

Appendix 1 Previous Research

1. Research conducted by Tyanma Maygirtasari, Edy Yulianto, and Mukhamamad Kholid Mawardi in 2015 (Maygirtasari, 2015) on the analysis of factors affecting the export volume of Indonesian Crude Palm Oil (CPO) in 2009-2013. By using four independent variables, namely: Domestic CPO Production, Domestic CPO Prices, International CPO Prices, and Exchange Rate. This research is secondary data analysis in the form of time-series data from 2009-2013. The analytical tool used is multiple linear regression models. The test used is a statistical test which includes: t-test, F test, and R2.

The results of the study show that the variables of Domestic CPO Production, Domestic CPO Prices, International CPO Prices, and the Rupiah Exchange Rate against the US Dollar have a combined effect on the Export Volume of Indonesian CPO based on the F Test, it is obtained a significant value of 0.00 or less than the significant level. Hinted ($0.000 < 0.05$). The data analysis results show that there is a significant positive effect of Domestic CPO Production on Indonesia's CPO Export Volume. This positive influence can be said that if the Domestic CPO Production increases, then the Indonesian CPO Export Volume will also increase. Based on the results of the t-test, the hypothesis which states that there is a significant effect between Domestic CPO Production on Indonesia's CPO Export Volume, is partially acceptable.

Based on the results of data analysis, it is known that there is a significant negative effect of domestic CPO prices on the export volume of Indonesian CPO. This negative influence can be said that if the Domestic CPO Price increases, the Indonesian CPO Export Volume will decline.

Based on the results of data analysis, it is known that there is an insignificant positive effect of International CPO Prices on Indonesia's CPO Export Volume. This positive influence can be said that if the International CPO Price increases, the Indonesian CPO Export Volume will also increase. Based on the results of the t-test, the hypothesis which states that there is a significant effect between the International CPO Prices on the Export Volume of Indonesian CPO is partially rejected. This is because Indonesia's CPO Export Volume is more influenced by Domestic CPO Prices.

Based on the results of data analysis, it is known that there is a significant positive effect of the Rupiah Exchange Rate on the Export Volume of Indonesian CPO. This positive effect can be said that if there is an increase in the Rupiah Exchange Rate against the US Dollar (appreciation), exports will also increase. Based on the t test results, the hypothesis that there is a significant effect between the Rupiah Exchange Rate against the US Dollar on the Export Volume of Indonesian CPO is partially accepted.

2. Dhany Surya Ratana, Noer Azam A, Trias Andati (Ekonomi & Keuangan, 2012) in a study entitled The Impact of Changes in Currency Exchange Rates on Indonesian Exports. In this study, there are three things discussed, including:
 - a) The impact of exchange rate changes on the volume of aggregate exports and commodities of Indonesian CPO, coal, and rubber

- b) Factors that affect the export of Indonesian CPO, rubber, and coal
- c) The response of Indonesian exporters to variable shocks that influence it.

Data analysis methods used were VAR / VECM, impulse-response function, and fixed effects vector decomposition. The result of this research is that currency has a causal relationship with the production index and relative prices. Meanwhile, based on VECM analysis, the aggregate exchange rate model does not significantly affect exports, both in the long and short term. The variable that affects CPO exports in the short term is the export itself. In the long run, there is a positive relationship between export volume and rupiah depreciation and a negative relationship between export volume and relative prices.

3. Putri Daulika, Ke-Chung Peng, and Nuhfil Hanani (Daulika et al., 2020) about export competitiveness and factors were affecting Indonesia's natural rubber export price. This research analyzes two topics there are the factors that influence the price of Indonesian natural rubber export and the position of Indonesia's rubber competitiveness in comparative and international competitive advantages. This research using time series data is from 1995 to 2017. Data were analyzed using multiple linear regression to influence the price of Indonesian natural rubber export while analyzing Indonesian natural rubber's position competitiveness by using a revealed comparative advantage (RCA) and competitive advantage by using the Trade Specialization Index approach (TSI).

The result of this study show:

- a) The factors that significantly affect Indonesia's natural rubber export are international rubber price, exchange rate, and domestic consumptions.
- b) Based on competitiveness analysis, Revealed Comparative Advantage (RCA) indicates that the competitiveness of Indonesia's natural rubber exports on the international market has a comparative advantage seen from 1995-2017 with an average value of $RCA > 1$, which is equal to 1.01.

Appendix 2 Operational Variable Definition

| Variable | Variable Definition |
|-------------------------------|--|
| Volume Export (Y) | Number of commodities sold in a certain period of time which is one of the determining factors that greatly affect the achievement of net profit, while profit or profit |
| Export Price (X1) | Amount of money that is billed for a product or service or the amount of value that is exchanged by consumers to benefit from owning or using a product and service. The price depends solely on the company (producer) policy but does not forget to pay attention to various aspects. The cheap or high price of a product depends on the product's specifications and advantages, which are very relative. |
| Exchange Rate (X2) | The exchange rate is the number of currency units that must be submitted to obtain one foreign currency unit. Foreign exchange rates show the price or value of a country's currency expressed in terms of another country's currency. Based on forex trading basics, it is stated that the exchange of one currency for another is called foreign exchange (forex). In general, foreign currency exchange rates can be interpreted as a foreign currency's price when exchanged for another currency. |
| GDP Importing Country US (X3) | Gross domestic product is the market value of all final goods and services produced by a country in its economy during a certain period. This gross domestic product is one of the indicators often used by economists to measure success in a country carrying out its economic activities. |

Appendix 3 Data of Volume Essential Oils Export in Central Java, Export Price, Exchange Rate, and GDP Importing Country (US) 1990-2019

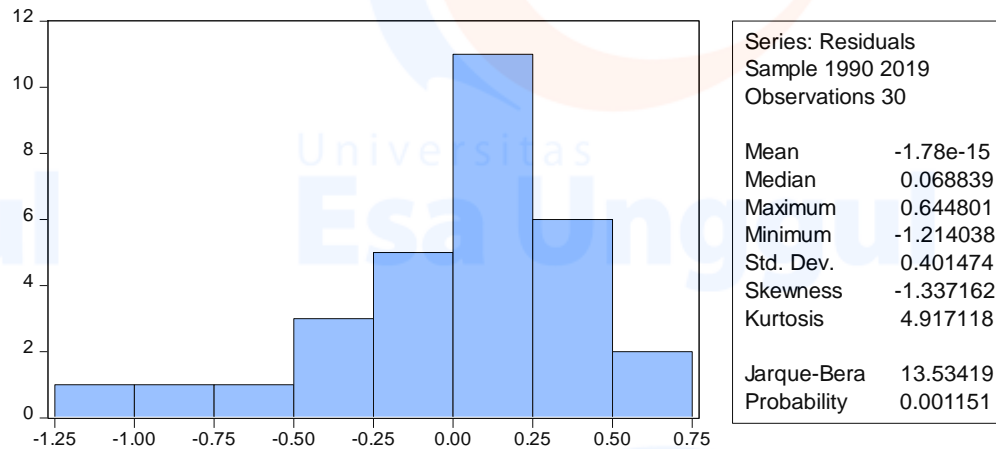
| Year | Volume (Kg) | Export Price (USD/Kg) | Exchange Rate (Rp) | GDP US (Million USD) |
|-------------|--------------------|------------------------------|---------------------------|-----------------------------|
| 1990 | 183844 | 4,095 | 1842 | 5963 |
| 1991 | 185668 | 4,097 | 1941 | 6158 |
| 1992 | 191422 | 4,142 | 2023 | 6520 |
| 1993 | 197226 | 4,22 | 2083 | 6859 |
| 1994 | 198542 | 4,285 | 2147 | 7287 |
| 1995 | 200500 | 4,43 | 2248 | 7640 |
| 1996 | 201141 | 4,713 | 2383 | 8073 |
| 1997 | 258266 | 4,364 | 4650 | 8578 |
| 1998 | 410812 | 3,472 | 8025 | 9063 |
| 1999 | 574377 | 1,869 | 7100 | 9631 |
| 2000 | 983767 | 2,942 | 9595 | 10252 |
| 2001 | 883039 | 5,808 | 10350 | 10582 |
| 2002 | 768289 | 4,843 | 9365 | 10936 |
| 2003 | 862468 | 3,772 | 8616 | 11458 |
| 2004 | 253639 | 4,863 | 8979 | 12214 |
| 2005 | 391420 | 3,298 | 9759 | 13037 |
| 2006 | 378701 | 4,01 | 9212 | 13815 |
| 2007 | 876137 | 2,938 | 9182 | 14452 |
| 2008 | 1121386 | 3,712 | 9728 | 14713 |
| 2009 | 1174863 | 5,291 | 10450 | 14449 |
| 2010 | 862425 | 5,252 | 9130 | 14992 |
| 2011 | 1633628 | 6,989 | 8823 | 15543 |
| 2012 | 2047482 | 5,608 | 9427 | 16197 |
| 2013 | 2339659 | 5,092 | 10504 | 16785 |
| 2014 | 2371639 | 6,907 | 11938 | 17527 |
| 2015 | 2267269 | 6,781 | 13459 | 18225 |
| 2016 | 2380586 | 6,33 | 13374 | 18715 |
| 2017 | 2700844 | 6,847 | 13451 | 19519 |
| 2018 | 4060349 | 8,49 | 14318 | 20580 |
| 2019 | 4384223 | 7,631 | 14275 | 21433 |

Appendix 4 Data After Log of Volume Essential Oils Export in Central Java, Export Price, Exchange Rate, and GDP Importing Country (US) 1990-2019

| YEAR | LVOL | LPRICE | LRATE | LGDP |
|-------------|-----------------------|-----------------------|-----------------------|-----------------------|
| 1990 | 1.212.184.285.089.630 | 1.409.766.717.305.030 | 7.518.607.216.815.250 | 8.693.328.989.123.100 |
| 1991 | 1.213.171.541.154.400 | 1.410.254.998.564.730 | 757.095.858.316.901 | 8.725.507.328.484.440 |
| 1992 | 1.216.223.569.392.430 | 1.421.178.762.973.390 | 7.612.336.837.167.740 | 8.782.629.654.920.690 |
| 1993 | 1.219.210.555.830.150 | 143.983.512.804.792 | 7.641.564.441.260.970 | 8.833.316.937.499.320 |
| 1994 | 1.219.875.594.362.970 | 1.454.887.152.585.500 | 7.671.826.797.878.780 | 8.893.847.217.670.280 |
| 1995 | 1.220.856.952.572.870 | 1.488.173.824.941.060 | 7.717.796.211.013.580 | 8.941.152.882.160.560 |
| 1996 | 1.221.176.143.364.760 | 1.550.324.647.941.590 | 7.776.115.477.098.740 | 8.996.280.439.395.010 |
| 1997 | 1.246.174.534.053.220 | 1.473.389.067.970.820 | 8.444.622.498.581.400 | 9.056.956.065.076.820 |
| 1998 | 1.292.589.096.790.490 | 1.244.730.796.798.100 | 8.990.316.947.998.210 | 9.111.955.470.054.780 |
| 1999 | 1.326.104.125.413.170 | 0.6254035284734258 | 8.867.850.063.029.400 | 9.172.742.341.560.860 |
| 2000 | 1.379.914.435.937.760 | 1.079.089.622.179.240 | 91.689.974.084.418 | 9.235.228.087.483.960 |
| 2001 | 1.369.112.464.622.110 | 1.759.236.277.522.490 | 9.244.741.798.693.510 | 9.266.909.723.464.070 |
| 2002 | 1.355.192.124.342.920 | 1.577.534.363.421.090 | 9.144.734.614.878.180 | 9.299.815.378.403.780 |
| 2003 | 136.675.533.257.501 | 1.327.605.364.771.210 | 9.061.376.218.836.220 | 9.346.443.454.968.520 |
| 2004 | 1.244.366.727.521.030 | 1.581.655.531.421.640 | 9.102.643.796.520.800 | 941.033.811.378.308 |
| 2005 | 1.287.753.643.125.890 | 1.193.316.224.137.400 | 918.594.521.514.146 | 9.475.546.747.662.770 |
| 2006 | 1.284.450.225.449.900 | 1.388.791.241.318.470 | 9.128.262.260.940.570 | 9.533.510.237.357.510 |
| 2007 | 1.368.327.775.038.450 | 1.077.729.077.751.680 | 9.125.000.324.809.160 | 957.858.809.226.753 |
| 2008 | 1.393.007.597.819.920 | 1.311.570.814.923.950 | 9.182.763.604.205.940 | 9.596.486.735.697.940 |
| 2009 | 139.766.621.030.179 | 1.666.007.263.921.990 | 9.254.357.257.392.950 | 9.578.380.486.993.610 |
| 2010 | 1.366.750.346.758.490 | 165.860.895.644.055 | 9.119.320.973.589.010 | 9.615.272.004.478.200 |
| 2011 | 1.430.631.386.630.440 | 1.944.337.484.494.990 | 9.085.117.227.222.100 | 9.651.365.655.482.890 |
| 2012 | 1.453.212.130.346.190 | 1.724.194.149.732.280 | 915.133.319.139.615 | 9.692.581.318.886.390 |
| 2013 | 1.466.551.575.021.900 | 162.767.068.069.516 | 9.259.511.415.982.630 | 9.728.240.909.414.130 |
| 2014 | 1.467.909.183.527.450 | 1.932.535.390.106.830 | 9.387.481.868.728.590 | 9.771.497.828.073.170 |
| 2015 | 1.463.408.658.147.090 | 1.914.124.583.701.700 | 9.507.403.306.233.710 | 9.810.549.556.876.850 |
| 2016 | 1.468.285.723.382.820 | 1.845.300.236.156.080 | 9.501.067.802.613.920 | 9.837.080.620.338.520 |
| 2017 | 1.480.907.487.472.020 | 1.923.810.600.138.920 | 9.506.808.731.708.580 | 9.879.143.629.146.610 |
| 2018 | 1.521.677.948.847.460 | 2.138.889.000.323.250 | 956.927.276.595.613 | 993.207.500.938.804 |
| 2019 | 1.529.352.297.310.460 | 2.032.218.898.307.490 | 956.626.503.452.421 | 9.972.687.069.337.130 |

Appendix 5 Result Classic Assumption Test Result

Normality Test Result



Multicollinierity Test Result

Variance Inflation Factors
 Date: 05/31/21 Time: 08:55
 Sample: 1990 2019
 Included observations: 30

| Variable | Coefficient Variance | Uncentered VIF | Centered VIF |
|----------|----------------------|----------------|--------------|
| C | 10.42645 | 1739.872 | NA |
| LPRICE | 0.108058 | 44.65921 | 1.853869 |
| LRATE | 0.093097 | 1220.222 | 7.450747 |
| LGDP | 0.392045 | 5766.315 | 9.490921 |

Heterokedasticity Test Result

Heteroskedasticity Test: Breusch-Pagan-Godfrey

| | | | |
|---------------------|----------|---------------------|--------|
| F-statistic | 0.906306 | Prob. F(3,26) | 0.4515 |
| Obs*R-squared | 2.840203 | Prob. Chi-Square(3) | 0.4169 |
| Scaled explained SS | 4.178209 | Prob. Chi-Square(3) | 0.2429 |

Test Equation:
 Dependent Variable: RESID^2
 Method: Least Squares
 Date: 05/31/21 Time: 08:57
 Sample: 1990 2019

Included observations: 30

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
|--------------------|-------------|-----------------------|-------------|----------|
| C | 0.338389 | 2.400217 | 0.140983 | 0.8890 |
| LPRICE | -0.220054 | 0.244350 | -0.900569 | 0.3761 |
| LRATE | 0.174074 | 0.226804 | 0.767506 | 0.4497 |
| LGDP | -0.147278 | 0.465426 | -0.316436 | 0.7542 |
| R-squared | 0.094673 | Mean dependent var | | 0.155809 |
| Adjusted R-squared | -0.009787 | S.D. dependent var | | 0.313644 |
| S.E. of regression | 0.315175 | Akaike info criterion | | 0.652191 |
| Sum squared resid | 2.582724 | Schwarz criterion | | 0.839017 |
| Log likelihood | -5.782866 | Hannan-Quinn criter. | | 0.711958 |
| F-statistic | 0.906306 | Durbin-Watson stat | | 1.746635 |
| Prob(F-statistic) | 0.451476 | | | |

Autocorrelation Test Result

Breusch-Godfrey Serial Correlation LM Test:

| | | | |
|---------------|----------|---------------------|--------|
| F-statistic | 0.054776 | Prob. F(2,23) | 0.9468 |
| Obs*R-squared | 0.137476 | Prob. Chi-Square(2) | 0.9336 |

Test Equation:

Dependent Variable: RESID

Method: Least Squares

Date: 05/31/21 Time: 08:58

Sample: 1991 2019

Included observations: 29

Presample missing value lagged residuals set to zero.

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
|--------------------|-------------|-----------------------|-------------|-----------|
| C | 0.038847 | 0.253583 | 0.153193 | 0.8796 |
| D(LPRICE) | 0.014540 | 0.288666 | 0.050368 | 0.9603 |
| D(LRATE) | 0.014109 | 0.425337 | 0.033171 | 0.9738 |
| D(LGDP) | -0.919587 | 5.721748 | -0.160718 | 0.8737 |
| RESID(-1) | -0.076250 | 0.239288 | -0.318655 | 0.7529 |
| RESID(-2) | -0.045028 | 0.273290 | -0.164762 | 0.8706 |
| R-squared | 0.004741 | Mean dependent var | | -1.24E-17 |
| Adjusted R-squared | -0.211620 | S.D. dependent var | | 0.331424 |
| S.E. of regression | 0.364810 | Akaike info criterion | | 1.003112 |
| Sum squared resid | 3.060988 | Schwarz criterion | | 1.286001 |
| Log likelihood | -8.545125 | Hannan-Quinn criter. | | 1.091709 |
| F-statistic | 0.021910 | Durbin-Watson stat | | 1.998900 |
| Prob(F-statistic) | 0.999765 | | | |

Appendix 6 Result Multiple Linear Regression Test

Dependent Variable: VOLUME
 Method: Least Squares
 Date: 05/16/21 Time: 13:37
 Sample: 1990 2019
 Included observations: 30

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
|--------------------|-------------|-----------------------|-------------|----------|
| C | -2132413. | 307657.0 | -6.931137 | 0.0000 |
| PRICE | 254.3439 | 84.81040 | 2.998971 | 0.0059 |
| EXCHANGE RATE | 0.537254 | 58.10473 | 0.009246 | 0.9927 |
| GDP | 162.0449 | 59.02815 | 2.745214 | 0.0108 |
| R-squared | 0.848429 | Mean dependent var | | 1178120. |
| Adjusted R-squared | 0.830940 | S.D. dependent var | | 1152984. |
| S.E. of regression | 474071.6 | Akaike info criterion | | 29.09967 |
| Sum squared resid | 5.84E+12 | Schwarz criterion | | 29.28650 |
| Log likelihood | -432.4951 | Hannan-Quinn criter. | | 29.15944 |
| F-statistic | 48.51216 | Durbin-Watson stat | | 0.842962 |
| Prob(F-statistic) | 0.000000 | | | |