ABSTRACT

Marzelyna Christanti, Evaluation of Internal Control Over Sales & receivable at PT. Bangun Cipta Perkasa (Supervised by Drs, Darmansyah, HS, Ak, MM, CISA).

This study aims to determine the effectiveness of internal control over credit sales and billing in PT. Bangun Cipta Perkasa.

From the research results obtained by the internal control questionnaires, suggests that the internal control over credit sales and billing in PT. Bangun Cipta Perkasa based analysis methods champion, Guttman scale shows the value of highly effective, are 81.7 %.

Keyword: Internal Control, procedures and implementation, effectiveness of the company