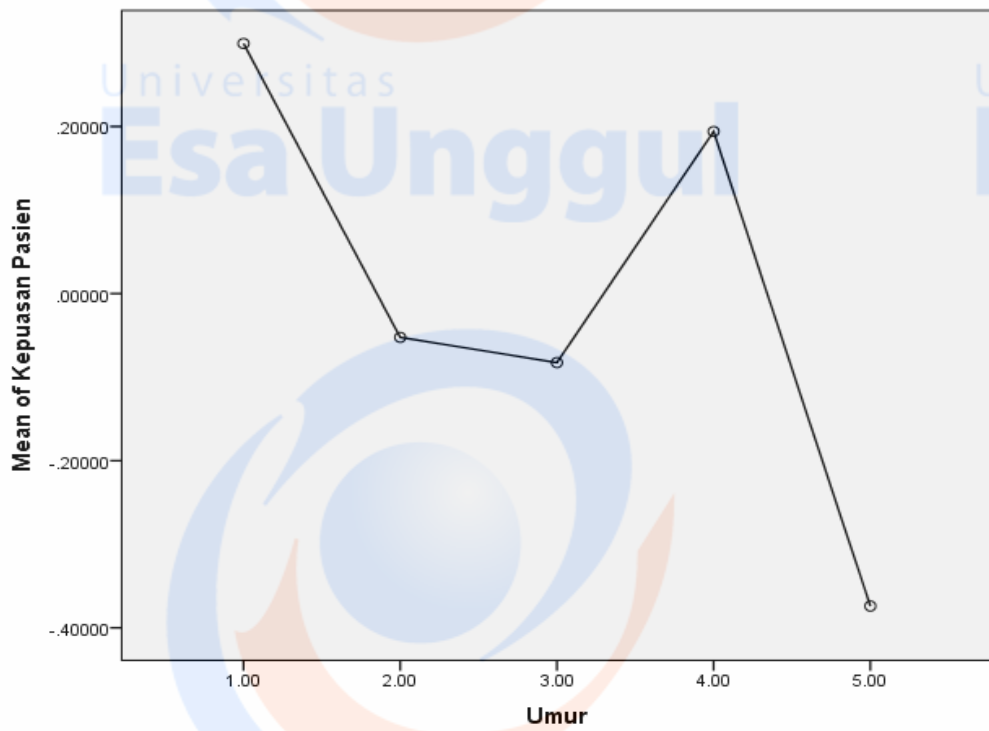
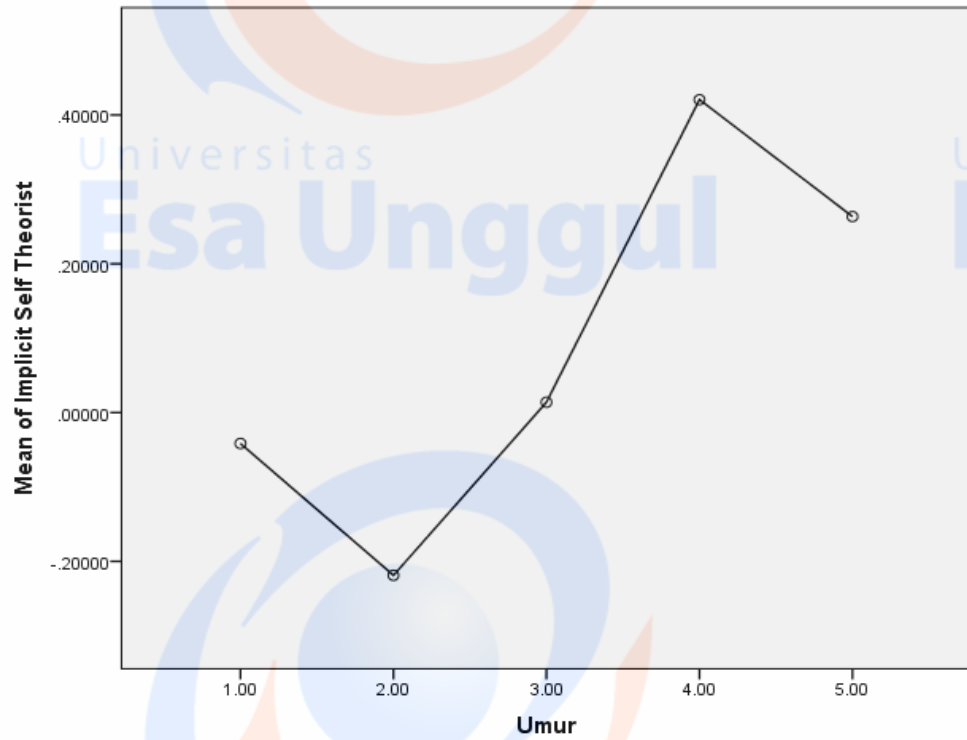
**Lampiran 7**  
**Uji One Way ANOVA**

**ANOVA (Lanjutan)**

			Weighted	3.065	1	3.065	3.092	.081
			Deviation	1.955	3	.652	.658	.580
	Within Groups			113.980	115	.991		
	Total			119.000	119			
Kepuasan Pasien	Between Groups	(Combined)		2.667	4	.667	.659	.622
		Linear Term	Unweighted	.701	1	.701	.693	.407
			Weighted	.219	1	.219	.217	.642
			Deviation	2.447	3	.816	.806	.493
			Within Groups	116.333	115	1.012		
Total	119.000	119						



Lampiran 7  
Uji *One Way* ANOVA



**Lampiran 7**  
**Uji One Way ANOVA**

**3. Pendidikan**

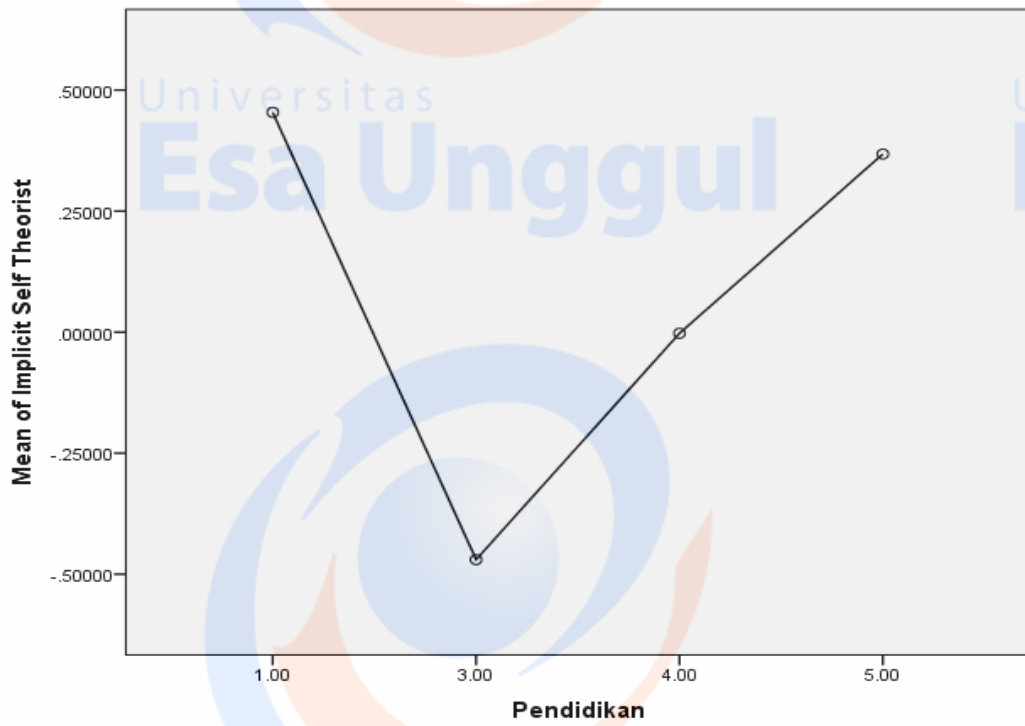
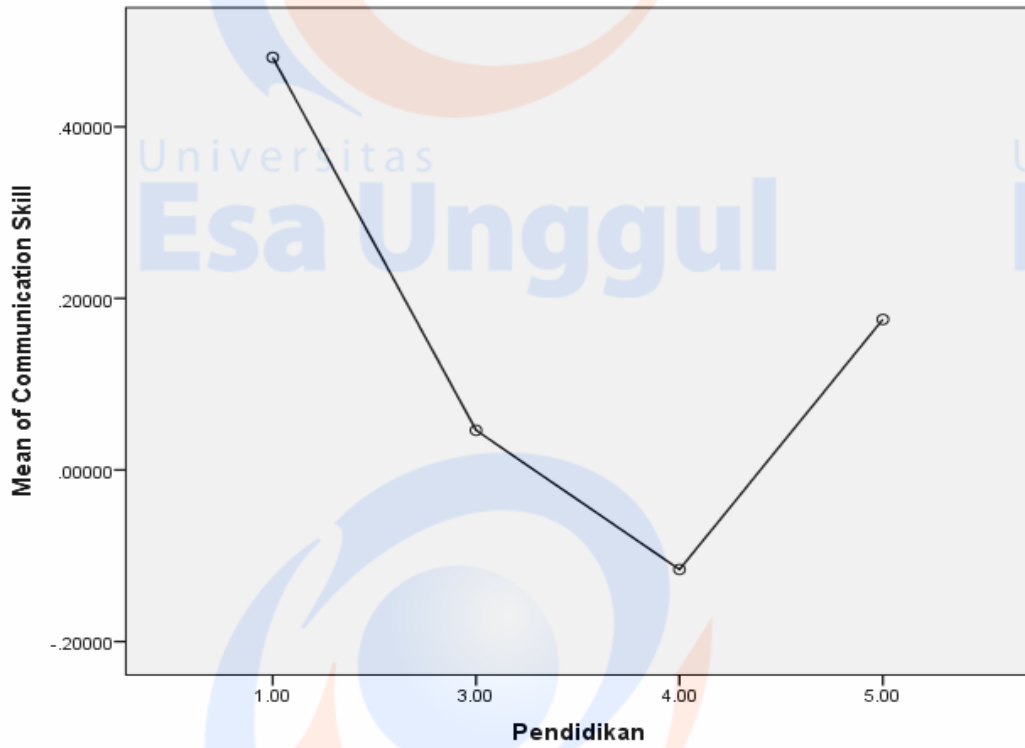
<b>Test of Homogeneity of Variances</b>				
	Levene Statistic	df1	df2	Sig.
Communication Skill	.825	3	116	.482
Implicit Self Theorist	1.254	3	116	.293
Kepuasan Pasien	2.807	3	116	.043

**ANOVA**

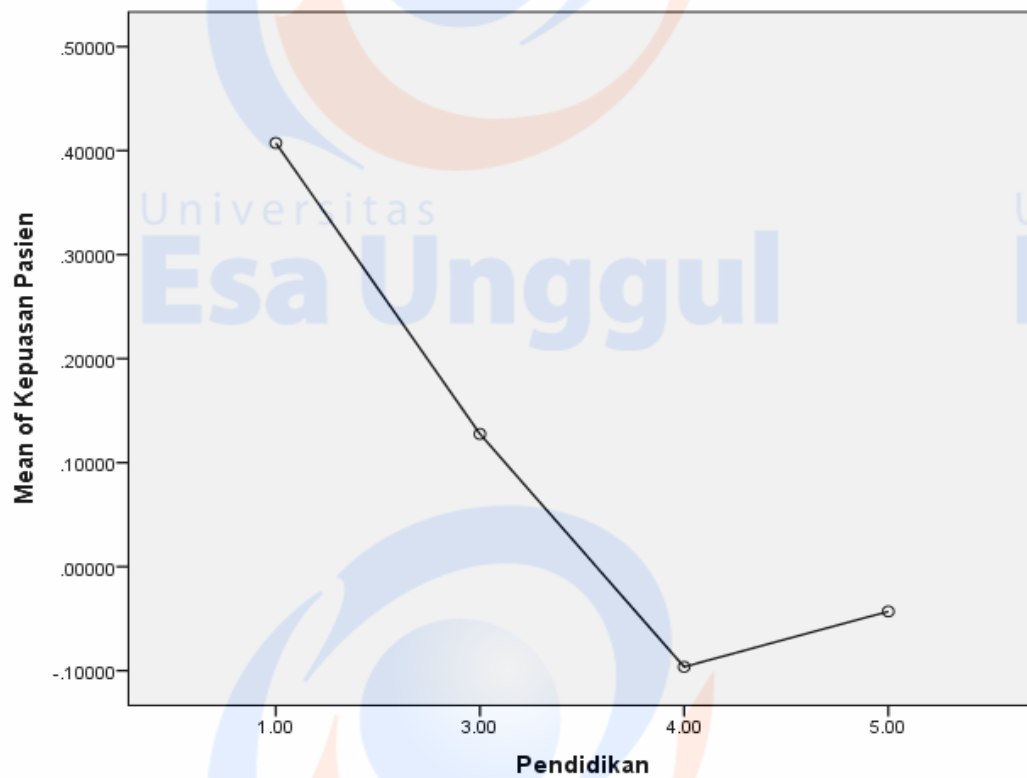
			Sum of Squares	df	Mean Square	F	Sig.
Communication Skill	Between Groups	(Combined)	4.393	3	1.464	1.482	.223
		Linear Term	2.530	1	2.530	2.561	.112
		Deviation	1.863	2	.932	.943	.392
	Within Groups		114.607	116	.988		
Total		119.000	119				
Implicit Self Theorist	Between Groups	(Combined)	8.449	3	2.816	2.955	.035
		Linear Term	.169	1	.169	.177	.675
		Deviation	8.280	2	4.140	4.344	.015
	Within Groups		110.551	116	.953		
Total		119.000	119				
Kepuasan Pasien	Between Groups	(Combined)	3.215	3	1.072	1.074	.363
		Linear Term	2.803	1	2.803	2.809	.096
		Deviation	.412	2	.206	.206	.814
	Within Groups		115.785	116	.998		
Total		119.000	119				



Lampiran 7  
Uji One Way ANOVA



**Lampiran 7**  
**Uji One Way ANOVA**



#### 4. Pekerjaan

<b>Test of Homogeneity of Variances</b>				
	Levene Statistic	df1	df2	Sig.
Communication Skill	1.517	4	115	.202
Implicit Self Theorist	3.103	4	115	.018
Kepuasan Pasien	1.727	4	115	.149

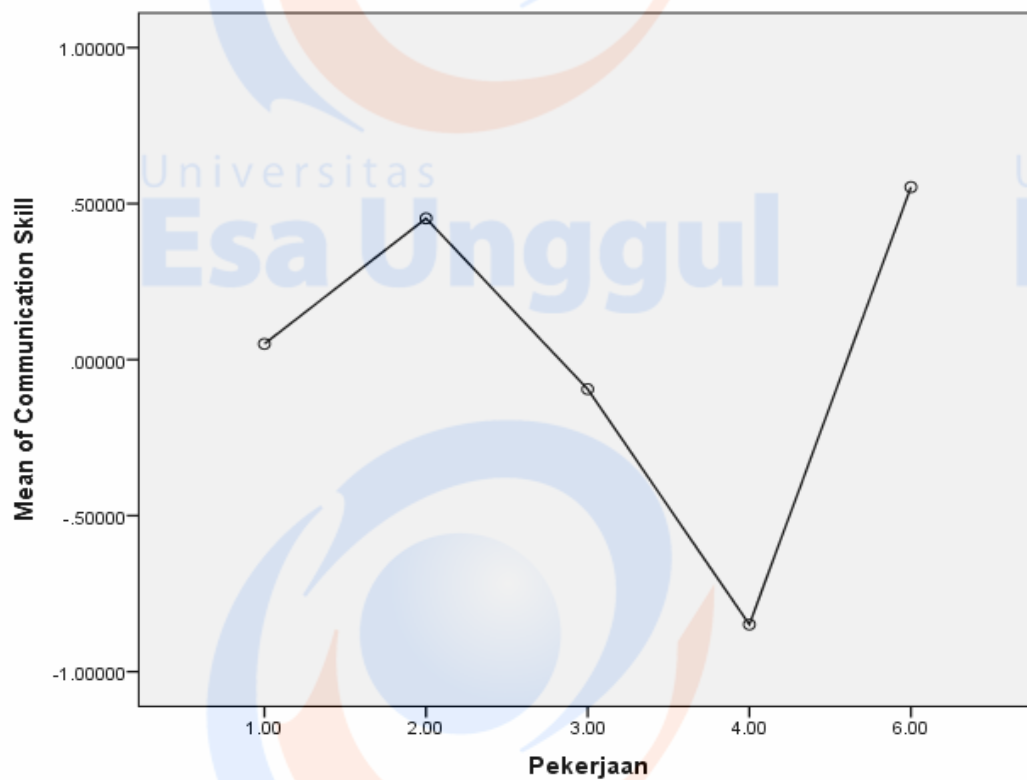
#### ANOVA

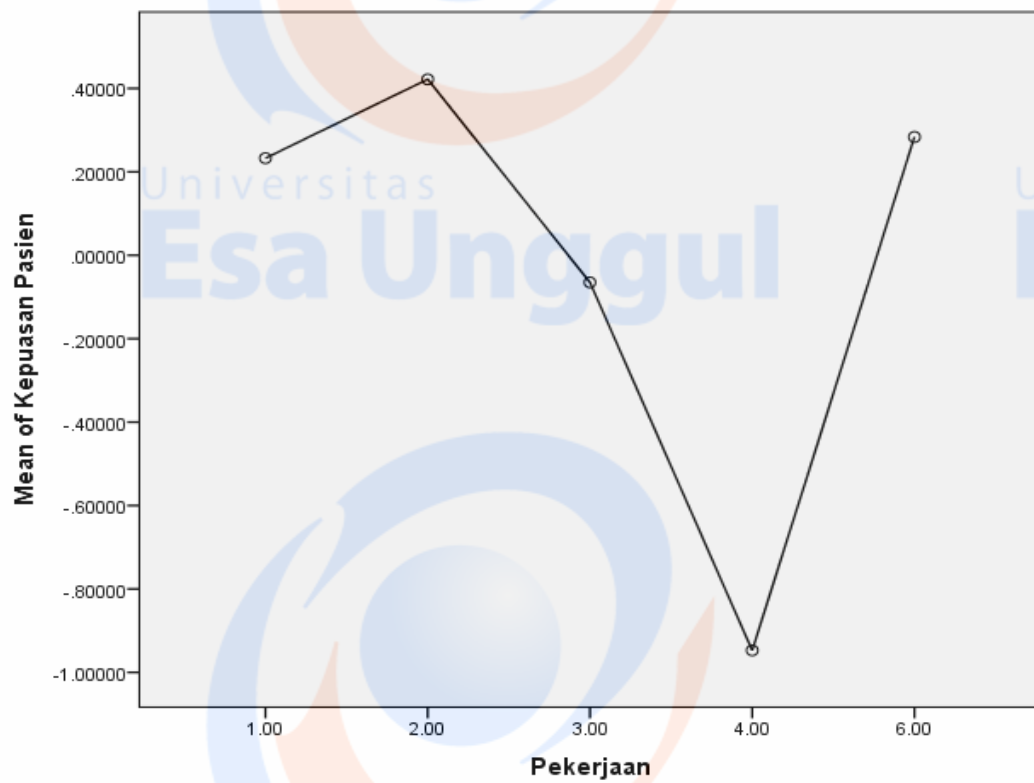
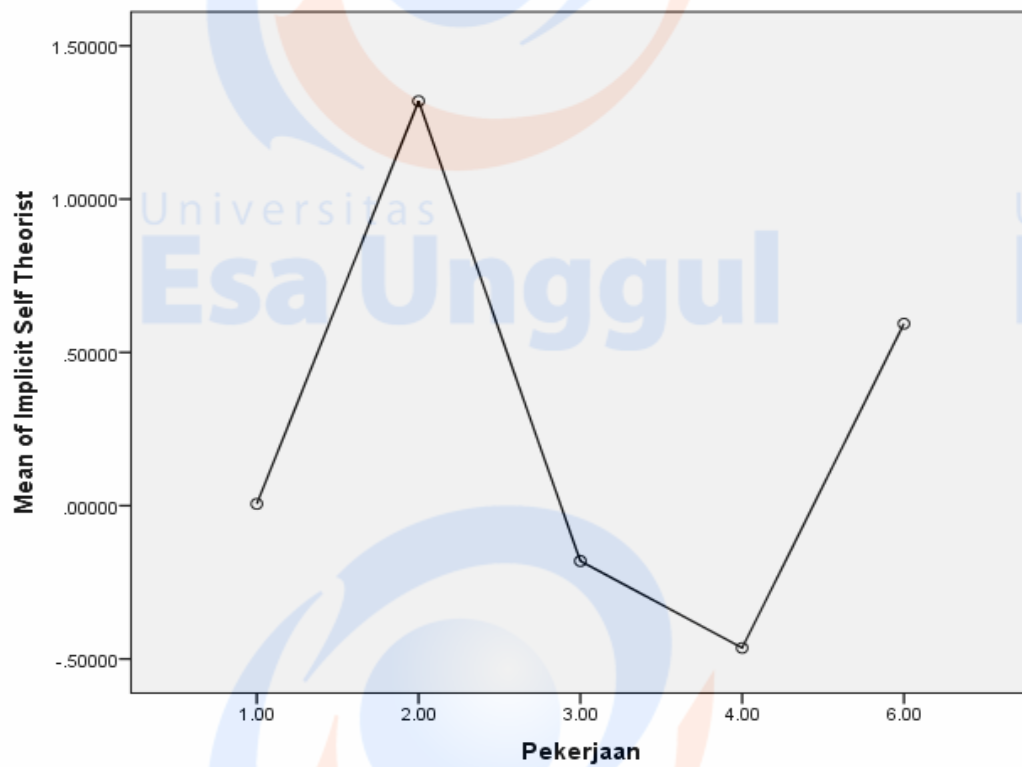
			Sum of Squares	df	Mean Square	F	Sig.
Communication Skill	Between Groups	(Combined)	7.598	4	1.900	1.961	.105
		Linear Term	1.472	1	1.472	1.520	.220
		Deviation	6.126	3	2.042	2.108	.103
Within Groups			111.402	115	.969		
Total			119.000	119			

**Lampiran 7**  
**Uji One Way ANOVA**

**ANOVA (Lanjutan)**

			Sum of Squares	df	Mean Square	F	Sig.
Implicit Self Theorist	Between Groups	(Combined)	21.622	4	5.406	6.384	.000
		Linear Term					
		Weighted	.719	1	.719	.849	.359
		Deviation	20.903	3	6.968	8.229	.000
Within Groups			97.378	115	.847		
Total			119.000	119			
Kepuasan Pasien	Between Groups	(Combined)	4.848	4	1.212	1.221	.306
		Linear Term					
		Weighted	.051	1	.051	.051	.822
		Deviation	4.797	3	1.599	1.611	.191
Within Groups			114.152	115	.993		
Total			119.000	119			



**Lampiran 7**  
**Uji One Way ANOVA**

**Lampiran 7**  
**Uji One Way ANOVA**

**5. Pekerjaan**

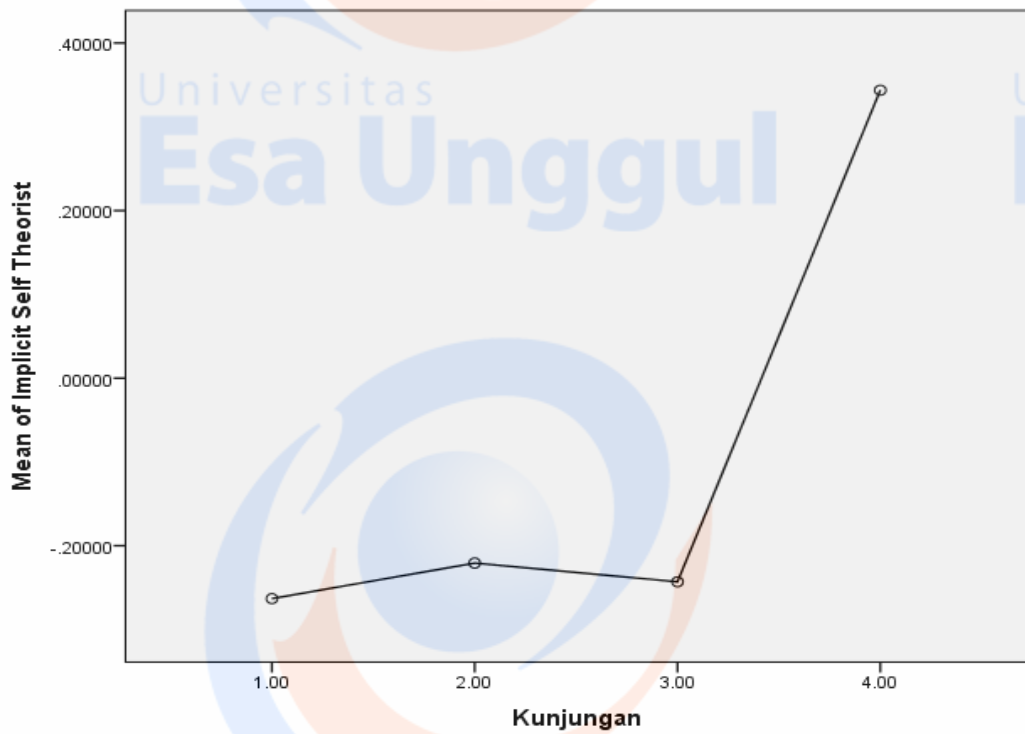
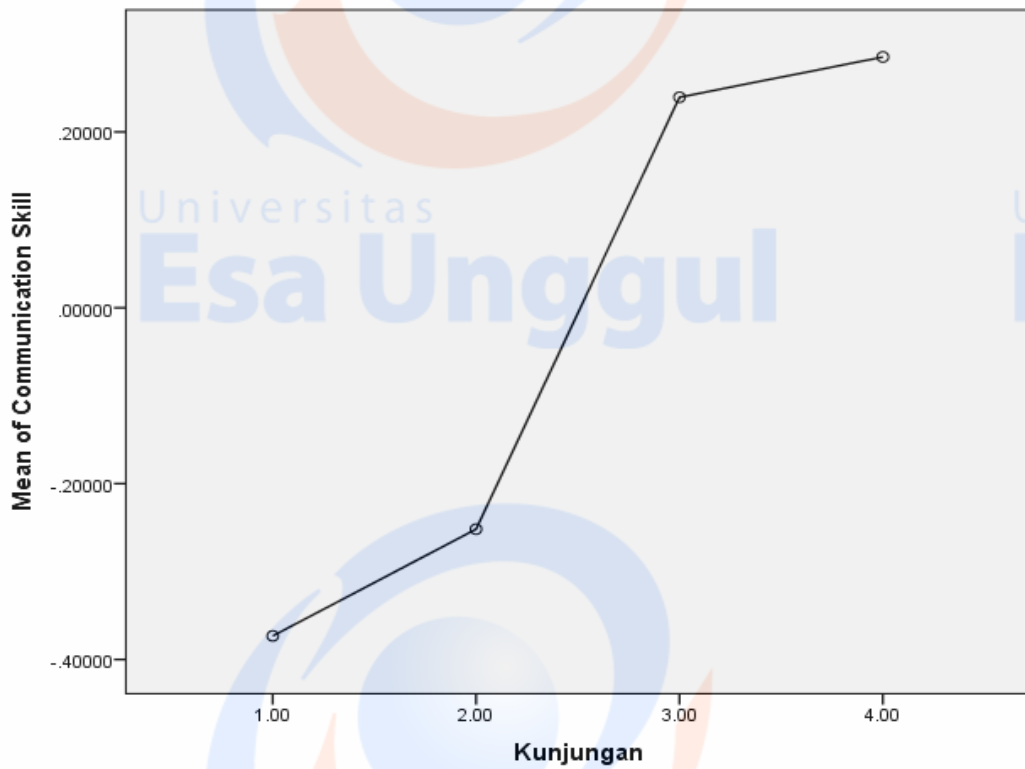
**Test of Homogeneity of Variances**

	Levene Statistic	df1	df2	Sig.
Communication Skill	3.514	3	116	.017
Implicit Self Theorist	3.279	3	116	.024
Kepuasan Pasien	8.372	3	116	.000

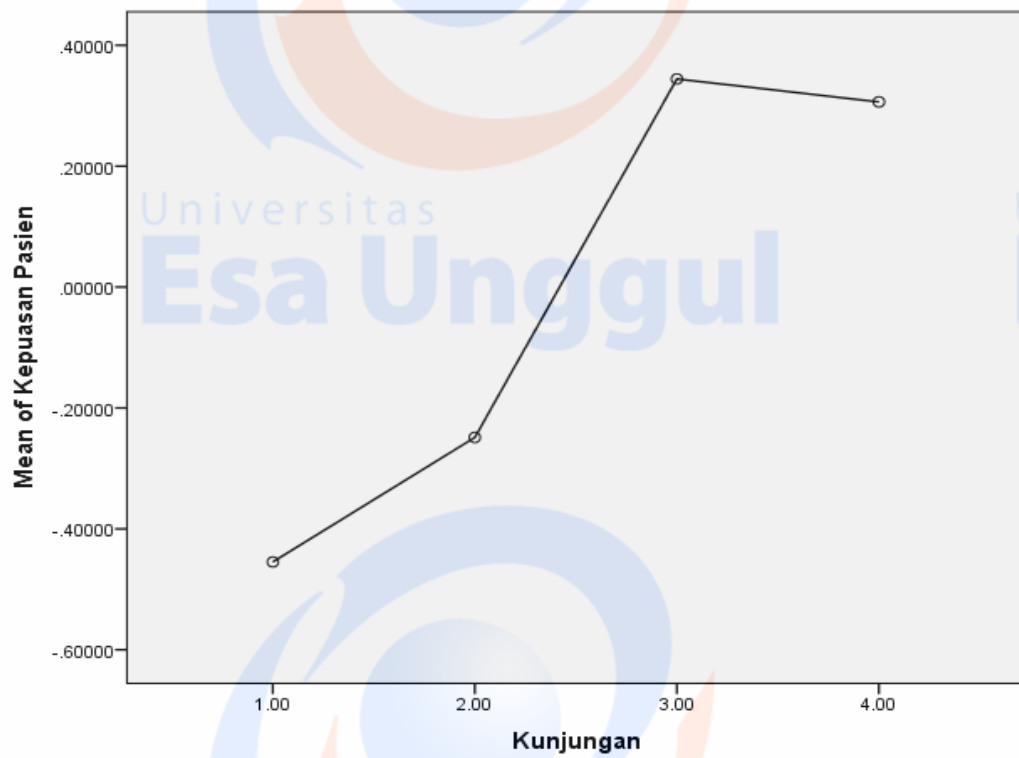
**ANOVA**

			Sum of Squares	df	Mean Square	F	Sig.
Communication Skill	Between Groups	(Combined)	10.919	3	3.640	3.906	.011
	Linear Term	Unweighted	10.771	1	10.771	11.560	.001
		Weighted	10.285	1	10.285	11.038	.001
		Deviation	.634	2	.317	.340	.712
	Within Groups		108.081	116	.932		
Total			119.000	119			
Implicit Self Theorist	Between Groups	(Combined)	10.151	3	3.384	3.606	.016
	Linear Term	Unweighted	5.725	1	5.725	6.102	.015
		Weighted	8.091	1	8.091	8.623	.004
		Deviation	2.060	2	1.030	1.097	.337
	Within Groups		108.849	116	.938		
Total			119.000	119			
Kepuasan Pasien	Between Groups	(Combined)	14.659	3	4.886	5.432	.002
	Linear Term	Unweighted	14.649	1	14.649	16.286	.000
		Weighted	13.448	1	13.448	14.950	.000
		Deviation	1.211	2	.605	.673	.512
	Within Groups		104.341	116	.899		
Total			119.000	119			

Lampiran 7  
Uji One Way ANOVA



Lampiran 7  
Uji One Way ANOVA





## Lampiran 8 Hasil Uji Kuisioner Penelitian

### 1. Faktor Analisis Variabel *Communication Skill*

#### *KMO and Bartlett's Test*

Kaiser-Meyer-Olkin Measure of Sampling Adequacy.		.907
Bartlett's Test of	Approx. Chi-Square	824.177
Sphericity	df	28
	Sig.	.000

#### *Anti-image Matrices*

		CS1	CS2	CS3	CS4	CS5	CS6	CS7	CS8
Anti-image Covariance	CS1	.268	-.151	.086	-.002	-.077	-.072	.023	-.009
	CS2	-.151	.298	-.117	-.058	.027	.050	-.025	-.046
	CS3	.086	-.117	.458	-.050	-.061	-.060	-.041	.019
	CS4	-.002	-.058	-.050	.274	-.081	-.049	-.070	.014
	CS5	-.077	.027	-.061	-.081	.261	-.025	.011	-.071
	CS6	-.072	.050	-.060	-.049	-.025	.229	-.061	-.079
	CS7	.023	-.025	-.041	-.070	.011	-.061	.333	-.086
	CS8	-.009	-.046	.019	.014	-.071	-.079	-.086	.252
Anti-image Correlation	CS1	.861 <sup>a</sup>	-.533	.245	-.008	-.292	-.290	.076	-.033
	CS2	-.533	.861 <sup>a</sup>	-.317	-.201	.096	.192	-.079	-.168
	CS3	.245	-.317	.906 <sup>a</sup>	-.140	-.176	-.184	-.104	.056
	CS4	-.008	-.201	-.140	.936 <sup>a</sup>	-.303	-.198	-.230	.055
	CS5	-.292	.096	-.176	-.303	.922 <sup>a</sup>	-.101	.039	-.275
	CS6	-.290	.192	-.184	-.198	-.101	.911 <sup>a</sup>	-.222	-.331
	CS7	.076	-.079	-.104	-.230	.039	-.222	.937 <sup>a</sup>	-.297
	CS8	-.033	-.168	.056	.055	-.275	-.331	-.297	.921 <sup>a</sup>

a. Measures of Sampling Adequacy(MSA)

## Lampiran 8 Hasil Uji Kuisioner Penelitian

### Component Matrix<sup>a</sup>

	Component 1
CS1	.839
CS2	.831
CS3	.752
CS4	.883
CS5	.882
CS6	.894
CS7	.840
CS8	.883

Extraction Method: Principal

Component Analysis.

a. 1 components extracted.

## 2. Faktor Analisis Variabel *Implicit Self Theorist*

### KMO and Bartlett's Test

Kaiser-Meyer-Olkin Measure of Sampling Adequacy.		.844
Bartlett's Test of Sphericity	Approx. Chi-Square	312.369
	df	6
	Sig.	.000

### Anti-image Matrices

		IST1	ST2	IST3	IST4
Anti-image Covariance	IST1	.341	-.134	-.129	-.053
	ST2	-.134	.371	-.077	-.099
	IST3	-.129	-.077	.321	-.135
	IST4	-.053	-.099	-.135	.407
Anti-image Correlation	IST1	.832 <sup>a</sup>	-.378	-.391	-.142
	ST2	-.378	.855 <sup>a</sup>	-.224	-.255
	IST3	-.391	-.224	.825 <sup>a</sup>	-.374
	IST4	-.142	-.255	-.374	.866 <sup>a</sup>

a. Measures of Sampling Adequacy(MSA)

## Lampiran 8 Hasil Uji Kuisioner Penelitian

### Component Matrix<sup>a</sup>

	Component 1
IST1	.893
ST2	.884
IST3	.904
IST4	.867

Extraction Method: Principal Component Analysis.

a. 1 components extracted.

### 3. Faktor Analisis Variabel Kepuasan Pasien

#### KMO and Bartlett's Test

Kaiser-Meyer-Olkin Measure of Sampling Adequacy.		.910
Bartlett's Test of Sphericity	Approx. Chi-Square	833.019
	df	28
	Sig.	.000

#### Anti-image Matrices

		PS1	PS2	PS3	PS4	PS5	PS6	PS7	PS8
Anti-image Covariance	PS1	.296	-.156	-.030	-.020	.010	.020	-.011	-.018
	PS2	-.156	.249	-.019	-.063	-.002	-.038	-.053	.016
	PS3	-.030	-.019	.219	-.038	-.016	-.049	.015	-.097
	PS4	-.020	-.063	-.038	.496	-.006	-.072	.005	-.021
	PS5	.010	-.002	-.016	-.006	.428	-.118	-.030	-.048
	PS6	.020	-.038	-.049	-.072	-.118	.376	-.053	.010
	PS7	-.011	-.053	.015	.005	-.030	-.053	.211	-.093
	PS8	-.018	.016	-.097	-.021	-.048	.010	-.093	.154
Anti-image Correlation	PS1	.895 <sup>a</sup>	-.572	-.119	-.052	.028	.061	-.044	-.084
	PS2	-.572	.883 <sup>a</sup>	-.084	-.178	-.007	-.124	-.229	.084
	PS3	-.119	-.084	.911 <sup>a</sup>	-.117	-.051	-.171	.070	-.531
	PS4	-.052	-.178	-.117	.969 <sup>a</sup>	-.013	-.167	.016	-.075
	PS5	.028	-.007	-.051	-.013	.953 <sup>a</sup>	-.294	-.100	-.189
	PS6	.061	-.124	-.171	-.167	-.294	.938 <sup>a</sup>	-.190	.041
	PS7	-.044	-.229	.070	.016	-.100	-.190	.908 <sup>a</sup>	-.516
	PS8	-.084	.084	-.531	-.075	-.189	.041	-.516	.863 <sup>a</sup>

a. Measures of Sampling Adequacy(MSA)

## Lampiran 8 Hasil Uji Kuisisioner Penelitian

### Component Matrix<sup>a</sup>

	Component 1
PS1	.824
PS2	.859
PS3	.894
PS4	.764
PS5	.785
PS6	.825
PS7	.898
PS8	.911

Extraction Method: Principal Component Analysis.

a. 1 components extracted.

#### 4. Reliability Variabel Communication Skill

##### Reliability Statistics

Cronbach's Alpha	Cronbach's Alpha Based on Standardized Items	N of Items
.945	.945	8

#### 5. Reliability Variabel Implicit Self Theorist

##### Reliability Statistics

Cronbach's Alpha	Cronbach's Alpha Based on Standardized Items	N of Items
.909	.910	4

**Lampiran 8**  
**Hasil Uji Kuisisioner Penelitian****6. Reliability Variabel Kepuasan Pasien****Reliability Statistics**

Cronbach's Alpha	Cronbach's Alpha Based on Standardized Items	N of Items
.940	.943	8

## Lampiran 9 Uji Statistik Rerata Sel

### 1. Median Split

**Statistics Median Split**

		Communication Skill	Implicit Self Theorist	Kepuasan Pasien
N	Valid	120	120	120
	Missing	0	0	0
Median		.09376	.0101580	.2954613

**Between-Subjects Factors**

			N
	Value	Label	
CSCODE	1.00	Hi	60
	2.00	Low	60
ISTCODE	1.00	Incremental	60
	2.00	Entity	60

### 2. Rerata Sel

**Tests of Between-Subjects Effects**

Dependent Variable: PS

Source	Type III Sum of Squares	df	Mean Square	F	Sig.
Corrected Model	47.722 <sup>a</sup>	3	15.907	25.888	.000
Intercept	.294	1	.294	.478	.491
CSCODE	26.098	1	26.098	42.473	.000
CSCODE * ISTCODE	8.426	2	4.213	6.857	.002
Error	71.278	116	.614		
Total	119.000	120			
Corrected Total	119.000	119			

a. R Squared = .401 (Adjusted R Squared = .386)

## Lampiran 9 Uji Statistik Rerata Sel

### Tests of Between-Subjects Effects

Dependent Variable: PS

Source	Type III Sum of Squares	df	Mean Square	F	Sig.	Partial Eta Squared	Noncent. Parameter	Observed Power <sup>b</sup>
Corrected Model	47.722 <sup>a</sup>	3	15.907	25.88 8	.000	.401	77.665	1.000
Intercept	.294	1	.294	.478	.491	.004	.478	.105
CSCODE	26.098	1	26.098	42.47 3	.000	.268	42.473	1.000
CSCODE * ISTCODE	8.426	2	4.213	6.857	.002	.106	13.713	.916
Error	71.278	116	.614					
Total	119.000	120						
Corrected Total	119.000	119						

a. R Squared = .401 (Adjusted R Squared = .386)

b. Computed using alpha = .05

### Parameter Estimates

Dependent Variable: PS

Parameter	B	Std. Error	t	Sig.	95% Confidence Interval		Partial Eta Squared	Noncent. Paramet er	Observe d Power <sup>b</sup>
					Lower Bound	Upper Bound			
Intercept	-.832	.124	-6.716	.000	-1.078	-.587	.280	6.716	1.000
[CSCODE=1.00]	1.304	.215	6.075	.000	.879	1.729	.241	6.075	1.000
[CSCODE=2.00]	0 <sup>a</sup>	.	.	.	.	.	.	.	.
[CSCODE=1.00] * [ISTCODE=1.00]	.151	.215	.702	.484	-.274	.576	.004	.702	.107
[CSCODE=1.00] * [ISTCODE=2.00]	0 <sup>a</sup>	.	.	.	.	.	.	.	.
[CSCODE=2.00] * [ISTCODE=1.00]	.781	.215	3.636	.000	.355	1.206	.102	3.636	.950
[CSCODE=2.00] * [ISTCODE=2.00]	0 <sup>a</sup>	.	.	.	.	.	.	.	.

a. This parameter is set to zero because it is redundant.

b. Computed using alpha = .05

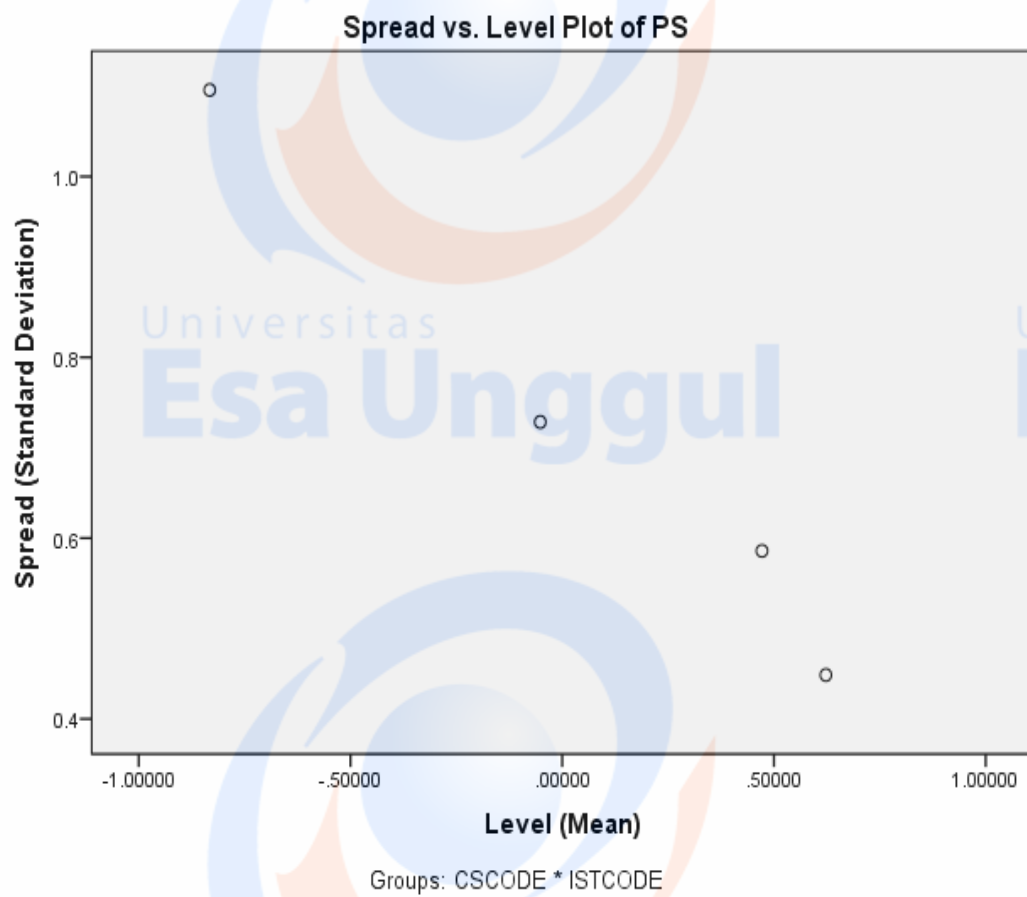
## Lampiran 9 Uji Statistik Rerata Sel

### Estimates

Dependent Variable: PS

CSCODE	ISTCODE	Mean	Std. Error	95% Confidence Interval	
				Lower Bound	Upper Bound
Hi	Incremental	.623	.124	.377	.868
	Entity	.472	.175	.125	.819
Low	Incremental	-.052	.175	-.399	.295
	Entity	-.832	.124	-1.078	-.587

### Spread Versus Level Plot





Lampiran 9  
Uji Statistik Rerata Sel

