

## NPar Tests Produk FSD

### One-Sample Kolmogorov-Smirnov Test

|                                  |                | Biaya Pemasangan | Harga Jual | Nilai Penjualan |
|----------------------------------|----------------|------------------|------------|-----------------|
| N                                |                | 84               | 84         | 84              |
| Normal Parameters <sup>a,b</sup> | Mean           | 776550.5952      | 976548.81  | 32207668        |
|                                  | Std. Deviation | 34684.85529      | 52465.372  | 8669374.9       |
| Most Extreme Differences         | Absolute       | .133             | .125       | .096            |
|                                  | Positive       | .133             | .125       | .096            |
|                                  | Negative       | -.117            | -.093      | -.084           |
| Kolmogorov-Smirnov Z             |                | 1.221            | 1.146      | .881            |
| Asymp. Sig. (2-tailed)           |                | .101             | .144       | .419            |

a. Test distribution is Normal.

b. Calculated from data.

## Frequencies Produk FSD

### Statistics

|                        |         | Biaya Pemasangan       | Harga Jual             | Nilai Penjualan          |
|------------------------|---------|------------------------|------------------------|--------------------------|
| N                      | Valid   | 84                     | 84                     | 84                       |
|                        | Missing | 0                      | 0                      | 0                        |
| Mean                   |         | 776550.5952            | 976548.8095            | 32207668.4524            |
| Median                 |         | 774300.0000            | 969925.0000            | 31296500.0000            |
| Mode                   |         | 754300.00 <sup>a</sup> | 911300.00 <sup>a</sup> | 21898300.00 <sup>a</sup> |
| Std. Deviation         |         | 34684.85529            | 52465.37181            | 8669374.91797            |
| Variance               |         | 1203039186             | 2752615240             | 75158061468360           |
| Skewness               |         | 1.147                  | .518                   | .307                     |
| Std. Error of Skewness |         | .263                   | .263                   | .263                     |
| Kurtosis               |         | 2.003                  | -.134                  | -.859                    |
| Std. Error of Kurtosis |         | .520                   | .520                   | .520                     |
| Range                  |         | 193100.00              | 257600.00              | 31821200.00              |
| Minimum                |         | 686200.00              | 843000.00              | 17254800.00              |
| Maximum                |         | 879300.00              | 1100600.00             | 49076000.00              |
| Sum                    |         | 65230250.00            | 82030100.00            | 2705444150.00            |

a. Multiple modes exist. The smallest value is shown

## Regression Linear Berganda Produk FSD

### Descriptive Statistics

|                  | Mean      | Std. Deviation | N  |
|------------------|-----------|----------------|----|
| Nilai Penjualan  | 32207668  | 8669374.918    | 84 |
| Biaya Pemasangan | 776550.60 | 34684.85529    | 84 |
| Harga Jual       | 976548.81 | 52465.37181    | 84 |

### Variables Entered/Removed<sup>b</sup>

| Model | Variables Entered            | Variables Removed | Method |
|-------|------------------------------|-------------------|--------|
| 1     | Harga Jual, Biaya Pemasangan |                   | Enter  |

a. All requested variables entered.

b. Dependent Variable: Nilai Penjualan

### Model Summary<sup>b</sup>

| Model | R                 | R Square | Adjusted R Square | Std. Error of the Estimate | Durbin-Watson |
|-------|-------------------|----------|-------------------|----------------------------|---------------|
| 1     | .354 <sup>a</sup> | .125     | .104              | 8206638.33                 | 1.563         |

a. Predictors: (Constant), Harga Jual, Biaya Pemasangan

b. Dependent Variable: Nilai Penjualan

### ANOVA<sup>b</sup>

| Model |            | Sum of Squares   | df | Mean Square     | F     | Sig.              |
|-------|------------|------------------|----|-----------------|-------|-------------------|
| 1     | Regression | 782857181107332  | 2  | 391428590553666 | 5.812 | .004 <sup>a</sup> |
|       | Residual   | 5455261920766560 | 81 | 67348912602056  |       |                   |
|       | Total      | 6238119101873890 | 83 |                 |       |                   |

a. Predictors: (Constant), Harga Jual, Biaya Pemasangan

b. Dependent Variable: Nilai Penjualan

### Coefficients<sup>a</sup>

| Model |                  | Unstandardized Coefficients |            | Standardized Coefficients | t      | Sig. | Collinearity Statistics |       |
|-------|------------------|-----------------------------|------------|---------------------------|--------|------|-------------------------|-------|
|       |                  | B                           | Std. Error | Beta                      |        |      | Tolerance               | VIF   |
| 1     | (Constant)       | 17978646.3                  | 20826803   |                           | .863   | .391 |                         |       |
|       | Biaya Pemasangan | -76.893                     | 33.629     | -.308                     | -2.286 | .025 | .596                    | 1.677 |
|       | Harga Jual       | 75.716                      | 22.232     | .458                      | 3.406  | .001 | .596                    | 1.677 |

a. Dependent Variable: Nilai Penjualan

### Collinearity Diagnostics<sup>a</sup>

| Model | Dimension | Eigenvalue | Condition Index | Variance Proportions |                  |            |
|-------|-----------|------------|-----------------|----------------------|------------------|------------|
|       |           |            |                 | (Constant)           | Biaya Pemasangan | Harga Jual |
| 1     | 1         | 2.998      | 1.000           | .00                  | .00              | .00        |
|       | 2         | .001       | 45.844          | .70                  | .00              | .54        |
|       | 3         | .001       | 61.980          | .30                  | 1.00             | .46        |

a. Dependent Variable: Nilai Penjualan

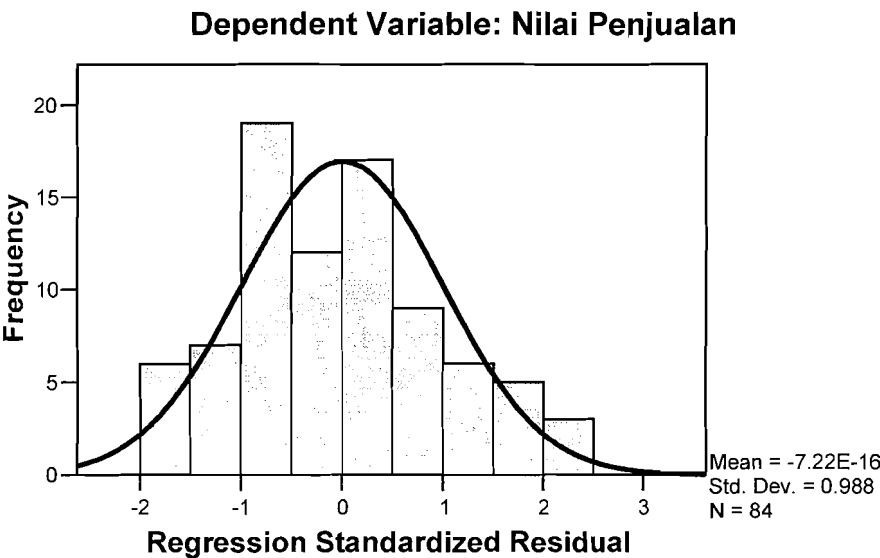
### Residuals Statistics<sup>a</sup>

|                                   | Minimum    | Maximum   | Mean       | Std. Deviation | N  |
|-----------------------------------|------------|-----------|------------|----------------|----|
| Predicted Value                   | 29043228   | 40015908  | 32207668   | 3071158.451    | 84 |
| Std. Predicted Value              | -1.030     | 2.542     | .000       | 1.000          | 84 |
| Standard Error of Predicted Value | 902671.500 | 2820068.5 | 1454629.6  | 541163.125     | 84 |
| Adjusted Predicted Value          | 28853908   | 40454092  | 32213294   | 3049694.917    | 84 |
| Residual                          | -13372848  | 17615610  | .00000     | 8107160.245    | 84 |
| Std. Residual                     | -1.630     | 2.147     | .000       | .988           | 84 |
| Stud. Residual                    | -1.642     | 2.165     | .000       | 1.003          | 84 |
| Deleted Residual                  | -13578307  | 17912888  | -5625.9439 | 8365072.177    | 84 |
| Stud. Deleted Residual            | -1.660     | 2.216     | .002       | 1.012          | 84 |
| Mahal. Distance                   | .016       | 8.813     | 1.976      | 2.411          | 84 |
| Cook's Distance                   | .000       | .087      | .011       | .015           | 84 |
| Centered Leverage Value           | .000       | .106      | .024       | .029           | 84 |

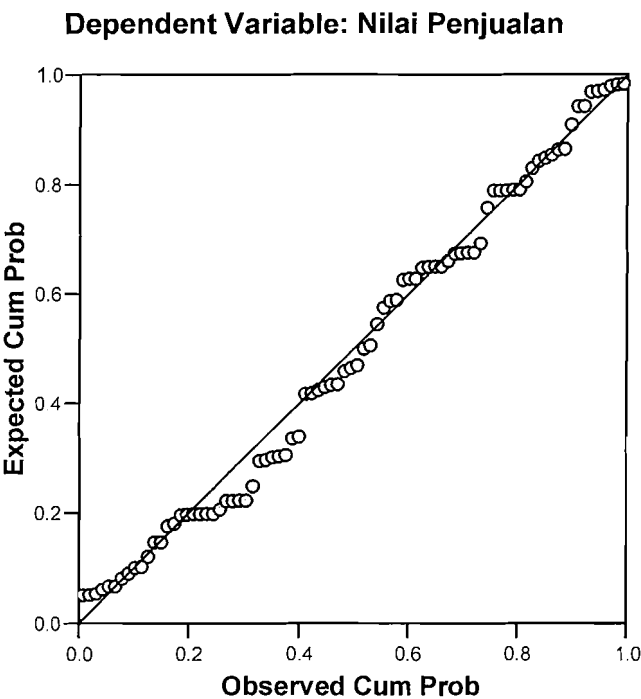
a. Dependent Variable: Nilai Penjualan

Charts

Histogram

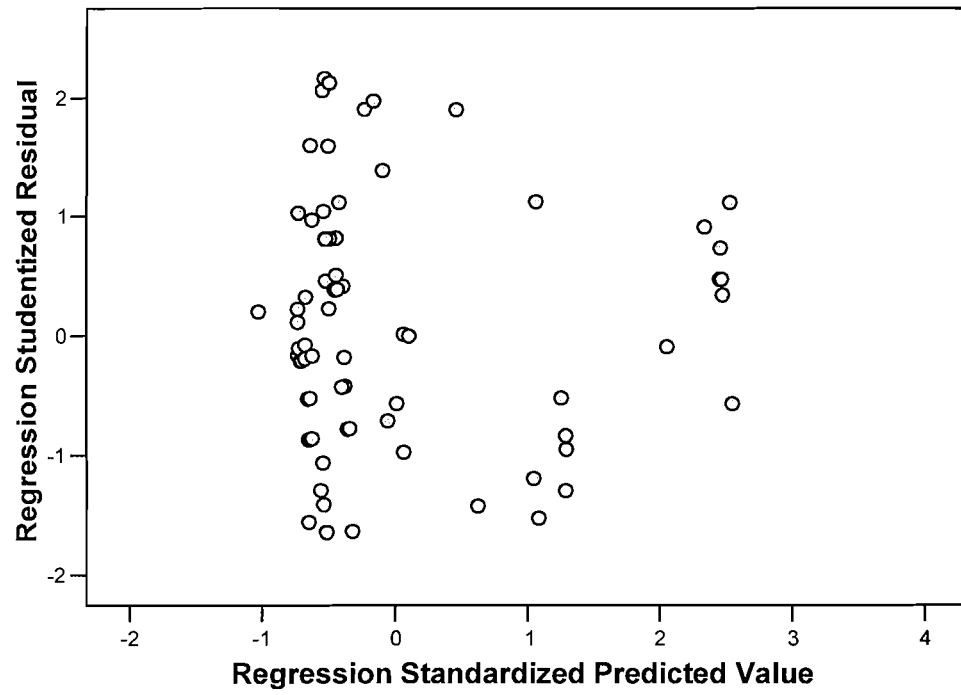


Normal P-P Plot of Regression Standardized Residual



## Scatterplot

Dependent Variable: Nilai Penjualan



## NPar Tests Produk SLAT WALL

### One-Sample Kolmogorov-Smirnov Test

|                                  |                | Biaya Pemasangan | Harga Jual | Nilai Penjualan |
|----------------------------------|----------------|------------------|------------|-----------------|
| N                                |                | 84               | 84         | 84              |
| Normal Parameters <sup>a,b</sup> | Mean           | 911380.3571      | 583841.67  | 18245596        |
|                                  | Std. Deviation | 32246.24112      | 25024.274  | 4638978.2       |
| Most Extreme Differences         | Absolute       | .121             | .117       | .093            |
|                                  | Positive       | .091             | .103       | .093            |
|                                  | Negative       | -.121            | -.117      | -.049           |
| Kolmogorov-Smirnov Z             |                | 1.109            | 1.077      | .853            |
| Asymp. Sig. (2-tailed)           |                | .171             | .197       | .462            |

a. Test distribution is Normal.

b. Calculated from data.

## Frequencies Produk SLAT WALL

### Statistics

|                        |         | Biaya Pemasangan       | Harga Jual             | Nilai Penjualan          |
|------------------------|---------|------------------------|------------------------|--------------------------|
| N                      | Valid   | 84                     | 84                     | 84                       |
|                        | Missing | 0                      | 0                      | 0                        |
| Mean                   |         | 776550.5952            | 976548.8095            | 32207668.4524            |
| Median                 |         | 774300.0000            | 969925.0000            | 31296500.0000            |
| Mode                   |         | 754300.00 <sup>a</sup> | 911300.00 <sup>a</sup> | 21898300.00 <sup>a</sup> |
| Std. Deviation         |         | 34684.85529            | 52465.37181            | 8669374.91797            |
| Variance               |         | 1203039186             | 2752615239.530         | 75158061468360           |
| Skewness               |         | 1.147                  | .518                   | .307                     |
| Std. Error of Skewness |         | .263                   | .263                   | .263                     |
| Kurtosis               |         | 2.003                  | -.134                  | -.859                    |
| Std. Error of Kurtosis |         | .520                   | .520                   | .520                     |
| Range                  |         | 193100.00              | 257600.00              | 31821200.00              |
| Minimum                |         | 686200.00              | 843000.00              | 17254800.00              |
| Maximum                |         | 879300.00              | 1100600.00             | 49076000.00              |
| Sum                    |         | 65230250.00            | 82030100.00            | 2705444150.00            |

a. Multiple modes exist. The smallest value is shown

## Regression Linear Berganda Produk SLAT WALL

### Descriptive Statistics

|                  | Mean      | Std. Deviation | N  |
|------------------|-----------|----------------|----|
| Nilai Penjualan  | 18245596  | 4638978.198    | 84 |
| Biaya Pemasangan | 911380.36 | 32246.24112    | 84 |
| Harga Jual       | 583841.67 | 25024.27356    | 84 |

### Variables Entered/Removed<sup>a</sup>

| Model | Variables Entered            | Variables Removed | Method |
|-------|------------------------------|-------------------|--------|
| 1     | Harga Jual, Biaya Pemasangan |                   | Enter  |

a. All requested variables entered.

b. Dependent Variable: Nilai Penjualan

### Model Summary<sup>b</sup>

| Model | R                 | R Square | Adjusted R Square | Std. Error of the Estimate | Durbin-Watson |
|-------|-------------------|----------|-------------------|----------------------------|---------------|
| 1     | .337 <sup>a</sup> | .113     | .092              | 4421635.963                | 1.639         |

a. Predictors: (Constant), Harga Jual, Biaya Pemasangan

b. Dependent Variable: Nilai Penjualan

### ANOVA<sup>b</sup>

| Model |            | Sum of Squares   | df | Mean Square     | F     | Sig.              |
|-------|------------|------------------|----|-----------------|-------|-------------------|
| 1     | Regression | 202549822128313  | 2  | 101274911064156 | 5.180 | .008 <sup>a</sup> |
|       | Residual   | 1583620032030616 | 81 | 19550864592971  |       |                   |
|       | Total      | 1786169854158929 | 83 |                 |       |                   |

a. Predictors: (Constant), Harga Jual, Biaya Pemasangan

b. Dependent Variable: Nilai Penjualan

### Coefficients<sup>a</sup>

| Model |                  | Unstandardized Coefficients |            | Standardized Coefficients | t      | Sig. | Collinearity Statistics |       |
|-------|------------------|-----------------------------|------------|---------------------------|--------|------|-------------------------|-------|
|       |                  | B                           | Std. Error | Beta                      |        |      | Tolerance               | VIF   |
| 1     | (Constant)       | 18727182                    | 15465756   |                           | 1.211  | .229 |                         |       |
|       | Biaya Pemasangan | 37.339                      | 15.981     | .260                      | 2.336  | .022 | .887                    | 1.127 |
|       | Harga Jual       | -59.111                     | 20.593     | -.319                     | -2.870 | .005 | .887                    | 1.127 |

a. Dependent Variable: Nilai Penjualan

### Collinearity Diagnostics<sup>a</sup>

| Model | Dimension | Eigenvalue | Condition Index | Variance Proportions |                  |            |
|-------|-----------|------------|-----------------|----------------------|------------------|------------|
|       |           |            |                 | (Constant)           | Biaya Pemasangan | Harga Jual |
| 1     | 1         | 2.998      | 1.000           | .00                  | .00              | .00        |
|       | 2         | .001       | 52.494          | .08                  | .25              | .97        |
|       | 3         | .001       | 70.188          | .92                  | .75              | .03        |

a. Dependent Variable: Nilai Penjualan

### Residuals Statistics<sup>a</sup>

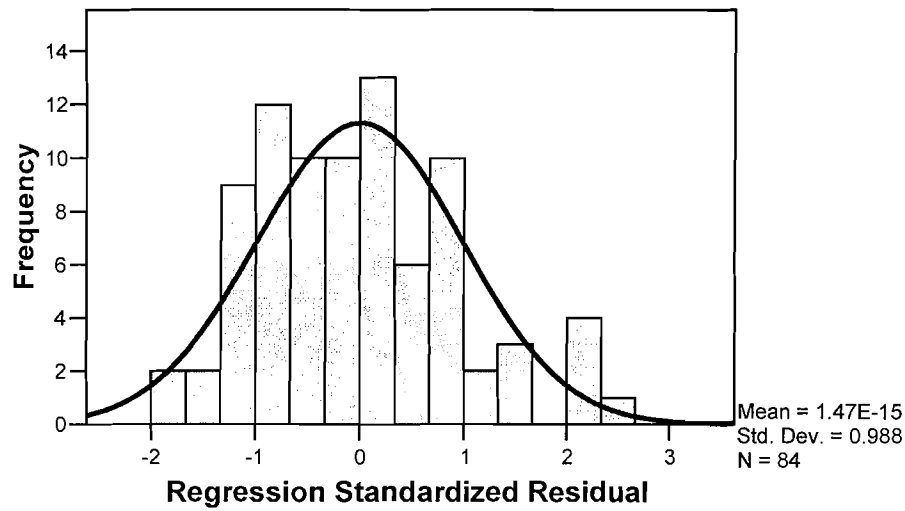
|                                   | Minimum   | Maximum   | Mean      | Std. Deviation | N  |
|-----------------------------------|-----------|-----------|-----------|----------------|----|
| Predicted Value                   | 11319224  | 19882754  | 18245596  | 1562164.9410   | 84 |
| Std. Predicted Value              | -4.434    | 1.048     | .000      | 1.000          | 84 |
| Standard Error of Predicted Value | 511435.88 | 2233107.5 | 773557.51 | 317894.647     | 84 |
| Adjusted Predicted Value          | 11268967  | 19664958  | 18232606  | 1626996.5990   | 84 |
| Residual                          | -8260084  | 11039004  | .00000    | 4368038.3952   | 84 |
| Std. Residual                     | -1.868    | 2.497     | .000      | .988           | 84 |
| Stud. Residual                    | -1.882    | 2.513     | .001      | 1.002          | 84 |
| Deleted Residual                  | -8410935  | 11188995  | 12990.512 | 4499123.2626   | 84 |
| Stud. Deleted Residual            | -1.913    | 2.601     | .005      | 1.015          | 84 |
| Mahal. Distance                   | .122      | 20.182    | 1.976     | 3.120          | 84 |
| Cook's Distance                   | .000      | .053      | .010      | .013           | 84 |
| Centered Leverage Value           | .001      | .243      | .024      | .038           | 84 |

a. Dependent Variable: Nilai Penjualan

## Charts

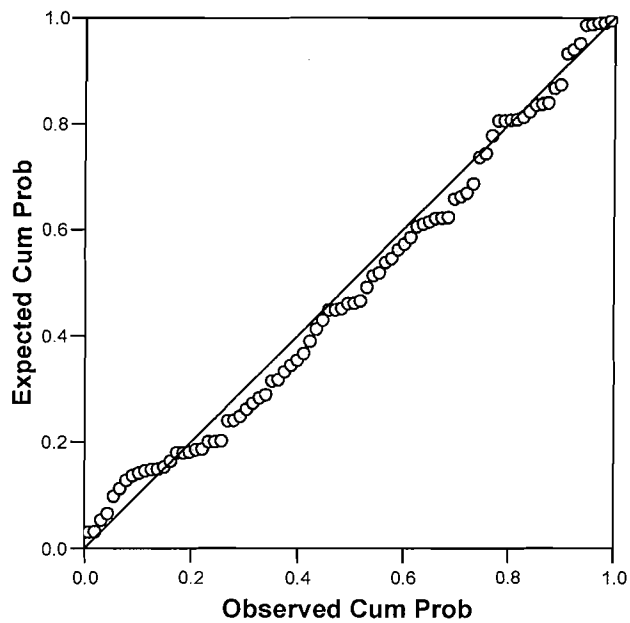
## Histogram

Dependent Variable: Nilai Penjualan



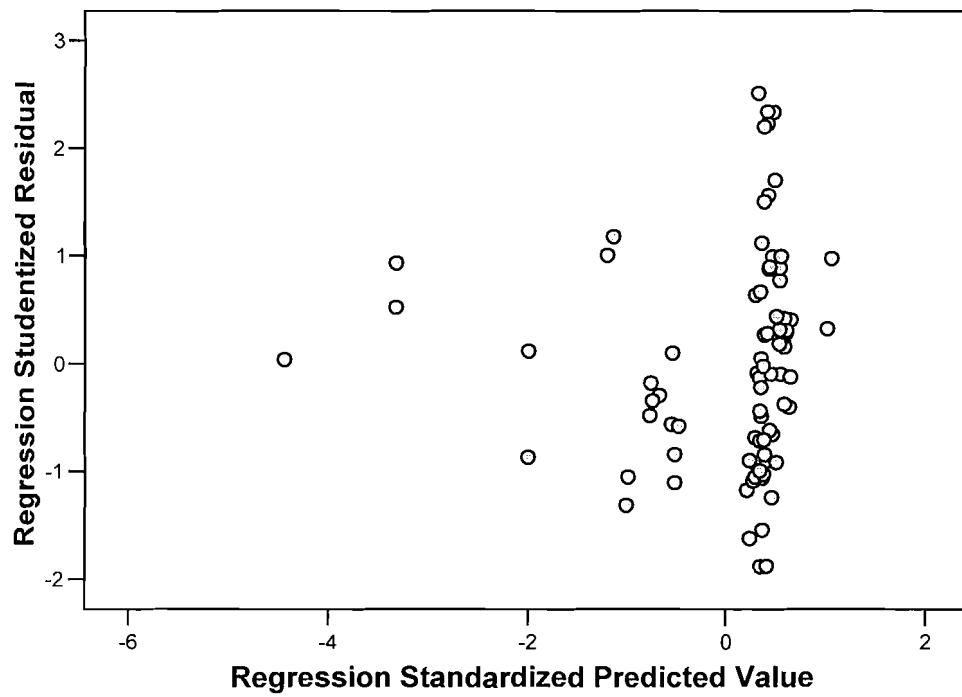
## Normal P-P Plot of Regression Standardized Residual

Dependent Variable: Nilai Penjualan



## Scatterplot

Dependent Variable: Nilai Penjualan





# PT. INTI MAJU PRAKARSA

BUILDING, INTERIOR, LANDSCAPE, WOODWORKING CONTRACTOR

## LAPORAN PENJUALAN PT INTI MAJU PRAKARSA

### Slat Wall

| Tahun | T.Biaya | H.Jual | Qty | Penjualan<br>Sbm Discn | Discn   | Penjualan<br>Sth discn |
|-------|---------|--------|-----|------------------------|---------|------------------------|
| 2000  | 555300  | 880810 | 20  | 17616200               | 957200  | 16659000               |
|       | 566300  | 898800 | 16  | 14380800               | 223300  | 14157500               |
|       | 644100  | 867600 | 20  | 17352000               | 484900  | 16867100               |
|       | 644100  | 867600 | 20  | 17352000               | 484900  | 16867100               |
|       | 575000  | 907500 | 15  | 13612500               | 2112500 | 11500000               |
|       | 552100  | 833000 | 20  | 16660000               | 697000  | 15963000               |
|       | 642350  | 864550 | 18  | 15561900               | 376100  | 15185800               |
|       | 673300  | 867500 | 15  | 13012500               | 1546500 | 11466000               |
|       | 544100  | 867600 | 16  | 13881600               | 279100  | 13602500               |
|       | 542350  | 854550 | 16  | 13672800               | 114050  | 13558750               |
|       | 573300  | 907500 | 21  | 19057500               | 711900  | 18345600               |
|       | 557400  | 880910 | 16  | 14094560               | 159560  | 13935000               |
| 2001  | 575300  | 850000 | 26  | 22100000               | 594000  | 21506000               |
|       | 543600  | 867600 | 31  | 26895600               | 587600  | 26308000               |
|       | 584900  | 927590 | 15  | 13913850               | 3385650 | 10528200               |
|       | 584900  | 927590 | 16  | 14841440               | 8856560 | 23698000               |
|       | 538400  | 858800 | 20  | 17176000               | 1024000 | 16152000               |
|       | 541900  | 863100 | 20  | 17262000               | 1005000 | 16257000               |
|       | 575300  | 910000 | 25  | 22750000               | 1244000 | 21506000               |
|       | 563800  | 891900 | 18  | 16054200               | 1959200 | 14095000               |
|       | 563800  | 891900 | 18  | 16054200               | 1395400 | 14658800               |
|       | 560500  | 886500 | 18  | 15957000               | 263000  | 15694000               |
|       | 572600  | 909300 | 16  | 14548800               | 233800  | 14315000               |
|       | 563800  | 891900 | 18  | 16054200               | 1395400 | 14658800               |
| 2002  | 599500  | 905100 | 18  | 16291800               | 704800  | 15587000               |
|       | 602950  | 909850 | 20  | 18197000               | 1917350 | 16279650               |
|       | 609200  | 909500 | 15  | 13642500               | 2676900 | 10965600               |
|       | 597200  | 949500 | 16  | 15192000               | 262000  | 14930000               |
|       | 582200  | 935100 | 20  | 18702000               | 1236000 | 17466000               |
|       | 583300  | 933300 | 20  | 18666000               | 400     | 18665600               |
|       | 593900  | 904500 | 20  | 18090000               | 273000  | 17817000               |
|       | 573700  | 919000 | 23  | 21137000               | 1057500 | 20079500               |
|       | 597200  | 909500 | 18  | 16371000               | 1441000 | 14930000               |
|       | 598800  | 915100 | 17  | 15556700               | 586700  | 14970000               |
|       | 598500  | 913100 | 16  | 14609600               | 844100  | 13765500               |
|       | 597800  | 901300 | 18  | 16223400               | 1278400 | 14945000               |
| 2003  | 605600  | 904600 | 15  | 13569000               | 1457000 | 12112000               |
|       | 600400  | 916000 | 15  | 13740000               | 1131600 | 12608400               |
|       | 600700  | 854300 | 15  | 12814500               | 1401200 | 11413300               |
|       | 600700  | 854300 | 20  | 17086000               | 1467800 | 15618200               |
|       | 584750  | 939650 | 20  | 18793000               | 81000   | 18712000               |
|       | 584950  | 938250 | 25  | 23456250               | 2983000 | 20473250               |
|       | 581600  | 928850 | 18  | 16719300               | 1710500 | 15008800               |
|       | 559500  | 882700 | 18  | 15888600               | 1199600 | 14689000               |
|       | 584700  | 939650 | 25  | 23491250               | 2442050 | 21049200               |
|       | 583500  | 935100 | 23  | 21507300               | 1668300 | 19839000               |
|       | 583500  | 935100 | 25  | 23377500               | 2371500 | 21006000               |
|       | 583500  | 935100 | 20  | 18702000               | 1197000 | 17505000               |

| Tahun | H. Jual | T. Biaya | Qty | Penjualan Sbm Discn | Discn   | Penjualan Stlh discn |
|-------|---------|----------|-----|---------------------|---------|----------------------|
| 2004  | 584800  | 935100   | 23  | 21507300            | 1624100 | 19883200             |
|       | 582800  | 928850   | 26  | 24150100            | 838100  | 23312000             |
|       | 587000  | 941500   | 23  | 21654500            | 1109500 | 20545000             |
|       | 602100  | 954400   | 18  | 17179200            | 1524600 | 15654600             |
|       | 602100  | 954400   | 18  | 17179200            | 320400  | 16858800             |
|       | 607700  | 964500   | 15  | 14467500            | 2313500 | 121154000            |
|       | 602150  | 954450   | 16  | 15271200            | 819600  | 14451600             |
|       | 606600  | 961200   | 20  | 19224000            | 1026000 | 18198000             |
|       | 606600  | 961200   | 20  | 19224000            | 1026000 | 18198000             |
|       | 606600  | 961200   | 20  | 19224000            | 1026000 | 18198000             |
|       | 584700  | 935000   | 23  | 21505000            | 1040500 | 20464500             |
|       | 582300  | 929900   | 23  | 21387700            | 424900  | 20962800             |
| 2005  | 591000  | 945000   | 25  | 23625000            | 1167000 | 22458000             |
|       | 603000  | 963900   | 25  | 24097500            | 1183500 | 22914000             |
|       | 583700  | 928850   | 26  | 24150100            | 1385800 | 22764300             |
|       | 559200  | 891000   | 22  | 19602000            | 1082800 | 18519200             |
|       | 560900  | 894400   | 35  | 31304000            | 2137200 | 29166800             |
|       | 596700  | 954400   | 26  | 24814400            | 1399200 | 23415200             |
|       | 571300  | 909500   | 26  | 23647000            | 795000  | 22852000             |
|       | 522900  | 858750   | 30  | 25762500            | 1774000 | 23988500             |
|       | 519900  | 852400   | 25  | 21310000            | 116000  | 21194000             |
|       | 573050  | 911250   | 33  | 30071250            | 1418750 | 28652500             |
|       | 571800  | 909500   | 30  | 27285000            | 1554000 | 25731000             |
|       | 610200  | 902500   | 25  | 22562500            | 1815700 | 20746800             |
| 2006  | 593700  | 941500   | 23  | 21654500            | 2656100 | 18998400             |
|       | 592800  | 942700   | 15  | 14140500            | 3470100 | 10670400             |
|       | 585200  | 928950   | 25  | 23223750            | 4497350 | 18726400             |
|       | 582800  | 925200   | 33  | 30531600            | 2054000 | 28477600             |
|       | 562900  | 894300   | 18  | 16097400            | 952400  | 15145000             |
|       | 567200  | 886000   | 34  | 30124000            | 1050000 | 29074000             |
|       | 593900  | 941700   | 20  | 18834000            | 1017000 | 17817000             |
|       | 588800  | 935100   | 23  | 21507300            | 1488100 | 20019200             |
|       | 592850  | 942750   | 22  | 20740500            | 619350  | 20121150             |
|       | 585100  | 928850   | 30  | 27865500            | 2461500 | 25404000             |
|       | 585200  | 929300   | 20  | 18586000            | 2859600 | 15726400             |
|       | 581500  | 920700   | 35  | 32224500            | 2453500 | 29771000             |

Mengetahui  
Bgn Accounting  
(Indri. SE)



# PT. INTI MAJU PRAKARSA

BUILDING, INTERIOR, LANDSCAPE, WOODWORKING CONTRACTOR

## LAPORAN PENJUALAN PT INTI MAJU PRAKARSA

### FSD

| Tahun | T.Biaya | H.Jual | Qty | Penjualan<br>Sbm Discn | Discn   | Penjualan<br>Stlh discn |
|-------|---------|--------|-----|------------------------|---------|-------------------------|
| 2000  | 753800  | 927000 | 25  | 23175000               | 0       | 23175000                |
|       | 755100  | 928550 | 20  | 18571000               | 1000000 | 17571000                |
|       | 741600  | 911300 | 42  | 38274600               | 24300   | 38250300                |
|       | 741600  | 911300 | 32  | 29161600               | 551300  | 28610300                |
|       | 788800  | 970500 | 40  | 38820000               | 1351000 | 37469000                |
|       | 737300  | 906800 | 35  | 31738000               | 0       | 31738000                |
|       | 752500  | 925400 | 28  | 25911200               | 0       | 25911200                |
|       | 788800  | 970600 | 40  | 38824000               | 1353200 | 37470800                |
|       | 742600  | 913100 | 31  | 28306100               | 0       | 28306100                |
|       | 754900  | 928450 | 28  | 25996600               | 0       | 25996600                |
|       | 780500  | 960200 | 40  | 38408000               | 1124400 | 37283600                |
|       | 755300  | 928900 | 25  | 23222500               | 0       | 23222500                |
|       | 775200  | 953500 | 39  | 37186500               | 23500   | 37163000                |
|       | 744100  | 915000 | 31  | 28365000               | 0       | 28365000                |
|       | 776000  | 954550 | 36  | 34363800               | 45550   | 34318250                |
|       | 776000  | 954550 | 36  | 34363800               | 45550   | 34318250                |
| 2001  | 738000  | 907500 | 34  | 30855000               | 0       | 30855000                |
|       | 740250  | 910200 | 32  | 29126400               | 0       | 29126400                |
|       | 775500  | 953950 | 40  | 38158000               | 986900  | 37171100                |
|       | 754300  | 927650 | 47  | 43599550               | 408300  | 43191250                |
|       | 754300  | 997650 | 25  | 24941250               | 1750000 | 23191250                |
|       | 747300  | 998850 | 26  | 25970100               | 242300  | 25727800                |
|       | 772600  | 950300 | 42  | 39912600               | 906600  | 39006000                |
|       | 754300  | 997650 | 25  | 24941250               | 1750000 | 23191250                |
|       | 775500  | 993800 | 50  | 49690000               | 614000  | 49076000                |
|       | 779500  | 958600 | 18  | 17254800               | 0       | 17254800                |
|       | 781800  | 961450 | 35  | 33650750               | 1151900 | 32498850                |
|       | 758500  | 932700 | 25  | 23317500               | 0       | 23317500                |
|       | 747900  | 999500 | 30  | 29985000               | 1480500 | 28504500                |
|       | 747400  | 998850 | 30  | 29965500               | 562300  | 29403200                |
|       | 749000  | 990750 | 28  | 27741000               | 1960000 | 25781000                |
|       | 740200  | 990100 | 33  | 32673300               | 819800  | 31853500                |
| 2002  | 758400  | 932550 | 25  | 23313750               | 0       | 23313750                |
|       | 775600  | 953800 | 20  | 19076000               | 0       | 19076000                |
|       | 774500  | 951800 | 21  | 19987800               | 0       | 19987800                |
|       | 774300  | 952100 | 23  | 21898300               | 0       | 21898300                |
|       | 779500  | 958700 | 18  | 17256600               | 0       | 17256600                |
|       | 774300  | 952100 | 23  | 21898300               | 0       | 21898300                |
|       | 758500  | 932800 | 25  | 23320000               | 0       | 23320000                |
|       | 758500  | 932800 | 25  | 23320000               | 0       | 23320000                |
|       | 749300  | 921200 | 31  | 28557200               | 0       | 28557200                |
|       | 749400  | 921350 | 32  | 29483200               | 0       | 29483200                |
|       | 756000  | 930000 | 41  | 38130000               | 0       | 38130000                |
|       | 686200  | 843000 | 37  | 31191000               | 611000  | 30580000                |
|       | 758600  | 932850 | 31  | 28918350               | 0       | 28918350                |
|       | 787200  | 968800 | 35  | 33908000               | 0       | 33908000                |
|       | 788200  | 969550 | 35  | 33934250               | 0       | 33934250                |
|       | 788400  | 970300 | 35  | 33960500               | 0       | 33960500                |

| Tahun | T.Biaya | H.Jual  | Qty | Penjualan<br>Sbm Discn | Discn   | Penjualan<br>Stlh discn |
|-------|---------|---------|-----|------------------------|---------|-------------------------|
| 2004  | 797450  | 981500  | 35  | 34352500               | 0       | 34352500                |
|       | 792300  | 975200  | 41  | 39983200               | 0       | 39983200                |
|       | 800800  | 985350  | 30  | 29560500               | 0       | 29560500                |
|       | 807100  | 992900  | 25  | 24822500               | 0       | 24822500                |
|       | 807300  | 993600  | 25  | 24840000               | 0       | 24840000                |
|       | 807100  | 992900  | 25  | 24822500               | 0       | 24822500                |
|       | 812550  | 1000000 | 18  | 18000000               | 0       | 18000000                |
|       | 807500  | 993900  | 25  | 24847500               | 0       | 24847500                |
|       | 801650  | 986400  | 28  | 27619200               | 0       | 27619200                |
|       | 797700  | 981500  | 28  | 27482000               | 0       | 27482000                |
|       | 789300  | 971500  | 35  | 34002500               | 0       | 34002500                |
|       | 788700  | 970500  | 26  | 25233000               | 9705000 | 34938000                |
|       | 868900  | 1070500 | 26  | 27833000               | 0       | 27833000                |
|       | 878250  | 1082200 | 23  | 24890600               | 0       | 24890600                |
|       | 848900  | 1045750 | 41  | 42875750               | 0       | 42875750                |
| 2005  | 768500  | 945800  | 50  | 47290000               | 0       | 47290000                |
|       | 766500  | 944500  | 51  | 48169500               | 0       | 48169500                |
|       | 858800  | 1057600 | 25  | 26440000               | 0       | 26440000                |
|       | 826450  | 1017500 | 46  | 46805000               | 0       | 46805000                |
|       | 748900  | 991100  | 45  | 44599500               | 122500  | 44477000                |
|       | 748700  | 920700  | 36  | 33145200               | 409900  | 32735300                |
|       | 738400  | 1032200 | 45  | 46449000               | 0       | 46449000                |
|       | 838000  | 1032000 | 46  | 47472000               | 0       | 47472000                |
|       | 873900  | 1100600 | 21  | 23112600               | 0       | 23112600                |
|       | 879300  | 1083100 | 30  | 32493000               | 0       | 32493000                |
|       | 761400  | 1061250 | 40  | 42450000               | 0       | 42450000                |
|       | 760100  | 1059000 | 41  | 43419000               | 0       | 43419000                |
|       | 758200  | 1057250 | 43  | 45461750               | 0       | 45461750                |
|       | 780250  | 959900  | 50  | 47995000               | 0       | 47995000                |
|       | 777700  | 956900  | 46  | 44017400               | 431000  | 43586400                |
| 2006  | 779300  | 983200  | 35  | 34412000               | 1916000 | 32496000                |
|       | 795500  | 1078800 | 35  | 37758000               | 0       | 37758000                |
|       | 761400  | 1061250 | 40  | 42450000               | 0       | 42450000                |
|       | 760100  | 1059600 | 41  | 43443600               | 0       | 43443600                |
|       | 771000  | 1073150 | 46  | 49364900               | 731500  | 48633400                |
|       | 775000  | 1078100 | 33  | 35577300               | 0       | 35577300                |

Mengetahui  
Bgn Accounting



(Indri. SE )