



# LAMPIRAN

**Lampiran**  
**KUESIONER PRA SURVEI**

Responden yang terhormat.

Bersama ini saya mengharapkan kesediaan saudara/i untuk mengisi daftar pertanyaan dalam kuesioner ini dengan tujuan sebagai data tambahan untuk penyusunan skripsi dengan judul “**Pengaruh Citra Merek, Kualitas Produk dan Harga terhadap Keputusan Pembelian (studi kasus pada konsumen mobil Mitsubishi Mirage)**”. Atas kesediaan saudara/i menjawab dengan sejujurnya dan sebaik-baiknya saya ucapkan terima kasih.

**Daftar Pertanyaan**

- **Citra Merek**

No.	Pertanyaan
1.	<p>Apakah produk merek mobil Mitsubishi di kenal baik oleh konsumen?</p> <p>a. Setuju      b. Tidak Setuju</p> <p>Alasan</p> <p>.....</p> <p>.....</p> <p>.....</p> <p>.....</p>



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### Kuisisioner 100 Reponden

No	Pernyataan	Alternatif Jawaban			
		STS	TS	S	SS
Citra Merek					
1	Mobil Mitsubishi Mirage memiliki desain yang menarik				
2	Mobil Mitsubishi Mirage mudah diingat				
3	Mobil Mitsubishi Mirage memiliki warna yang beragam				
4	Mobil Mitsubishi Mirage merupakan produk yang terkenal				
5	Mobil Mitsubishi Mirage adalah produk favorit yang dikenal oleh masyarakat				
Kualitas Produk					
6	Mobil Mitsubishi Mirage memiliki kinerja yang baik				
7	Mobil Mitsubishi Mirage memberikan kenyamanan dalam berkendara				
8	Mobil Mitsubishi Mirage kendaraan yang hemat bahan bakar				
9	Mobil Mitsubishi Mirage menggunakan teknologi ramah lingkungan				
10	Mobil Mitsubishi Mirage memiliki daya tahan mesin yang tangguh				

11	Mobil Mitsubishi Mirage memberikan kemudahan saat dikendarai				
12	Mobil Mitsubishi Mirage memiliki umur ekonomis yang lama				
13	Sparepart Mobil Mitsubishi Mirage mudah ditemukan				
14	Tersedia nya bengkel resmi Mitsubishi				
15	Mobil Mitsubishi Mirage memiliki desain yang inovatif				
16	Mobil Mitsubishi Mirage memiliki beberapa jenis varian (Exceed, GLS, GLX)				
17	Mobil Mitsubishi Mirage memiliki reputasi yang baik				
Harga					
18	Mobil Mitsubishi Mirage memiliki harga sesuai dengan harga pasar				
19	Mobil Mitsubishi Mirage memiliki harga yang sesuai dengan daya beli masyarakat				
20	Mobil Mitsubishi Mirage memiliki harga yang sesuai dengan produk yang ditawarkan				
21	Mobil Mitsubishi Mirage memiliki harga yang kompetitif				
22	Mobil Mitsubishi Mirage memiliki harga sesuai dengan spesifikasi yang diberikan				
23	Mobil Mitsubishi Mirage memiliki				

	harga yang sesuai dengan manfaat			
	Keputusan Pembelian			
24	Kesadaran akan keinginan memiliki kendaraan mobil Mitsubishi Mirage			
25	Memperoleh informasi yang cukup mengenai mobil Mitsubishi Mirage			
26	Memperoleh informasi mobil Mitsubishi Mirage dari banyak sumber			
27	Membandingkan mitsubishi mirage dengan produk lainnya			
28	Mobil Mitsubishi Mirage menjadi alternatif pilihan			
29	Saya memutuskan untuk membeli mobil Mitsubishi Mirage			
30	Merasa yakin dengan keputusan pembelian produk merek Mitsubishi			
31	Merasa puas dengan produk mobil Mitsubishi Mirage			
32	Mempromosikan kepada orang lain untuk melakukan pembelian mobil Mitsubishi Mirage			

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### Uji Validitas 30 Responden

No	Pernyataan	Pearson Correlation	Nilai standart	Keterangan
Citra merek				
1	Mobil Mitsubishi Mirage memiliki desain yang menarik	0,554	0,361	Valid
2	Mobil Mitsubishi Mirage mudah diingat	0,576	0,361	Valid
3	Mobil Mitsubishi Mirage memiliki warna yang beragam	0,580	0,361	Valid
4	Mobil Mitsubishi Mirage merupakan produk yang terkenal	0,669	0,361	Valid
5	Mobil Mitsubishi Mirage adalah produk favorit yang dikenal oleh masyarakat	0,544	0,361	Valid
Kualitas produk				
6	Mobil Mitsubishi Mirage memiliki kinerja yang baik	0,669	0,361	Valid
7	Mobil Mitsubishi Mirage memberikan kenyamanan dalam berkendara	0,788	0,361	Valid
8	Mobil Mitsubishi Mirage kendaraan yang hemat bahan bakar	0,785	0,361	Valid
9	Mobil Mitsubishi Mirage menggunakan teknologi ramah lingkungan	0,770	0,361	Valid
10	Mobil Mitsubishi Mirage memiliki daya tahan mesin yang	0,794	0,361	Valid

	tangguh				
11	Mobil Mitsubishi Mirage memberikan kemudahan saat dikendarai	0,846	0,361	Valid	
12	Mobil Mitsubishi Mirage memiliki umur ekonomis yang lama	0,801	0,361	Valid	
13	Sparepart Mobil Mitsubishi Mirage mudah ditemukan	0,786	0,361	Valid	
14	Tersedia nya bengkel resmi Mitsubishi	0,825	0,361	Valid	
15	Mobil Mitsubishi Mirage memiliki desain yang inovatif	0,811	0,361	Valid	
16	Mobil Mitsubishi Mirage memiliki beberapa jenis varian (Exceed, GLS, GLX)	0,807	0,361	Valid	
17	Mobil Mitsubishi Mirage memiliki reputasi yang baik	0,803	0,361	Valid	
harga					
18	Mobil Mitsubishi Mirage memiliki harga sesuai dengan harga pasar	0,682	0,361	Valid	
19	Mobil Mitsubishi Mirage memiliki harga yang sesuai dengan daya beli masyarakat	0,800	0,361	Valid	
20	Mobil Mitsubishi Mirage memiliki harga yang sesuai dengan produk yang ditawarkan	0,650	0,361	Valid	
21	Mobil Mitsubishi Mirage memiliki harga yang kompetitif	0,751	0,361	Valid	
22	Mobil Mitsubishi Mirage memili	0,708	0,361	Valid	



	harga sesuai dengan spesifikasi yang diberikan			
23	Mobil Mitsubishi Mirage memiliki harga yang sesuai dengan manfaat	0,657	0,361	Valid
Keputusan pembelian				
24	Kesadaran akan keinginan memiliki kendaraan mobil Mitsubishi Mirage	0,730	0,361	Valid
25	Memperoleh informasi yang cukup mengenai mobil Mitsubishi Mirage	0,748	0,361	Valid
26	Memperoleh informasi mobil Mitsubishi Mirage dari banyak sumber	0,812	0,361	Valid
27	Membandingkan mitsubishi mirage dengan produk lainnya	0,767	0,361	Valid
28	Mobil Mitsubishi Mirage menjadi alternatif pilihan	0,870	0,361	Valid
29	Saya memutuskan untuk membeli mobil Mitsubishi Mirage	0,782	0,361	Valid
30	Merasa yakin dengan keputusan pembelian produk merek Mitsubishi	0,829	0,361	Valid
31	Merasa puas dengan produk mobil Mitsubishi Mirage	0,654	0,361	Valid
32	Mempromosikan kepada orang lain untuk melakukan pembelian mobil Mitsubishi Mirage	0,639	0,361	Valid

## LAMPIRAN

### Hasil Uji reliabilitas

Reliability Statistics	
Cronbach's Alpha	N of Items
.971	32

### Citra Merek

Reliability Statistics	
Cronbach's Alpha	N of Items
.778	5

### Kualitas produk

Reliability Statistics	
Cronbach's Alpha	N of Items
.952	12

### Harga

Reliability Statistics	
Cronbach's Alpha	N of Items
.844	6

### Keputusan Pembelian

Reliability Statistics	
Cronbach's Alpha	N of Items
.916	9

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### Hasil uji Analisis regresi linier Berganda

Descriptive Statistics			
	Mean	Std. Deviation	N
V4	23.45	2.830	100
V1	16.00	1.864	100
V2	40.48	4.444	100
V3	18.32	2.357	100

Model Summary <sup>b</sup>					
Model	R	R Square	Adjusted R Square	Std. Error of the Estimate	Durbin-Watson
1	.571 <sup>a</sup>	.326	.304	2.360	1.617
a. Predictors: (Constant), V3, V1, V2					
b. Dependent Variable: V4					

ANOVA <sup>a</sup>						
Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	258.051	3	86.017	15.443	.000 <sup>b</sup>
	Residual	534.699	96	5.570		
	Total	792.750	99			
a. Dependent Variable: V4						
b. Predictors: (Constant), V3, V1, V2						

Coefficients <sup>a</sup>						
Model	Unstandardized Coefficients	Standardized Coefficients	t	Sig.	Collinearity Statistics	
	B	Beta			Tolerance	VIF
(Constant)	7.307		3.042	.003		
V1	.331	.218	2.007	.048	.597	1.676
V2	.141	.222	1.888	.062	.510	1.961
V3	.281	.234	2.150	.034	.595	1.681

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Tabulasi Data Pre-Test 30 (tigapuluh) Responden

No	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	Total
1	3	3	3	3	3	2	3	3	2	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	2	2	92
2	4	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	97
3	3	3	3	2	3	3	4	4	3	3	3	3	3	3	4	4	4	4	3	3	4	3	3	3	3	4	3	3	3	3	3	4	104
4	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	96
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6	4	3	3	3	3	4	4	4	4	3	3	4	3	4	4	3	3	3	3	3	3	3	4	3	3	4	3	3	3	3	4	3	107
7	3	3	2	3	3	3	3	3	3	3	3	2	3	2	3	3	3	3	2	2	3	2	2	3	3	3	3	2	3	3	2	2	86
8	3	3	2	3	3	3	3	3	3	2	3	3	2	3	3	3	3	3	2	3	3	2	3	3	3	3	3	3	3	3	2	3	90
9	3	4	3	3	4	3	3	4	4	3	3	3	3	4	4	4	4	3	3	4	3	3	4	3	3	3	3	4	3	4	3	4	109
10	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	128
11	4	4	3	4	4	4	4	4	4	4	4	4	4	4	4	4	4	3	4	4	4	4	3	4	4	4	4	4	4	4	4	3	124
12	3	3	2	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	95
13	3	4	2	2	3	2	2	3	2	3	2	3	2	3	3	2	2	3	2	4	3	3	3	2	2	2	1	2	3	2	3	3	81
14	3	2	2	1	4	4	3	3	3	2	3	3	3	2	2	2	3	3	3	3	3	3	2	2	3	3	3	2	2	3	2	2	84
15	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	4	3	3	3	3	3	3	3	3	97
16	3	2	3	3	3	3	3	3	3	2	3	3	3	3	3	3	3	3	2	2	3	3	3	2	3	3	3	3	3	3	3	2	90
17	4	3	4	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	98
18	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	96
19	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	96

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21	3	3	2	2	2	3	3	3	3	2	3	3	3	3	3	3	3	2	3	3	3	3	3	3	3	3	3	2	3	4	3	91
22	3	3	2	2	2	3	3	3	3	2	3	3	3	3	3	3	3	2	3	3	3	3	3	3	3	3	3	2	3	4	3	91
23	4	3	3	3	3	3	3	3	4	3	3	3	3	3	3	3	3	3	3	3	3	4	3	3	3	3	3	3	3	3	99	
24	3	3	2	3	3	3	3	3	3	2	3	3	3	3	3	3	3	3	2	3	3	2	2	3	3	3	3	3	2	3	90	
25	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	4	4	3	3	3	3	3	3	3	98	
26	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	128	
27	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	96	
28	3	3	4	3	3	3	3	3	3	4	4	3	4	3	3	3	4	4	4	3	3	3	4	3	4	3	4	4	4	3	109	
29	3	3	2	3	3	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	3	4	4	4	4	4	4	4	3	120	
30	3	3	3	3	3	3	3	4	3	3	3	3	4	3	3	4	4	3	3	3	3	4	3	3	3	3	3	3	3	3	101	

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Tabulasi Data 100 (Sertaus) Responden

NO	Citra Merek					Kualitas produk										Harga						Keputusan Pembelian															
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32					
1	3	3	3	3	3	15	3	3	3	3	4	3	2	4	3	4	4	4	4	40	4	2	3	4	4	4	17	4	4	3	2	2	3	3	3	3	23
2	3	3	3	3	3	15	3	3	3	3	4	3	3	4	3	3	4	4	4	40	4	2	3	4	4	4	17	4	4	3	2	2	3	3	3	3	23
3	4	3	3	4	4	18	4	3	4	3	4	1	4	3	4	4	4	4	42	4	3	4	3	3	3	16	4	3	3	2	3	1	3	3	3	21	
4	3	4	3	3	3	16	3	3	3	3	3	2	3	3	3	3	3	3	35	3	3	4	3	3	4	17	4	3	3	2	2	2	3	3	3	21	
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6	4	4	3	3	4	18	4	3	3	4	2	3	2	3	3	4	3	3	37	3	3	3	3	3	4	16	4	3	3	2	3	2	3	3	3	22	
7	3	4	3	3	4	17	4	3	3	3	4	2	3	3	4	3	4	3	39	3	3	4	3	4	4	18	3	3	2	1	2	1	3	3	3	18	
8	3	4	4	3	3	17	4	3	2	3	4	1	2	3	3	3	4	3	35	3	3	3	2	3	4	15	3	4	2	2	1	2	3	3	3	20	
9	4	4	2	3	4	17	1	2	4	3	4	1	1	3	1	4	3	3	30	3	2	4	3	2	4	15	2	4	3	1	2	4	3	4	3	24	
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13	3	3	3	3	3	<b>15</b>	3	3	3	3	3	2	3	3	3	3	3	3	<b>35</b>	3	3	3	3	3	3	<b>15</b>	4	3	4	2	2	2	3	3	3	<b>22</b>
14	4	4	3	3	3	<b>17</b>	3	3	3	3	3	2	2	3	3	3	3	3	<b>34</b>	3	4	3	3	3	4	<b>17</b>	3	3	3	2	3	2	3	3	3	<b>22</b>
15	3	2	4	2	3	<b>14</b>	3	4	4	4	4	3	3	4	3	4	3	4	<b>43</b>	2	2	4	3	4	4	<b>17</b>	3	3	2	2	1	3	4	4	4	<b>23</b>
16	4	4	4	4	4	<b>20</b>	4	2	3	4	3	4	2	4	4	4	4	3	<b>41</b>	3	3	3	3	3	4	<b>16</b>	4	4	4	3	3	2	3	4	4	<b>27</b>
17	4	2	4	3	3	<b>16</b>	4	4	3	3	4	2	4	3	3	4	4	4	<b>42</b>	3	2	3	2	3	3	<b>13</b>	2	3	3	2	4	1	3	3	4	<b>23</b>
18	3	3	3	3	3	<b>15</b>	4	3	3	3	4	3	4	3	3	3	4	3	<b>40</b>	4	3	4	3	3	3	<b>16</b>	3	3	3	2	3	3	3	3	3	<b>23</b>
19	4	3	4	3	4	<b>18</b>	3	4	4	3	4	3	2	3	4	3	4	3	<b>40</b>	3	3	2	3	3	4	<b>15</b>	4	4	3	2	2	3	4	4	3	<b>25</b>
20	3	4	3	3	2	<b>15</b>	3	4	2	3	3	2	3	3	3	3	3	3	<b>35</b>	4	4	3	2	2	3	<b>14</b>	2	3	3	2	3	3	3	3	3	<b>23</b>
21	3	3	3	4	3	<b>16</b>	4	3	4	3	3	3	3	3	3	4	4	3	<b>40</b>	2	3	3	3	3	4	<b>16</b>	3	4	3	2	2	3	3	3	3	<b>23</b>
22	3	3	3	3	4	<b>16</b>	4	3	3	3	3	3	3	4	3	4	4	3	<b>40</b>	3	3	3	2	2	3	<b>13</b>	3	3	3	2	3	3	3	3	3	<b>23</b>
23	4	3	3	3	3	<b>16</b>	4	4	4	3	3	3	2	2	4	4	4	3	<b>40</b>	3	4	4	3	3	2	<b>16</b>	3	4	3	1	2	2	3	4	3	<b>22</b>
24	3	3	3	2	4	<b>15</b>	2	3	3	3	4	2	2	3	2	2	2	3	<b>31</b>	3	3	4	2	3	3	<b>15</b>	2	3	2	3	3	3	2	3	2	<b>21</b>
25	4	4	4	4	4	<b>20</b>	3	3	3	3	3	3	4	3	3	4	3	4	<b>39</b>	3	3	3	3	3	4	<b>16</b>	4	3	3	2	3	3	3	3	3	<b>23</b>
26	3	4	3	2	4	<b>16</b>	3	3	3	3	3	4	3	3	3	3	3	4	<b>38</b>	3	4	3	3	3	4	<b>17</b>	4	3	2	2	3	4	3	3	3	<b>23</b>

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28	3	3	3	3	3	15	3	3	3	3	3	2	3	3	3	3	3	3	35	3	3	3	3	3	3	15	3	4	3	2	3	3	3	2	3	23	
29	3	3	4	3	3	16	4	3	3	3	3	4	3	3	3	3	3	3	38	3	3	3	3	3	4	16	4	3	3	1	2	2	3	2	3	19	
30	3	2	4	2	3	14	4	3	2	3	4	1	2	3	2	4	2	3	33	1	2	3	1	3	4	13	3	4	2	1	3	2	3	2	3	20	
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### Uji Validitas

	P_1	P_2	P_3	P_4	P_5	P_6	P_7	P_8	P_9	P_10	P_11	P_12	P_13	P_14	P_15	P_16	P_17	P_18	P_19	P_20	P_21	P_22	P_23	P_24	P_25	P_26	P_27	P_28	P_29	P_30	P_31	P_32	P_Totol		
P_1	Pearson Correlation	1	.390	.516	.488	.384	.484	.430	.380	.579	.421	.382	.566	.326	.484	.430	.277	.174	.176	.410	.348	.319	.319	.390	.452	.277	.493	.337	.337	.390	.285	.443	.322	.554	
	Sig. (2-tailed)		0.033	0.004	0.006	0.036	0.007	0.018	0.038	0.001	0.020	0.037	0.001	0.078	0.007	0.018	0.138	0.357	0.352	0.025	0.059	0.086	0.086	0.033	0.012	0.138	0.006	0.069	0.069	0.033	0.157	0.014	0.083	0.001	
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P_2	Pearson Correlation	.390	1	0.239	.458	.386	0.096	0.219	.510	0.333	.545	0.264	.417	0.226	.618	.629	.457	0.314	0.291	0.339	.779	.383	.383	.619	.486	0.208	0.239	0.097	.459	.492	0.355	.400	.722	.576	
	Sig. (2-tailed)	0.033		0.204	0.011	0.035	0.615	0.245	0.004	0.072	0.002	0.158	0.022	0.229	0.000	0.000	0.011	0.092	0.119	0.068	0.000	0.037	0.037	0.000	0.006	0.270	0.203	0.611	0.011	0.006	0.054	0.028	0.000	0.001	
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P_3	Pearson Correlation	.516	0.239	1	.570	.388	0.175	0.330	0.276	0.284	.592	.450	0.327	.490	.385	0.330	.385	.443	.398	.544	.213	0.327	0.327	.545	.411	.485	0.327	.437	.535	.545	.440	0.277	.367	.580	
	Sig. (2-tailed)	0.004	0.204		0.001	0.034	0.355	0.075	0.140	0.128	0.001	0.013	0.078	0.006	0.036	0.075	0.036	0.014	0.029	0.002	0.259	0.078	0.078	0.002	0.024	0.007	0.078	0.016	0.002	0.002	0.015	0.138	0.046	0.001	
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P_4	Pearson Correlation	.488	.458	.570	1	.390	0.269	.422	0.353	.481	.637	.575	.445	.492	.604	.539	.588	.414	0.225	.580	.214	0.308	.431	.458	.516	.481	.431	.549	.653	.785	.539	0.284	0.296	.669	
	Sig. (2-tailed)	0.006	0.011	0.001		0.033	0.151	0.020	0.055	0.007	0.000	0.001	0.014	0.006	0.000	0.002	0.001	0.023	0.233	0.001	0.256	0.098	0.017	0.011	0.003	0.007	0.017	0.002	0.000	0.000	0.002	0.128	0.112	0.000	
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P_5	Pearson Correlation	.384	.386	.388	.390	1	.509	0.356	.510	.473	.478	.430	.430	.368	.368	0.356	0.338	.441	0.294	.611	.467	.389	.389	0.248	0.204	0.338	.389	0.354	0.354	.523	.504	-0.022	0.271	.544	
	Sig. (2-tailed)	0.036	0.035	0.034	0.033		0.004	0.054	0.004	0.008	0.008	0.018	0.018	0.046	0.046	0.054	0.068	0.015	0.128	0.000	0.009	0.034	0.034	0.186	0.280	0.068	0.034	0.055	0.055	0.003	0.005	0.906	0.148	0.002	
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_6	Pearson Correlation	.484	0.096	0.175	0.269	.508	1	.730	.594	.811	.346	.699	.699	.598	.464	.449	.427	.513	.416	.579	0.318	.491	.491	0.226	.393	.555	.786	.695	.447	0.357	.589	.503	0.261	.669	
	Sig. (2-tailed)	0.007	0.615	0.355	0.151	0.004		0.000	0.001	0.000	0.061	0.000	0.000	0.000	0.016	0.013	0.019	0.004	0.021	0.001	0.086	0.006	0.006	0.229	0.032	0.001	0.000	0.000	0.013	0.053	0.001	0.005	0.164	0.000	
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_7	Pearson Correlation	.430	0.219	0.330	.422	0.356	.730	1	.697	.671	.496	.689	.689	.589	.589	.706	.571	.738	.564	.606	0.317	.772	.618	0.355	.511	.671	.927	.702	.572	.492	.706	.512	.410	.788	
	Sig. (2-tailed)	0.018	0.245	0.075	0.020	0.054	0.000		0.000	0.000	0.006	0.000	0.000	0.001	0.001	0.000	0.000	0.000	0.001	0.000	0.087	0.000	0.000	0.054	0.000	0.000	0.000	0.000	0.001	0.006	0.000	0.004	0.025	0.000	
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_8	Pearson Correlation	.380	.510	0.276	0.353	.510	.594	.697	1	.674	.532	.518	.695	.594	.745	.855	.819	.716	.539	.522	.587	.610	.610	.510	.428	.385	.776	.448	.588	.510	.538	.535	.588	.785	
	Sig. (2-tailed)	0.038	0.004	0.140	0.055	0.004	0.001	0.000		0.000	0.002	0.003	0.000	0.001	0.000	0.000	0.000	0.000	0.002	0.003	0.001	0.000	0.000	0.004	0.018	0.036	0.000	0.013	0.001	0.004	0.002	0.002	0.001	0.000	
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_9	Pearson Correlation	.579	0.333	0.284	.481	.473	.811	.671	.674	1	.440	.649	.649	.555	.683	.671	.633	.582	.371	.553	.408	.446	.446	.457	.567	.510	.728	.653	.653	.457	.671	.576	.487	.770	
	Sig. (2-tailed)	0.001	0.072	0.128	0.007	0.008	0.000	0.000	0.000		0.015	0.000	0.000	0.001	0.000	0.000	0.001	0.043	0.002	0.025	0.013	0.013	0.011	0.001	0.004	0.000	0.000	0.000	0.011	0.000	0.001	0.006	0.000		
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_10	Pearson Correlation	.421	.545	.592	.637	.478	0.346	.486	.532	.440	1	.663	.534	.678	.567	.602	.546	.567	.616	.859	.583	.507	.628	.438	.590	.652	.507	.522	.625	.868	.602	.444	.400	.794	
	Sig. (2-tailed)	0.020	0.002	0.001	0.000	0.008	0.061	0.006	0.002	0.015		0.000	0.002	0.000	0.001	0.000	0.002	0.001	0.000	0.000	0.001	0.004	0.000	0.016	0.001	0.000	0.004	0.003	0.000	0.000	0.014	0.029	0.000		
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_11	Pearson Correlation	.382	0.264	.450	.575	.430	.699	.689	.518	.649	.663	1	.634	.856	.543	.525	.649	.752	.698	.812	.372	.574	.574	.417	.578	.798	.746	.957	.812	.722	.853	.464	0.305	.846	
	Sig. (2-tailed)	0.037	0.158	0.013	0.001	0.018	0.000	0.000	0.003	0.000	0.000		0.000	0.000	0.002	0.003	0.000	0.000	0.000	0.000	0.043	0.001	0.001	0.022	0.001	0.000	0.000	0.000	0.000	0.000	0.010	0.102	0.000		
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	

P_12	Pearson Correlation	.566	.417	.327	.445	.430	.699	.689	.695	.649	.534	.634	1	.543	.856	.689	.499	.447	.489	.541	.644	.746	.574	.569	.576	.499	.746	.522	.667	.569	.525	.712	.448	.801	
	Sig. (2-tailed)	0.001	0.022	0.078	0.014	0.018	0.000	0.000	0.000	0.000	0.002	0.000		0.002	0.000	0.000	0.005	0.013	0.006	0.002	0.000	0.000	0.001	0.001	0.001	0.005	0.000	0.003	0.000	0.001	0.003	0.000	0.013	0.000	
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_13	Pearson Correlation	0.326	0.226	.490	.492	.368	.598	.598	.594	.555	.678	.856	.543	1	.464	.449	.683	.774	.598	.810	0.318	.491	.786	0.357	.495	.683	.639	.819	.695	.618	.730	.503	0.261	.786	
	Sig. (2-tailed)	0.078	0.229	0.006	0.006	0.046	0.000	0.001	0.001	0.001	0.000	0.000	0.002		0.016	0.013	0.000	0.000	0.000	0.000	0.086	0.006	0.000	0.053	0.005	0.000	0.000	0.000	0.000	0.000	0.005	0.164	0.000		
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_14	Pearson Correlation	.484	.618	.385	.604	.368	.464	.589	.745	.683	.567	.543	.856	.464	1	.870	.683	.513	.418	.463	.668	.639	.491	.748	.596	.427	.639	.447	.819	.618	.589	.715	.627	.825	
	Sig. (2-tailed)	0.007	0.000	0.036	0.000	0.046	0.010	0.001	0.000	0.000	0.001	0.002	0.000	0.010		0.000	0.000	0.004	0.021	0.010	0.000	0.000	0.000	0.000	0.001	0.019	0.000	0.013	0.000	0.001	0.000	0.000	0.000		
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_15	Pearson Correlation	.430	.629	0.330	.539	0.356	.449	.706	.855	.671	.602	.525	.689	.449	1	.870	.805	.602	.564	.485	.562	.618	.463	.629	.511	.403	.772	.442	.702	.629	.559	.623	.666	.811	
	Sig. (2-tailed)	0.018	0.000	0.075	0.002	0.054	0.013	0.000	0.000	0.000	0.000	0.003	0.000	0.013		0.000	0.000	0.000	0.001	0.007	0.001	0.000	0.010	0.000	0.004	0.027	0.000	0.014	0.000	0.000	0.001	0.000	0.000		
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_16	Pearson Correlation	0.277	.457	.385	.588	0.338	.427	.671	.819	.633	.546	.649	.499	.683	.805	1	.832	.543	.553	.408	.587	.587	.457	.567	.510	.728	.653	.771	.582	.671	.474	.604	.807		
	Sig. (2-tailed)	0.138	0.011	0.036	0.001	0.068	0.019	0.000	0.000	0.000	0.002	0.000	0.005	0.000	0.000		0.000	0.002	0.002	0.025	0.001	0.001	0.011	0.001	0.004	0.000	0.000	0.000	0.001	0.000	0.008	0.000	0.000		
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_17	Pearson Correlation	0.174	0.314	.443	.414	.441	.513	.738	.716	.582	.567	.752	.447	.774	.513	1	.832	.543	.553	.408	.587	.587	.457	.567	.510	.728	.653	.771	.582	.671	.474	.604	.807		
	Sig. (2-tailed)	0.357	0.092	0.014	0.023	0.015	0.004	0.000	0.000	0.001	0.001	0.000	0.013	0.000	0.004		0.000	0.000	0.000	0.000	0.000	0.000	0.015	0.009	0.000	0.000	0.000	0.000	0.001	0.000	0.052	0.004	0.000		
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_18	Pearson Correlation	0.176	0.291	.396	0.225	0.284	.418	.564	.539	.371	.616	.698	.489	.598	.418	1	.564	.543	.640	.620	.416	.625	.427	.466	.385	.543	.625	.581	.581	.640	.564	.379	.516	.682	
	Sig. (2-tailed)	0.352	0.119	0.029	0.233	0.128	0.021	0.001	0.002	0.043	0.000	0.000	0.006	0.000	0.021		0.001	0.002	0.000	0.000	0.000	0.022	0.000	0.018	0.009	0.035	0.002	0.000	0.001	0.001	0.000	0.001	0.039	0.003	
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_19	Pearson Correlation	.410	0.338	.544	.580	.611	.579	.606	.522	.553	.859	.812	.541	.810	.463	.485	.553	.676	.620	1	.403	.509	.637	0.338	.527	.664	.637	.750	.643	.789	.728	0.275	0.317	.800	
	Sig. (2-tailed)	0.025	0.068	0.002	0.001	0.000	0.001	0.000	0.003	0.002	0.000	0.000	0.002	0.000	0.016	0.007	0.002	0.000	0.000		0.027	0.004	0.000	0.068	0.003	0.000	0.000	0.000	0.000	0.000	0.000	0.141	0.088	0.000	
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_20	Pearson Correlation	0.348	.779	0.213	0.214	.467	0.318	0.317	.587	.408	.583	.372	.644	0.318	.688	.582	.408	.393	.416	.403	1	.598	.470	.552	.613	.408	0.342	0.194	.516	.439	.440	.542	.645	.650	
	Sig. (2-tailed)	0.059	0.000	0.259	0.256	0.009	0.086	0.087	0.001	0.025	0.001	0.043	0.000	0.086	0.000	0.001	0.025	0.031	0.022	0.027		0.000	0.009	0.002	0.000	0.025	0.064	0.304	0.003	0.015	0.015	0.002	0.000	0.000	
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_21	Pearson Correlation	0.319	.383	0.327	0.308	.389	.491	.772	.610	.446	.507	.574	.746	.491	.639	.618	.587	.670	.625	.509	.598	1	.676	.383	.541	.587	.676	.478	.614	.526	.618	.546	.560	.751	
	Sig. (2-tailed)	0.086	0.037	0.078	0.098	0.034	0.006	0.000	0.000	0.013	0.004	0.001	0.000	0.006	0.000	0.000	0.001	0.000	0.000	0.004	0.000		0.000	0.037	0.002	0.001	0.000	0.008	0.000	0.003	0.000	0.002	0.001	0.000	
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30

P_22	Pearson Correlation	0.319	.383	0.327	.431	.389	.491	.618	.610	.446	.628	.574	.574	.786	.491	.463	.587	.670	.427	.637	.470	.676	1	0.239	.429	.587	.514	.478	.478	.526	.618	.546	0.291	.708
	Sig. (2-tailed)	0.086	0.037	0.078	0.017	0.034	0.006	0.000	0.000	0.013	0.000	0.001	0.001	0.000	0.006	0.010	0.001	0.000	0.018	0.000	0.009	0.000	0.203	0.018	0.001	0.004	0.008	0.008	0.003	0.000	0.002	0.118	0.000	
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_23	Pearson Correlation	.390	.619	.545	.458	0.248	0.226	0.355	.510	.457	.438	.417	.569	0.357	.748	.629	.457	.441	.466	0.338	.552	.383	0.239	1	.488	0.333	.383	0.338	.701	.492	.492	.504	.722	.657
	Sig. (2-tailed)	0.033	0.000	0.002	0.011	0.186	0.229	0.054	0.004	0.011	0.016	0.022	0.001	0.053	0.000	0.000	0.011	0.015	0.009	0.068	0.002	0.037	0.203	0.008	0.072	0.037	0.067	0.000	0.006	0.006	0.005	0.000	0.000	
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_24	Pearson Correlation	.452	.488	.411	.518	0.204	.393	.511	.428	.567	.590	.578	.578	.495	.596	.511	.567	.469	.385	.527	.613	.541	.429	.488	1	.664	.541	.555	.650	.488	.511	.559	.560	.730
	Sig. (2-tailed)	0.012	0.006	0.024	0.003	0.280	0.032	0.004	0.018	0.001	0.001	0.001	0.001	0.005	0.001	0.004	0.001	0.009	0.035	0.003	0.000	0.002	0.018	0.006	0.000	0.002	0.001	0.000	0.006	0.004	0.001	0.001	0.000	
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_25	Pearson Correlation	0.277	0.208	.485	.481	0.338	.555	.671	.385	.510	.652	.798	.499	.683	.427	.403	.510	.707	.543	.664	.408	.587	.587	0.333	.664	1	.587	.771	.653	.582	.805	.474	0.253	.746
	Sig. (2-tailed)	0.138	0.270	0.007	0.007	0.068	0.001	0.000	0.036	0.004	0.000	0.000	0.005	0.000	0.019	0.027	0.004	0.000	0.002	0.000	0.025	0.001	0.001	0.072	0.000	0.001	0.000	0.000	0.001	0.000	0.008	0.177	0.000	
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_26	Pearson Correlation	.483	0.239	0.327	.431	.389	.786	.927	.776	.728	.507	.746	.746	.639	.639	.772	.728	.670	.625	.637	0.342	.676	.514	.383	.541	.587	1	.751	.614	.526	.618	.546	.426	.812
	Sig. (2-tailed)	0.006	0.203	0.078	0.017	0.034	0.000	0.000	0.000	0.000	0.004	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.064	0.000	0.004	0.037	0.002	0.001	0.000	0.000	0.003	0.000	0.002	0.019	0.000	
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_27	Pearson Correlation	0.337	0.097	.437	.549	0.354	.695	.702	.448	.653	.522	.957	.522	.819	.447	.442	.653	.749	.581	.750	0.194	.478	.478	0.338	.555	.771	.751	1	.770	.580	.832	.374	0.238	.767
	Sig. (2-tailed)	0.069	0.611	0.016	0.002	0.055	0.000	0.000	0.013	0.000	0.003	0.000	0.003	0.000	0.013	0.014	0.000	0.000	0.001	0.000	0.304	0.008	0.008	0.067	0.001	0.000	0.000	0.000	0.001	0.000	0.042	0.206	0.000	
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_28	Pearson Correlation	0.337	.459	.535	.653	0.354	.447	.572	.588	.653	.625	.812	.667	.695	.819	.702	.771	.749	.581	.643	.518	.614	.478	.701	.650	.653	.614	.770	1	.701	.832	.571	.577	.870
	Sig. (2-tailed)	0.069	0.011	0.002	0.000	0.055	0.013	0.001	0.001	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.001	0.000	0.003	0.000	0.008	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.001	0.001	0.000	
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_29	Pearson Correlation	.390	.492	.545	.785	.523	0.357	.492	.510	.457	.868	.722	.569	.618	.618	.629	.582	.568	.640	.789	.439	.526	.526	.492	.488	.582	.526	.580	.701	1	.629	0.297	.365	.782
	Sig. (2-tailed)	0.033	0.006	0.002	0.000	0.003	0.053	0.006	0.004	0.011	0.000	0.000	0.001	0.000	0.000	0.001	0.001	0.000	0.000	0.000	0.015	0.003	0.003	0.006	0.006	0.001	0.003	0.001	0.000	0.000	0.111	0.047	0.000	
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_30	Pearson Correlation	0.265	0.355	.440	.539	.504	.589	.706	.538	.671	.602	.853	.525	.730	.589	.559	.671	.875	.564	.728	.440	.618	.618	.492	.511	.585	.618	.832	.629	1	.401	.410	.829	
	Sig. (2-tailed)	0.157	0.054	0.015	0.002	0.005	0.001	0.000	0.002	0.000	0.000	0.000	0.003	0.000	0.001	0.001	0.000	0.000	0.001	0.000	0.015	0.000	0.000	0.006	0.004	0.000	0.000	0.000	0.000	0.000	0.028	0.025	0.000	
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_31	Pearson Correlation	.443	.400	0.277	0.284	-0.022	.503	.512	.535	.576	.444	.464	.712	.503	.715	.623	.474	0.359	.379	0.275	.542	.546	.546	.504	.559	.474	.546	.374	.571	0.297	.401	1	.491	.654
	Sig. (2-tailed)	0.014	0.028	0.138	0.128	0.906	0.005	0.004	0.002	0.001	0.014	0.010	0.000	0.005	0.000	0.000	0.008	0.052	0.039	0.141	0.002	0.002	0.002	0.005	0.001	0.008	0.002	0.042	0.001	0.111	0.028	0.006	0.000	
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_32	Pearson Correlation	0.322	.722	.367	0.296	0.271	0.261	.410	.588	.487	.400	0.305	.448	0.261	.627	.666	.604	.508	.518	0.317	.645	.560	0.291	.722	.560	0.253	.426	0.238	.577	.365	.410	.491	1	.639
	Sig. (2-tailed)	0.083	0.000	0.046	0.112	0.148	0.164	0.025	0.001	0.006	0.029	0.102	0.013	0.164	0.000	0.000	0.000	0.004	0.003	0.088	0.000	0.001	0.118	0.000	0.001	0.177	0.019	0.206	0.001	0.047	0.025	0.006	0.000	
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P_Total	Pearson Correlation	.554	.576	.580	.669	.544	.669	.786	.785	.770	.794	.846	.801	.786	.825	.811	.807	.803	.682	.800	.650	.751	.708	.657	.730	.748	.812	.767	.870	.782	.829	.654	.639	1
	Sig. (2-tailed)	0.001	0.001	0.001	0.000	0.002	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30